

ALL THE VERY BEST FOR YOUR EXAMS

**SAMPLE QUESTIONS FOR
JAIIB
PRINCIPLES & PRACTICES OF BANKING**

Though we had taken enough care to go through the questions, we request everyone to update yourself with the latest information through RBI website and other authenticated sources. In case you find any incorrect/doubtful information, kindly update us also (along with the source link/reference for the correct information) as lot of questions were shared by many people.

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Principles & Practices of Banking

Under the powers derived from Section 20, 21 and 21A of the Reserve Bank of India does not (i) manage the public debt and issue new loans on behalf of the Central and state

Government, (ii) provide refinance to NABARD in respect on agriculture advances, (iii) regulate flow of credit to the economy by variation in the Statutory Liquidity requirement and Cash Reserve Ratio

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Credit cards are of standard size and thickness and are embossed with the following details

(i) Name of card holder, (ii) Card number, (iii) Validity date

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

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Marketing channel don't refer to (i) a set of independent organisations involved in the process of making a product or service available for use or consumption, (ii) a physical channel for movement of goods from the seller to the buyer, (iii) a set of firms who handle the physical movement of goods from one point to another

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

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Which are correct regarding Indo - Nepal Remittance Scheme? (i) A remitter can transfer funds up to Indian Rupees. 50,000, (ii) A remitter can transfer funds below Indian Rupees. 50,000, (iii) It is not necessary that the remitter should maintain an account with a bank in India.

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

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A & B are maintaining an 'E or S' account. D has been named as nominee. Both A & B die in an accident. C, son of A, serves a legal notice through his advocate and objects payment to the nominee d. What action you will take?

- a. Payment will be made jointly to legal heirs of A & B
- b. Payment will be made to C
- c. Payment to D will be a valid discharge to Bank's Liability
- d. Payment to D will be stopped

Ans - c

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Which of the following functions are carried by IRDA in India? (i) Regulator of insurance companies, (ii) Regulator of insurance products, (iii) Supervision of the general insurance market

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

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Stand-alone systems are best suited for the

- CBS
- Decision-making process

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- c. Customer Service
- d. None of these

Ans - b

.....

Expand IFTP ...

- Inter-bank funds transfer processor
- Inter-bank funds transfer protocol
- Inter-bank file transfer protocol
- International file transfer protocol

Ans - a

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As per section 108 of Indian Evidence Act, 1872, Presumption of death can be raised only after a lapse of Years from the date of any person being reported missing

- a. 3 years

- b. 5 years
- c. 7 years
- d. 10 years

Ans - c

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'A' maintaining a SB A/c is reported missing for more than a year. Balance in his account is Rs 1 lakh. Which of the following is true regarding settlement of claim in this case?

- a. Claim can be settled only after a lapse of 7 years
- b. Claim can be settled after obtaining FIR, Non-traceable report issued by the police authorities & Indemnity from the claimant as per discretionary power of Branch Manager
- c. Claim can be settled after obtaining FIR, Non-traceable report issued by the police authorities Indemnity from the claimant by AGM (Admin) of the respective region
- d. All are true

Ans - c

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Which of the following is the instrument of payment called Plastic Money? (i) Debit card, (ii) Credit card, (iii) Banker's cheque

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

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The T-bill is quoted in the secondary market with the minimum tradable amount of Rs.....

- a. 100
- b. 10000
- c. 25000
- d. 50000

Ans - c

.....

In Housing Loan, if EMI is not paid on due date, penal interest at % will be charged normally.

- a. 2
- b. 3
- c. 4

d. 5

Ans - a

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Under the Banking Ombudsman scheme an arbitrator is separately appointed by

a. Banking ombudsman himself

RBI

GOI-MOF

GOI-Law ministry

Ans – d

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A settlement system in which the processing and final payment of funds transfer instructions takes place continuously, is called

a. debit clearing system

b. credit clearing system

c. national clearing system

d. real time gross settlement

Ans - d

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Instead of 4P, which is used for Marketing services?

5P

6P

7P

8P

Ans - c

.....

Book debts can be financed by

Factoring

Forfeiting

Both a and b

None of these

Ans – c

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INDONET was set up by

RBI

- CMC Ltd
- TCS
- None of the above

Ans - b

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Which of the following is/are correct regarding selective credit control? (i) Selective credit controls are used to control inflationary pressure, (ii) Bank credit to consumers to raise demand for durable consumer goods will also lead to inflation, (iii) Bank loans extended to speculators to hoard goods will lead to inflation

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

In case of with profit life insurance policies, the bonus disclosed by the insurance company if any

- a. is paid as it accrues
- b. is credited to the bank account of the policy holder at the end of each year
- c. is added to the policy value and paid along with contracted amount
- d. is not paid at all. Adjustment is made in premium payments

Ans - c

.....

Which of the following orders, the RBI may pass when the affairs of a Banking company are detrimental to the interest of the public? (i) To determinate the policy in relation to advances to be followed by Banking companies, (ii) To decide the purpose for which advances may or may not be made, (iii) To fix margin to be maintained in respect of secured advances

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

What is "social media optimization"?

- a. Creating content which easily creates publicity via social networks
-

-
- b. Writing clear content
 - c. Creating short content which is easily indexed
 - d. Hiring people to create content for social networks

Ans - a

What is meant by “guerilla marketing”? (i) Using resources such as time, energy and imagination rather than money to market, (ii) Using advertising spots which utilize gorillas to capture the audience, (iii) Having a large scale marketing budget

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

The public key, in a electronic signature is used to

- a. verify the private key
- b. complete the private key
- c. supplement the private key
- d. all the above

Ans - a

With a System, bank wide information, which is on-line and accurate becomes a reality with better information being available with the bank, the cost of operation can be reduced.

- Computer
- Centralised
- Decentralised
- Distributed

Ans - b

What is a “vlog”? (i) Video Log, (ii) Video blog, (iii) New technology to aid in blogging

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - c

.....

Which of the following statements, as regard to Government business, is correct? (i) Excise remittances are accepted in challans with four copies, (ii) Government cheques are drawn and signed in Ink, (iii) RBI interest warrants remain valid for eight months from the date of issuance of warrant

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Which P is not included in the 7Ps of marketing mix?

- People
- Purpose
- Promotion
- Price

Ans - b

.....

Reserve bank of India under Section 35A of the banking Regulation Act, 1949 has issued the following instruction, under clean note policy (i) Banks to secure note packets with paper/polymer bands, (ii) Banks should sort notes into re-issuable and non-issuables and issue only clean notes to public, (iii) Banks should forthwith stop writing of any kind on water mark portion of bank notes

- a. Only (i) and (ii)

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- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

In connection with the loan available under National Rural Livelihood Mission (NRLM), which of the following does not match?

- a. First dose: 4-8 times to the proposed corpus during the year or Rs. 50, 000 whichever is higher

- b. Second dose: 5-10 times of exiting corpus and proposed saving during the next twelve months or Rs. 1 lakhs, whichever is higher
- c. Third dose: Minimum of Rs. 5 lakhs
- d. Between Rs. 5-10 lakhs for fourth dose and/or higher in subsequent doses

Ans - c

.....

Bank sanctioned a TL of Rs.20 to an SSI for a project cost of Rs. 40 lac. Balance is to come as margin from promoter and under SIDBI'S National Equity Fund. What maximum amount is available under NEF to this project?

- a. Rs.5 lac being 25% of the amount of the loan
- b. Rs.10 lac being 25% of project cost
- c. Rs.4 lac i.e. 10% of project cost
- d. Difference between margin to be provided by the borrower+bank loan and the project cost

Ans - b

.....

Which out of the following is the aim of income fund schemes of a mutual fund?

- a. to provide maximum income
- b. to provide regular income
- c. to provide appreciation of capital
- d. to provide regular income and appreciation of capital

Ans – b

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Service profit chain follows (i) Internal service quality, (ii) Satisfied and productive service employees, (iii) Satisfied and loyal customers

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

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Who suggested product, pricing, place, promotion all these in a company represents "Market Mix"?

- Neilsen
- Neil Borden
- Lauterborn
- Philip Kotler

Ans - b

.....

Networking coupled with the phenomenal increase in the processing power of computers has also helped in eliminating the use of very powerful systems.

- Management Officer
- Union
- Central Computer

Ans - d

.....

Under the powers derived from Section 20, 21 and 21A of the Reserve Bank of India does not (i) manage the public debt and issue new loans on behalf of the Central and state Government, (ii) provide refinance to NABARD in respect on agriculture advances, (iii) regulate flow of credit to the economy by variation in the Statutory Liquidity requirement and Cash Reserve Ratio

a. Only (i) and (ii)

.....

- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

As a cover for bank note issue, RBI keeps some minimum value of total approved assets in the form of (i) gold coins, (ii) bullion, (iii) foreign securities

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

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..... is the best operable within a first to market scenario even though there would be few competitors within the company industry.

- Elasticities
- Market skimming
- Market penetration
- Marketing research

Ans - b

.....
On the information that the draft has been lost, a duplicate has been issued after taking indemnity bond. The original and duplicate are presented for payment through clearing, by two different banks on the same day. Both have been branded with the stamp payee's account credited. The bank will not (i) pay the original, (ii) pay the duplicate, (iii) return both

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....
A draft purchased is reported lost and the purchaser wants to stop the payment of the draft. Can the Bank do it?

- a. Bank cannot stop payment since it is a promissory note
- b. Bank can stop payment since covered under negotiable instrument
- c. Bank can ask the purchaser to suffer for negligence and bank cannot help
- d. Bank would issue stop payment instructions only after two weeks from date of issue

Ans - a

.....
In case of advance against pledge of goods

- a. possession as well as ownership passes to the bank
- b. possession and ownership remains with the borrower
- c. the possession passes to the bank but the legal ownership remains with the borrower
- d. possession with the borrower and ownership with the bank

Ans - c

.....
Banknet was set up by

- IBA
- RBI
- Central Govt
- None of the above

Ans - b

.....
The transition process of an exchange from a mutually owned association to the shareholders owned company, is called

mutualisation

- demutualisation
- decorporatisation
- none of the above

Ans - b

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Which of the following can be included in the qualified institutional buyers (QIBs)? (i) a scheduled commercial banks and financial institutions, (ii) mutual funds and provident funds, (iii) FIs registered with SEBI or Venture capital fund

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

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On 27.09.2015, on verification of a cheque presented by a customer of your bank, you find that the date of the cheque has been wrongly written as 27.09.2014 and you are of the opinion that the cheque should be returned to the customer and with what reasons?

- a. Stale cheque
- b. Mutilated cheque
- c. Post dated cheque
- d. Damaged cheque

Ans - a

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Within how many days particulars of charge should be filed with Registrar of companies from the date of creation of charge?

- a. 30 Days
- b. 45 Days
- c. 60 Days
- d. 90 Days

Ans - a

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A collaborative network that uses Internet Technology to link business with their suppliers is

- Internet
- Intranet
- Extranet

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d. WAN

Ans – c
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Your bank receives a cheque in inward clearing which has not been signed by the account holder. Which one of the following reasons you will select to return the cheque?

- a. Cheque is not signed by the payee
- b. Refer to the drawer
- c. Cheque is not signed by the drawee
- d. Cheque is not signed by the endorsee

Ans - b
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Who can't issue CDs?

- LABs
- RRBs
- Both a & b
- None of these

Ans - c
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A Corporate Bond which carry a rating of AAA is considered to be

- a. Highly safe
- b. High probability of default
- c. Can't say
- d. None of the above

Ans – a
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Knowledge of which is necessary for effective selling skill?

- a. Promotional market
- b. Related market

- c. Digital market
- d. Virtual market

Ans - b
.....

The objective of creation of IRDA is not to (i) facilitate opening of insurance companies for

increasing insurance business, (ii) regulate and develop insurance business, (iii) develop insurance products so that all the insurance companies adopt them on a uniform pattern

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Which is the tool that will help to increase the sale of product among the existing customers itself?

- a. Premium and bonus offer
- b. Free samples
- c. Discount offers
- d. Free gifts

Ans - a

.....

What would the marketing budget section of a marketing plan detail? (i) The cost to write the plan, (ii) The expected costs for each ad campaign based on the delivery method, (iii) The overall marketing budget for a year

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

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A CP is a/an instrument.

- Secured
- Unsecured
- Both a & b
- None of these

Ans - b

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Which is/are not correct? Travelers cheques are (i) Transferable, (ii) Not transferable, (iii) Transferable provided transferee is a hotel, departmental store or a bank

- a. Only (i) and (ii)

- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

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Which of the following are part of Public Sector Banks ? (i) State Bank of Hyderabad, (ii) Central Bank of India, (iii) Regional Rural Bank, sponsored by a nationalized bank

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Travellers cheques are payable to

- Bearer
- Order
- Named payee only
- All of the above

Ans – b

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The term SWIFT do not stand for which of the following? (i) Society for world-over international financial transfers, (ii) Society for world-wide interbank financial telecommunication, (iii) Society for world-wide interbank financial transfers

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

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Travellers cheques are required to be dated at the time of (i) Issue, (ii) Encashment

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - a

.....

RBI introduced CP in

- 1970
- 1980
- 1990
- 2000

Ans - c

.....

Power of Attorney can be (i) Universal, (ii) Limited

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Neither (i) nor (ii)

Ans – c

.....

The merger of two business units, that manufacture different products of like nature, is called as

- a. Horizontal merger
- b. Vertical merger
- c. Lateral merger
- d. Diagonal merger

Ans - a

.....

What do you mean by golden parachute?

- a. Attractive benefits that are given to top executives of targets company at the time of acquisition
- b. Attractive benefits that are given to clerical staff and subordinate staff of target company at the time of acquisition
- c. Attractive benefits that are given to top executives of acquirer company at the time of acquisition
- d. Attractive benefits that are given to clerical staff and subordinate staff of acquirer company at the time of acquisition

Ans - a

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Which of the following committees was set up during the year, 1993 with a view to recommend insurance sector reforms?

- a. M.N. Goiporia committee

- b. L.C. Gupta committee
- c. R.N. Malhotra committee
- d. Narasimhan committee

Ans - c

.....

What do you mean by bankassurance?

- a. Selling insurance policies by the banks
- b. Insurance of the properties belonging to the banks

.....

- c. Insurance of the properties by the banks
- d. Life insurance business undertaken by the banks

Ans - a

.....

Which of the following is included in bancassurance?

- a. Insurance policies issued by the banks in their names
- b. Selling by a bank the insurance policies of its ancillary insurance company
- c. Selling by a bank the insurance policies of any insurance company
- d. All the above

Ans - d

.....

A bank wishes to undertake insurance business. Whose permission is necessary before commencement of insurance business?

- a. Life Insurance Corporation of India
- b. General Insurance Corporation of India
- c. Insurance regulatory and development authority
- d. Reserve Bank of India

Ans - c

.....

Selling of banking products by an insurance company is called as

- Assurfinance
- Bankassurance
- Innovative banking
- All the above

Ans - a

.....

What is a contract of insurance?

a. It is a contract of guarantee

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b. It is a contract of pledge

c. It is a contract of hypothecation

d. It is a contract of indemnity

Ans - d

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Which of the following is not an essential condition for an urban cooperative bank to undertake bankassurance business?

a. The bank should obtain prior permission from Insurance Regulatory and Development Authority

b. The bank should have a net worth of not less than Rs. 50 crore c.

The bankassurance business can be through their branches

d. The bank will have to enter into an agreement with the insurance agency concerned

Ans - a

.....

Which among the following is called as non performing assets?

a. Assets that can exchange income

b. Assets that eases to earn interest income

c. Assets that have not been commented upon by the auditors

d. All the above

Ans - b

.....

Which of the following does not pertain to non performance assets?

a. Sub standard assets

b. Doubtful assets

c. Loss assets

d. Standard assets

Ans - d

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Which is not a type of T bills issued?

- 31-day
- 91-day
- 182-day
- 364-day

Ans - a

.....

SWIFT is established under

- a.US Law
- b.UK Law
- c.Belgian Law
- d.Russian Law

Ans – c

.....

RBI acts as bankers to Central Govt. on basis. (i) Mandatory, (ii) Agreement

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Neither (i) nor (ii)

Ans - a

.....

When a stand-alone system is connected to the existing multi-user systems, they are called as

- Workstation
- Server
- Node
- Either a or c

Ans - d

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Which is not a common task performed by the regional office/zonal office?

- Inter-branch reconciliation
- Customer Service
- Credit monitoring
- Personnel data management

Ans - b

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Which of the following characteristics is found only in some services like banking and not found in case of many services?

- inseparability
- variability
- client relationship
- perishability

Ans - c

.....
Programs designed to reward those customers who buy company's products regularly are classified as

- a. customers program
- b. frequency programs
- c. distribution programs
- d. None of above

Ans - b

.....
The phases of disaster recovery planning are

- Awareness
- Preparation
- Testing
- All of these

Ans – d

.....
IS audit for the software used is carried out by CAATT. This type is known as

- a. The audit around the computer
- b. The audit through the computer
- c. The audit with the computer
- d. All of above

Ans - c

.....
Risk prone component(s) in computerised systems are

- a. Errors and omissions in data and software
- b. Unauthorised disclosure of confidential information
- Computer abuse and mis-utilisation of banks assets
- All of above

Ans - d

.....

MODEM does the following

- a. modulates digital signals into analog
- b. demodulates analogue signals into digital
- c. converts data into image
- d. both a and b

Ans - d

.....

A twisted pair cable consists of

- a. two insulated copper wire
- b. an inner copper conductor held in position by circular spacers
- c. single copper wire
- d. all of these

Ans - a

.....

.....

Which among the following defines a non performing asset?

- a. In a loan account, the principal due has not been paid for more than ninety days
- b. In a loan account, the interest due has not been paid for more than ninety days
- c. Both (a. and (b. as mentioned above
- d. Assets that have not been commented upon by the bank auditors

Ans - c

.....

Which among the following committees had recommended Income Recognition and assets classification norms?

- a. Rangarajan committee
- b. Goiporia committee
- c. Narasimhan committee
- d. Jankiraman committee

Ans - c

.....

What do you mean by the term called as "DRT", when it comes to recovery of bank dues?

- a. Debt Recovery Tribunal
- b. Debtor recovery tribunal

- c. Debt reminder tribunal
- d. Debt recovery tariff

Ans - a

.....

Which of the following has introduced "Banking Ombudsman" in our country?

- a. Reserve Bank of India
- b. Indian Bank's association
- c. National Institute of Bank Management
- d. Indian Institute of Banking and Finance

Ans - a

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Banking Ombudsman scheme has been introduced under the provisions of

- a. Reserve Bank of India act
- b. Banking regulation act
- c. Indian contract act
- d. Consumer protection act

Ans - b

.....

What is the maximum period of time after which a customer of a bank can contact Banking Ombudsman, if he does not receive satisfactory response to his complaint?

- a. One month
- b) Two months
- c. Three months
- d. One year

Ans - b

.....

A complaint can be submitted before Banking Ombudsman within _____ of final decision by the bank?

- a. Two months
- b. Three months
- c. Six months
- d. Twelve months

Ans - d

.....

In the term "CIBIL", what do you mean by "B"?

Bank
Bureau
Borrower
Bench

Ans - b

.....

Which committee has recommended financing to self help group?

- a. Kalia committee
- b. Narasimhan committee
- c. Vasu committee
- d. Goiporia committee

Ans - a

.....

When a currency is converted into any other currency without any limit and for any purpose, it is called as

- a. Fully convertible
- b. Partially convertible
- c. Controlled convertible
- d. Not at all convertible

Ans - a

.....

Which of the following committees has recommended for capital account convertibility in our country?

- a. A T Pannirselvam
- b. S. Padmanabhan
- c. S. Rangarajan committee
- d. S. S. Tarapore committee

Ans - d

.....

What is the necessity of foreign capital for a developing country like India?

- a. It encourages savings in the country
- b. It is helpful to solve the problem of balance of payment
- c. It is helpful for economic development of a developing country
- d. All the above

Ans - d

.....
The consequences of errors in computerised systems are more serious than in manual systems because

- a. Computer systems process more data
- b. Errors in computer systems are generated at high speed, and the cost to correct may be high
- c. Users of computer systems perceive the computer outputs to be always correct
- d. All of above

Ans - d
.....

Compared to a manual system, in a computer system

- a. The methodologies for implementing controls change
- b. Basic controls objectives change
- c. Control objectives are more difficult to achieve
- d. All of above

Ans - d
.....

Which of the following statements are not correct? (i) In India, foreign exchange regulations are administered by Reserve Bank of India, (ii) Reserve Bank of India maintains the external value of rupee, (iii) Reserve Bank of India does not deal in foreign exchange directly with the public

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a
.....

As regards deposit insurance which of the following statement/s is/are True? (i) insurance cover for deposits (demand and term) upto Rs.1,00,000.00 is available, (ii) insurance cover is provided by general insurance companies, (iii) insurance premium is to be paid semi annually by the bank and not customer/s.

- a. i and iii
 - b. ii
-

- c. ii and iii
- d. iii

Ans - a
.....

State which of the following statement/s is/are True? (i) open ended schemes are offered by mutual funds, (ii) banks cannot setup mutual funds, without RBI's permission, (iii) bank branches used as a distribution channel for insurance products is called bancassurance.

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

One of the key area of Asset Liability Mangement of banks is the interest management. Banks analyse interest trends based on

- a. gap analysis
- b. value at risk
- c. duration analysis
- d. All of the above

Ans - d

.....

Provisions of SRFAESI Act,2002 is not applicable to

- a. a pledge of movables as per Sec 172 of Indian Contract Act
- b. any interest for repayment (upto Rs one lakh for secured loans and upto Rs ten lakhs for unsecured loans
- c. any one of a or b
- d. both a and b

Ans - d

.....

.....

Securitisation is the process of acquisition of loans classified as

- a. standard assets
- b. book debts
- c. non performing assets
- d. any one of the above

Ans - c

.....

What is a Demat a/c ?

- a. acronym for Demat is dematerialization of shares

- b. dematerialization is a paperless book entry form of shares
- c. demat accounts can be opened by banks
- d. all of the above

Ans - d

.....

In periods of boom, which leads to economic instability Reserve Bank does not resort to (i) Selling of first class securities in its precession in the market, to reduce the supply of money as a measure of open market operations, (ii) Bying of approved securities in the market as a measure of open market operations, (iii) Increasing the bank rate as a measure of open market operations

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

What are the powers of Reserve Bank of India for conducting scrutiny of a Bank? (i) The RBI is empowered to conduct scrutiny of affairs of a Bank in addition to regular inspection, (ii) The scrutiny officer has the same powers as the inspecting officer of RBI, (iii) A copy of the scrutiny report would be produced to the Bank

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

How many members can be nominated as Board of Directors on the Board of a Bank ?

- 12
- 13
- 14
- 15

Ans - a

.....

Which of the following sections do not deal with the amalgamation of a bank? (i) Section 44, (ii) Section 44A, (iii) Section 45

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Marketing messages that are based to respect consumers wishes and willingness is classified as

- a. permission marketing
- b. supplier marketing
- c. customer specified marketing
- d. activity marketing

Ans - a

Process of managing information about customers to maximize loyalty is said to be

- a. company relationship management
- b. supplier management
- c. retailers management
- d. customer relationship management

Ans - d

.....

In buyer decision process, percentage of potential customers in a given target market is called

- a. customer funnel
- b. company funnel
- c. marketing funnel
- d. retailers funnel

Ans - c

.....

Aggregate value of customer's base is classified as

- a. shareholder value
- b. base value
- c. retention value
- d. marketers base value

Ans - a

.....

Forms of direct marketing includes (i) direct mail marketing, (ii) catalog marketing, (iii) personal selling

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans – d

Benefits in Core Banking is

- a. Reliable centralised data recovery
- b. Data warehousing and data mining technologies
- c. Integrated customer centric services
- d. All of above

Ans - d

.....

Terminals connected to a server is known as

- Clients
- Nodes
- Both (a) & (b)
- None of these

Ans - c

.....

For uninterrupted power supply in branch computerisation, the following device is used

- a. Online UPS
- b. Offline UPS
- Convertor
- Generator

Ans - a

.....

In ring topology

- a. Each node is joined to the central node by a separate link
- b. Devices are connected in a closed loop
- c. Information is passed from one node to the other in series
- d. Both b & c

Ans - c

.....

One advantage a non-profit has when opening a private social network is

- a. its tax exempt status makes the start up cost of a private social network more affordable.
- b. its supporters tend to spend more time using social networks.
- c. that it has an immediate user base of people interested in the cause.

d. its supporters have a higher tolerance for marketing messages.

Ans - c

.....

..... concerns with pricing policies for late entrants to a market.

- a. Marketing skills
- b. Marketing research
 - Elasticities
 - Market penetration

Ans - d

.....

Under the provision of Reserve bank of India (Note Refund) Rules, 1989, the exchange of mutilated notes is required to be done by the branches of :

- a. State bank of India only
- b. Nationalised bank only
- c. Public Sector banks
- d. Scheduled Commercial banks including Regional Rural banks

Ans - c

.....

Pricing that starts with an ideal selling price is known as

- a. Value based pricing
 - Going-rater pricing
 - Skimming pricing
 - Target pricing

Ans - d

.....

Transactions of Internet Banking includes (i) Withdrawal of cash anywhere in India, (ii) Statement of account for a specific period, (iii) Transfer of funds from one account to another account

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

What is meant by "micro-blogging"? (i) Blogging daily, (ii) Blogs which are posted by companies, not individuals, (iii) Blogs with limited individual posts, limited by character count typically

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Which of the following is not an input device in a computer system?

- a. touch pad
- mouse
- mother board
- bar code reader

Ans - c

.....

What are the benefits of credit card for its holder? (i) Card holder is relieved of the risk/Botheration/tension of carrying cash while staying in hotels, dinning in restaurants, shopping, Buying air or rail tickets etc, (ii) Card holder can draw money from ATMs

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)

.....

- d. Both (i) and (ii)

Ans - d

.....

Information Technology (IT) is looked at as an integrated technology of

- a. Manual Processing System
- b. Manual Communication System
- c. Information Processing Technology (Computers)
- d. Information Transmission Technology (Communications)

Ans - c

.....

A club is maintaining current account which is operated by Secretary and Treasurer jointly. The treasurer dies and a cheque signed by him and Secretary is presented

- a. The cheque cannot be paid
- b. The cheque cannot be paid after death as he was responsible for the money
- c. The cheque should be paid if otherwise in order
- d. The cheque should be paid after confirmation from president of the club.

Ans - c

.....

Which social network is considered the most popular for business to business marketing?

- Facebook
- Orkut
- Ryze
- LinkedIn

Ans - d

.....

Which are the ingredients of product mix? (i) Advertising, (ii) Public relation, (iii) Sales promotion

a. Only (i) and (ii)

.....
.....

b. Only (i) and (iii)

c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - d

.....

Who proposed 4Cs in marketing?

- Neilsen
- Neil Borden
- Lauterborn
- Philip Kotler

Ans - c

.....

Which of the following statements is correct in regard to credit card? (i) Credit cards are put intan imprinter machine and the information on card is recorded on an invoice or other document, known as 'charge slip', (ii) The name and emblem of card issuing bank are server printed on the card, (iii) The credit card bears a specimen of the card holder's signature and in some cases even his photograph.

a. Only (i) and (ii)

b. Only (i) and (iii)

c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - d

.....

The recipient of a digitally signed message can verify the authenticity of the message by use of which of the following key?

- a. sender's private key
- b. sender's public key
- c. receiver's private key
- d. receiver's public key

Ans - b

.....

An electronic database of certificates, the equivalent of digital Yellow Pages is called

- a. certificates chest
- b. certificates depositor repository certificate warehouse

Ans - c

.....

How does creating a social network marketing plan differ from a traditional marketing plan? (i) The staff requirements and skill sets for social marketing are different, (ii) There is no need for a social marketing plan, but social marketing plan is required for traditional marketing, (iii) Other than the method of delivery, a marketing plan either way will be similar

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

What is meant by A/B testing in marketing?

- a. Testing of 2 different products
- b. Testing 2 versions of an advertisement to see which elicits the best response
- c. Clinical testing of medical products before legally allowing them for sale
- d. Testing via 2 mediums, such as radio and television

Ans - b

.....

Which of the following statements are not correct? (i) In India, foreign exchange regulations are administered by Reserve Bank of India, (ii) Reserve Bank of India maintains the external value of rupee, (iii) Reserve Bank of India does not deal in foreign exchange directly with the public

- a. Only (i) and (ii)

- b. Only (i) and (iii)
- c. Only (ii) and (iii)

.....
.....

- d. (i), (ii) and (iii)

Ans - a

.....

What place does Pricing have in marketing?

- a. Higher prices guarantee higher revenue stream
- b. The company should actively market how much their products cost
- c. Different pricing levels can be tested to see what elicits the best consumer response
- d. Marketing based on the pricing level relative to competition is important

Ans - c

.....

How can a company use the same material for both traditional and social network marketing?

Selling ad space on the company website, (ii) Utilizing a television ad campaign online as well on their site and sites such as YouTube, (iii) Creating a magazine print ad with the company website

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

Social networks have an enormous information sharing capacity. As such, they are a great distribution channel for

- a. customer feedback
- b. viral content
- c. exclusive coupons
- d. marketing messages

Ans - d

.....

Trustee securities refer to

- a. securities issued under the provisions of Section 20 of Indian Trust Co
- b. securities issued in trust of other

- c. any security
- d. All of the above

Ans - a

.....

Which of the following is an important aspect of creating blogs and posting content? (i) Using a witty user name, (ii) Posting at least once a month to the blog, (iii) Social Media Optimization

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

In case of a micro enterprise, the maximum investment in plant and machinery is Rs. & in equipment Rs.

- a. Rs.10 lac, Rs.10 lac
- b. Rs.10 lac, Rs.25 lac
- c. Rs.25 lac, Rs.10 lac
- d. Rs.25 lac, Rs.25 lac

Ans - c

.....

What is the record preservation period under RTGS?

- a. 5 years
- b. 5 to 8 years
- c. 10 years
- d. 20 years,

Ans - c

.....
.....

Which of the following guidelines are applicable in connection with shortfall in lending to priority sector? (i) Any shortfall in achieving sub-target under SSI sector, an equivalent amount should be invested with SIDBI, (ii) An equivalent amount of shortfall under agriculture sector should be invested with RIDF, Interest of RIDF investment is payable at 2%

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

The system that has a very high frequency radio signal to transmit data through space, is known as

- a. optical fibre
- b. Coaxial cable
- c. microwave system
- d. modem

Ans - c

.....

Mr. x wants a demand draft striking the word 'Order' and writing the word 'Bearer'. Can bank help him ?

- a. Bearer Draft is unlawful under section 31 of RBI
- b. Bearer Draft can be issued like a cheque
- c. Signature of the payee should be attested on the back of draft by the issuing branch
- d. Attestation of the signature of the payee on a separate slip of paper by bank (without striking out the word 'Order' on draft)

Ans - d

.....

The term booting is not used in connection with (i) activation of internet, (ii) activation of ATM, (iii) activation of the smart card

- a. Only (i) and (ii)

.....

- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Windows software that is used for managing text through the word processing is

- a. MS Word
- b. MS Power Point
- c. MS Access
- d. MS Excel

Ans - a

.....

..... is the best promotion tool in any type of marketing.

Creativity
Communication
Telecalling
Publicity

Ans - d

.....

Which of the following penalties, the RBI can impose as a bank incase it defaults in maintaining the required CRR? (i) It will impose penal interest upto 5% over the bank rate, (ii) It can impose a fine on the officer responsible for default, (iii) RBI can prohibit the schedule Bank from receiving any fresh deposits

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

.....
.....

Interest rate futures were launched with a minimum value of Rs. lakh/s.

- 1
- 2
- 3
- 4

Ans - b

.....

The banking ombudsman scheme 1995 was amended in

- 2000
- 2001
- 2002
- 2004

Ans - c

.....

BCSBI has been set up on the recommendations of Committee.

- Jankiraman
- Narasimhan
- Tarapore
- Rangarajan

Ans - c

.....

Inter-Bank Term money means, borrowings among banks for

- a. 1 day
- 2-14 days
- more than 14 days
- None of these

Ans - c

.....

.....
.....

Under forfaiting, the exporter is able to transfer risk.

- Credit
- Political
- Interest Rate
- All the above

Ans - d

.....

The combination of two or Companies into a single Company where one survives with it's name (or a combined new name. and others lose their corporate existence is known as

- Merger
- Diversification
- Combination
- Amalgamation

Ans - b

.....

A formal and mutually agreed commercial collaboration between Companies is known as

- Merger
- Amalgamation
- Strategic Alliance
- Subsidiary

Ans - b

.....

National Clearing Cell of the RBI is located in

Mumbai
New Delhi
Calcutta
Chennai

Ans - a

.....
.....

Mandate given by the illiterate account holder should be

- a. Attested by manager who confirms and certifies thee same.
- b. Attested by Notary public or Magistrate.
- c. It is enough if we ask for a Mandate letter with LTI which has to be attested an authorised official.
- d. We cannot accept a mandate from an illiterate customer at all.

Ans - b

.....

Data related to crime does not incorporate

- a. Data Didling
- b. Data Spying
- c. Data Leakage
- d. Data Mining

Ans - d

.....

CHIPS system is set-up in

USA
UK
Hong Kong
Brazil

Ans - a

.....

Which of the following is not a function of RBI?

- a. Managing Govt Debt
- b. Bankers to Govt
- c. Raising deposit from public
- d. Lender of last resort to banks

Ans - c

.....

.....
.....
The management level responsible for making long range strategic decisions about which products and services to produce is the

- a. Technology Level
- b. Application Level
- c. Operational Level
- d. Top Level

Ans - d
.....

Which is the main fund transfer system in the USA?

- Bankwire
- Fedwire
- POS
- None of these

Ans - b
.....

Export credit target for domestic commercial banks is of ANBC.

- a. 10 %
- b. 12 %
- c. 20 %
- d. None of these

Ans – d
.....

Export credit target for foreign banks is of ANBC.

- a. 10 %
- b. 12 %
- c. 20 %
- d. None of these

Ans - b
.....

HNI stands for

- a. Hindustan National Investment
- b. High National Investment
- c. High Net worth Individual
- d. None of the above

Ans - c

.....

Which of the following is the internal factor influencing pricing?

- a. Price elasticity of the demand of the product
- b. Competitors' policy
- c. Bargaining power of suppliers
- d. Social considerations

Ans - a

.....

Markup pricing comes under which of the pricing method?

- Value-based pricing
- Cost-based pricing
- Competition-based pricing
- Going rate pricing

Ans - b

.....

A charge created on the assets of the Company is required to be registered with RoC within how many days?

- a. 30 days from the date of sanction
- b. 60 days from the date of sanction
- c. 30 days from the date of creation of charge
- d. 60 days from the date of creation of charge

Ans - c

.....

.....

Which one of the following doesn't come under the functions of RBI in India?

- a. Regulating the Money Market
- b. Supervision over NBFCs
- c. Supervision over FIIs
- d. Management of Payment System

Ans - c

.....

Which of the following sets refers to the order or sequence of marketing management functions?

- a. Control – implementation – market planning

- b. Market planning – control – implementation
- c. Implementation – control – market planning
- d. Marketing planning – implementation - control

Ans - d

.....

Which of the following is not true in respect of Joint Hindu Family?

- a. It is governed by two schools of Hindu law – Dayabhaga & Mitakshara
- b. Under Mitakshara, every son/daughter of a coparcener acquire a right in JHF by birth c. Under Dayabhaga School he/she acquires the right in JHF only after father’s death
- d. All members of the family are called coparceners including mother and daughter-in-law

Ans – d

.....

Two firms are said to be identical when

- a. Partners of the two firms are same
- b. When the two firms have some common factors
- c. When the activity is same d. When the address is same

Ans – a

.....

.....

The mental act, condition or habit of placing trust or confidence in another shows which of the following options?

- Motive
- Belief
- Behavior
- Attitude

Ans - d

.....

A joint account is operated by A and B as both or survivor. A dies and a cheque signed by A and B are presented for payment. The cheque

- a. Can be paid.
- b. Can be paid after getting confirmation from B.
- c. Can be paid after getting the consent of the legal heirs of A.
- d. None of the above

Ans - b

.....

Which of the following is not true in respect of Guardian to Minor?

- a. Guardian of Illegitimate minor child – Mother
- b. Guardian of Hindu married minor girl – Girl's Father-in-law, If Husband Minor
- c. Testamentary Guardian becomes effective after death of father and mother
- d. Natural Guardian varies from religion to religion

Ans - b

.....

Who is the Governing Body for the New Pension Scheme?

- SEBI
- RBI
- FMC
- PFRDA

Ans – d

.....
.....

What is the risk weightage for capital adequacy purpose, in case of credit card

- 25%
- 50%
- 100%
- 125%

Ans - d

.....

Minimum Bank Rate is

- 3%
- 4%
- 5%
- None

Ans - d

.....

Except one of the following, others are part of Public Sector Banks:

- a. State Bank of Hyderabad
- b. Central Bank of India
- c. Regional Rural Bank, sponsored by a nationalized bank
- d. None of these

Ans - d

.....

Which is not a major promoter of CIBIL?

- HDFC
- SBI
- RBI
- Trans Union International Inc.

Ans - c

.....

.....

Which one is not a fund based service?

- a. Short term finance
- b. Letter of Credit
- c. Bill discounting
- d. Export credit

Ans - b

.....

Which of the following can't be included in the definition of "Financial Intermediary"?

- a. Financial Institutions
 - Banks
 - NBFC & Mutual Funds
 - None of these

Ans - d

.....

Expand - RAID

- a. Redundant Array of Inexpensive Disks
- b. Relevant Array of Inexpensive Disks
- c. Relevant Array of Inexpensive Drives
- d. Redundant Array of Inexpensive Drives

Ans - a

.....

In ECS-Debit (i) One account debited, number of accounts credited, (ii) One account credited, number of accounts debited

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b

.....

.....

BCC in an email denotes (i) blind carbon copy, (ii) black carbon copy

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - a

.....

Expand - ENIAC

- a. Electronic Numerical Integrator and Calculator
- b. Electronic Number Integrator and Calculator
- c. Electronic Numerical Integrator and Coumputer
- d. None of the above

Ans - a

.....

Expand - RDBMS

- a. Responsive Data Base Management System
- b. Relational Data Base Management System
- c. Responsive Data Base Maintenance System
- d. Relational Data Base Maintenance System

Ans - b

.....

IP address is a numerical label assigned to each (i) Computer, (ii) Printer

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Nither (i) nor (ii)

Ans - c

.....

.....

Which of the following sections prohibits a bank from granting any loan (secured or unsecured), to any of its Directors or any other firm or company in which such Director has vested interest?

- a. Section 12
- b. Section 18
- c. Section 20
- d. Section 21

Ans - c

.....

If NPA is purchased from X bank by Y Bank and Y bank wants to sell it to Z bank, what is the time period for which the account should remain with bank Y

- a. 6 months
- b. 12 months
- c. 15 months
- d. 18 months

Ans - a

.....

In case of component 'Urban Self-Employment Programme' (USEP) of SJSRY, What should be the minimum percentage of women beneficiaries?

- 30%
- 20%
- 15%
- 12%

Ans - a

.....

Which of the following are the restrictions on loans and advances under Section 20? (i) No bank shall grant any loans or advances on the security of its own shares, (ii) No bank will grant any loan or advances to or on behalf of any Director or to a firm in which the Director has vested interest, (iii) No bank would grant loan to any individual in respect of whom any of its Directors is a partner or guarantor

- a. Only (i) and (ii)

.....
.....

- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Cheque is payable on

Demand

Usance
Fixed future date
After Sight

Ans - a

.....

A bearer cheque is issued by one Mr. Ashok in favour of Aman, but he forgets to hand over the cheque to Aman. Aman however, picks up the cheque in his absence from his table. Whether the negotiation has taken place?

- a. No, endorsement is also needed
- b. No, delivery is also needed
- c. No, endorsement and delivery both required
- d. Yes, the cheque is drawn in his favour

Ans - b

.....

Under the Nayak Committee recommendations, the quantum of working capital limits from the bank is minimum of the projected annual sales.

- 5%
- 15%
- 20%
- 25%

Ans - c

.....

.....

Voting Right of the shareholders with total Rights of all shareholders of a Bank are limited to

- a. One per cent of total Rights
- b. Two per cent of total Rights
- c. Five percent of total Rights
- d. Ten percent of total Rights

Ans - a

.....

Mr. X mortgages his bungalow to Bank of India to secure a cash credit limit of Rs. one lakh. While the account is drawn to the extent of Rs. 50,000/-. HDFC, who had notice of the first mortgage, advance Rs. 75,000/- against the same property and gives notice to Bank of India of the second mortgage in his favor. Subsequent to this notice, Mr. X borrows further Rs. 50,000/- under the cash credit limit up to the full stipulated limit.

- a. The entire borrowing to the extent of Rs. one lakh will receive priority although part of it was drawn subsequent to the notice of the second mortgage.
- b. The loan of Rs. 75,000/- from HDFC will have the priority over the 2nd installment drawn by Mr. X from the Bank.
- c. Both the facilities will have the same priority.
- d. None of the above

Ans - a

.....

Central Bank of India, is a nationalized bank. It is classified as

- Co-operative Society registered under the Co-operative Societies Act
- Body corporate constituted under special statute/s
- Company registered under the Indian Companies Act,1956
- either b or c

Ans - b

.....

As regards co-operative banks, RBI does not

- a. issue license

.....

- b. permit Forex business
- c. appoint/approve statutory auditors
- d. conduct inspection

Ans - c

.....

A borrower can legally create any number of mortgages on his property. The mortgages, however, will rank in priority accordingly to the dates of the mortgage. In this context the following statement is true :

- a. A subsequent mortgagee, say a third mortgagee by redeeming a prior mortgage. Say the first mortgagee is entitled to lack (fasten) his third mortgage to the first mortgage so redeemed to the detriment of the intermediate mortgagee; i.e., the second mortgagee.
- b. No subsequent mortgage by paying off a prior mortgage whether with or without notice of an intermediate mortgage, acquires thereby any priority in respect of his original security.
- c. A banker who has made an advance on second mortgage can not take over the first mortgage by paying off the dues to the first mortgagee.
- d. None of the above

Ans - b

.....

The maximum Bank Rate is

- 3%
- 6%
- 7.5%
- None of the above

Ans - d

.....

Bank rate policy, open market operations, variable reserve requirements and statutory liquidity requirements as measures of credit control are not classified as ... (i) Quantitative methods, (ii) Quantitative methods, (iii) Weighted average methods

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

.....

d. (i), (ii) and (iii)

Ans - a

.....

The Reserve Bank of India Act, 1934 does not deal with

- a. financial supervision of banks/financial institutions
- b. policy planning of cooperative banks
- c. management of forex/forex reserves
- d. capital management and business of banks

Ans - b

.....

CRR and SLR are not applicable to

- a. a certificate of deposit
- b. credit balance in a cc account
- c. a flexi deposit
- d. a commercial paper

Ans - d

.....

Bancassurance is

- a. an insurance scheme to insure bank deposits
- b. an insurance scheme exclusively for the employees of banks
- c. a composite financial service offering both bank and insurance products
- d. a bank deposit scheme exclusively for employees of insurance companies

Ans - c

.....
Comprehensive and organized collection about individual prospect of customer including psychographic, geographic and demographic data is called

- a. premium database
- b. customer database

-
- c. event database
 - d. rebate database

Ans - b

.....
Kind of direct marketing by which an offer, reminder or announcement is sent to people at specific virtual or physical address is called

- a. direct mail marketing
- b. kiosk marketing
- c. catalog marketing
- d. premium marketing

Ans - a

.....
Segmentation on basis of values and attitudes and behavioral patterns is an example of

- a. geographic location
- b. cultural factors
- c. economic factors
- d. political and legal factors

Ans - b

.....
Major sources of ideas for product development comes from (i) internal sources, (ii) product lines extension, (iii) external sources

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....
Promotion is an exercise of maintaining contact with the consumer at different levels so as to

-
.....
- a. enhance customer relationship
 - b. lure the customer in to buying the products
 - c. prevent customer from being critical of the firm
 - d. none of the above

Ans - a

.....

Targeting affluent customers with luxurious goods is an example of

- a. geographic segmentation
- b. income segmentation
- c. psychographic segmentation
- d. behavioral segmentation

Ans - b

.....

Segmentation of international markets on basis of monetary regulations is an example of

- a. geographic location
- b. cultural factors
- c. economic factors
- d. political and legal factors

Ans - d

.....

Direct marketing through which products are sold directly to customer on phone call is classified as

- a. telephone marketing
- b. online marketing
- c. offline marketing
- d. offline marketing

Ans - b

.....

Marketing in which product is described to customers with air television spots providing customers with toll free numbers or Website to order is called

- a. kiosk marketing
- b. offline marketing

- c. telephone marketing
- d. direct response TV marketing

Ans - d

.....

In Core banking system

- a. Branches are connected to a central host
- b. Branch automation modules and delivery channels are incorporated
- c. Transactions are done centrally and online
- d. All of above

Ans - d

.....

A typical computerised environment constitutes three interdependent but separate components

- a. Software, hardware and data
- b. Hardware, software and UPS
- c. Software, modem and networking
- d. Software, people ware and data

Ans - a

.....

A Full-duplex transmission is capable of

- a. transmitting data in one direction only
- b. data movement in both the direction but only in one direction at a time
- c. providing a simultaneous two way communication
- d. data communication only

Ans – c

Which of the following is value added service as part of wholesale banking?

- a. structured finance
- b. channel financing
- c. supply chain management
- d. letter of credit

Ans - b

.....

PNs are used mainly by investors based in (i) India, (ii) Abroad

- a. Only (i)
- b. Only (ii)

- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b

.....

Locker operated by A & B with either or survivor instructions. Nomination done by A in favour of X. A dies. Y is the son of A. Payment will be made to (i) B, (ii) X, (iii) X & Y

- a. Only (i)
- b. Only (i) and (ii)
- c. Only (iii)
- d. (i) and (iii)

Ans - a

.....

Urban Cooperative Banks are controlled by (i) NABARD, (ii) State Governments, (iii) RBI

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

.....

The upper value limit of an individual national electronic funds transfer (NEFT) transaction is

.....

- a. Rs. 20000
- b. Rs. 50000
- c. Rs. 100000
- d. None of the above

Ans - d

.....

'Currency of India' refers to

- a. One rupee notes only
- b. One rupee notes and coin
- c. Bank notes issued by Reserve Bank of India; i.e., Rs. 2, Rs. 5, Rs. 10, Rs. 20, Rs. 50, Rs. 100, Rs. 500 and Rs. 1000
- d. One rupee notes and coins and bank notes issued by reserve Bank of India

Ans - d

.....

Non-volatile Memory retains data (i) only when the computer is ON, (ii) even when the computer is turned off

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b

.....

An export client M/s Shanbeg Exports of your branch receives an export order for export of handicraft items to US under a letter of credit of \$ 30000. It is stated that your bank can issue another credit in favour of local supplier/manufacturer from whom the exporter is to procure the material. Under which of the following categories, such letter of credit can be classified

- a. red clause letter of credit
- b. green clause letter of credit

.....

- c. transferable letter of credit
- d. back to back letter of credit

Ans - d

.....

A bank can purchase NPA from another bank, if in the books of selling bank, the account was NPA for

- a. 2 years
- b. 3 years
- c. 5 years
- d. 7 years

Ans - a

.....

A and B maintain an FD account with a locker and want to make single nomination for both the accounts:

- a. Nomination can be made in both the accounts separately
- b. Nomination cannot be allowed in lockers in joint names
- c. It will depend on bank's discretion
- d. Nomination can be accepted

Ans – a

.....

The provision for making the payment of amount mentioned in words in a cheque is described u/s...of NI Act.

- 16
- 18
- 20
- 21

Ans - b

.....

.....

Mr. A & Mr. B operate their bank account in the mode of "Jointly or Survivor" and Mr. A dies, then the proceeds of the account can be

- a. shared between Mr. B and the legal heirs of Mr. A
- b. transferred to Mr. B's own other bank account
- c. shared between Mr. B and the nominee
- d. shared between Mr. B, the nominee and the legal heirs of Mr. A

Ans - b

.....

Mr. A, Mr. B & Mr.C operate their bank account in the mode of "Any or Survivor" and Mr. A dies, then the right to operate lies with

- a. Either B or C individually
- b. Either B or C as given in the mandate
- c. B and C but jointly
- d. Any of the above

Ans - c

.....

Crossing is a direction to the bank to pay the cheque to the payee through a bank.

- Drawer
- Payee
- Paying
- Passing

Ans - c

.....

Retail stores such as Best Buy, Staples and Pet Smart are examples of

- superstore
- outbound stores
- inbound stores
- intensive stores

Ans – a

.....

Segmentation of international markets on basis of common languages, religions and customs is example of

- a. geographic location
- b. cultural factors
- c. economic factors
- d. political and legal factors

Ans - b

.....

The crossing in a crossed cheque can be cancelled by

- Drawer
- Drawee
- Endorser.
- Acceptor

Ans - a

.....

Acts done honestly is called acts done

- a. Without negligence
- Rashly
- Mollified
- In good faith

Ans - d

.....

Of the following pricing strategies, are ideal for new products. (i) Discriminatory pricing, (iii) Market-penetration, (iii) Promotional Pricing

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans – c

.....

.....

Customer market division done on basis of 'compulsive, ambitious and outgoing customers' classified as

- a. geographic segmentation

- b. demographic segmentation
- c. psychographic segmentation
- d. behavioral segmentation

Ans - c

.....

Retailer store which carries deep assortment of specialty product line and customers are served by knowledgeable staff is classified as

- a. category killer
- b. discount killer
- c. limited inbound retailers
- d. limited outbound retailers

Ans - a

.....

Retailing operation which is operated and owned by manufacturer and carries surplus or irregular goods is classified as

- a. factory outlets
- b. warehouse clubs
- c. factory clubs
- d. surplus center

Ans - a

.....

According to Sec. 59 of the Transfer of Property Act, 1882, where the principal money secured is one hundred rupees or more, a mortgage other than a mortgage by deposit of title deeds can be affected only by a registered instrument signed by the mortgagor and attested by two witnesses. The document is to be presented for registration at the office of the Sub-Registrar/Registrar of Assurances within

- a. one month from the date of execution

.....

- b. three months from the date of execution
- c. four months from the date of execution
- d. None of the above

Ans - c

.....

Off-price retailer that sells limited brand names for grocery items or other variety, offering discount to customers who pay membership fees is called as

- a. factory outlets
- b. warehouse clubs

- c. factory clubs
- d. surplus center

Ans - b

.....

Examples of ECS (Credit) are (i) Dividend, (ii) Interest, (iii) Salary payment

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

What is the process of amalgamation? (i) It has to be approved by majority of shareholders representing 2/3 shareholders, (ii) The RBI has to sanction the scheme, (iii) After approval of RBI assets and liabilities are transferred to acquiring bank

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

All pre-paid payment instruments issued in the country shall have a minimum validity period of from the date of activation/issuance to the holder.

- a. One month
- b. Three months
- c. Six months
- d. Twelve months

Ans - c

.....

A computer network mainly used to share

- a. Data
- b. Software
- c. Hardware
- d. All of the

Ans - d

.....

Audited copies of Balance sheet is to be submitted to (i) 3 copies to RBI, (ii) 3 copies to Registrar of Companies, (iii) Annual General Body Meeting

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

What is the maximum time limit for publishing a bank balance sheet in the newspaper?

- a. Within 2 months from the date of balance sheet
- b. Within 3 months from the date of balance sheet
- c. Within 6 months from the date of balance sheet
- d. No such time limit

Ans – c

.....
.....

Which of the following statements is correct regarding acquiring of a banking company by the central bank? (i) Banking regulation Act (as amended) empowers Central government to acquire a Banking company, (ii) It can do so after receiving a report from the RBI, (iii) It can also acquire Banking Company for better provision of credit.

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

What is the minimum quorum for the board meeting?

- a. 50% of the total strength of Directors
- b. One-third of the number of Directors present on the day subject to a minimum of 3
One-third of the total strength of the Directors
- c. No such condition

Ans - b

.....

In the second phase of Banks' nationalization, 6 more Banks were nationalized on

- 31.12.1974
- 31.03.1975
- 01.01.1980

15.04.1980

Ans - d

.....

Which of the following is correct regarding Capital Adequacy ratio? (i) The objective of Capital Adequacy is to strength the financial stability of banks, (ii) Capital is divided into two tiers, tier I and tier II, (iii) Assets are assigned risk weight from 0-100 based on intensity of risk

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - d

.....

In a Garnishee Order, the banker on whom a garnishee order served is the

- a. judgement debtor's creditor
- b. judgement creditor's creditor
- c. judgement creditor's debtor
- d. judgement debtor's debtor

Ans - d

.....

A bank accepts a deposit from a Corporate house. The features of the deposit are: (i) accepted at a discounted value, (ii) stamp duty is borne by the bank, (iii) issued as usance promissory note, (iv) TDS is not applicable. Identify the deposit

- a. commercial paper
- b. certificate of deposit
- c. flexi deposit
- d. caution deposit

Ans - b

.....

A bank finances an agriculturist to buy a tractor. The loan is secured by:

- a. Hypothecation of the tractor
- b. Mortgage of the tractor
- c. Pledge of the tractor
- d. Assignment of the tractor

Ans - a

.....

An idea for a possible product that company will offer is classified as

a. product idea

.....

b. product image

c. customer management

d. none of above

Ans - a

.....

The tools for communications with the customer are (i) Promotion mix, (ii) Product and price (iii) other three elements of marketing mix

a. Only (i) and (ii)

b. Only (i) and (iii)

c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - b

.....

Detailed stated version of shortlisted new ideas in meaningful consumer terms is best classified as

a. product concept

b. production phase

c. production screening

d. raw-material screening

Ans - a

.....

The functions of distribution channel include (i) gathering and providing market information, (ii) marketing research, (iii) assisting the consumer in understanding and using the goods

a. Only (i) and (ii)

b. Only (i) and (iii)

c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - b

.....

.....

Variables such as market and product variability plays a role in designing of

- a. positioning strategy
- b. targeting strategy
- c. differentiation
- d. market segmentation

Ans - b

.....

Promotion seeks to influence the buyer in decision-making through (i) Persuasion, (ii) Reminding, (iii) Compulsion

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

In positioning statement, first thing that must be stated is

- a. target segment
- b. market segmentation
differentiation
positioning

Ans - a

.....

Of the following pricing methods, are based on competitors pricing. (i) English auction, (ii) Sealed bid auction, (iii) Going-rate pricing

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....
.....

Positioning statement first states the

- a. product membership in category
- b. points of priority
- c. points of differences
- d. brands superiority

Ans - a

.....

Which of the following statement/s is/are True? (i) Commercial Paper is issued by a Corporate, (ii) Certificate of Deposit is issued by a Bank, (iii) Letter of Credit is non fund based line of credit

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Proper functioning of a computerised system is ensured by

- a. Generation of audit trails
- b. Exceptional transaction report
- c. Tallying of cash book
- d. All of the above

Ans - d

.....

In multi-user computer networking

- a. Computers are based on a centralised processing concept
- b. Various terminals are attached to the main computer
- c. All data and information is kept on the main computer
- d. All of above

Ans - d

.....

.....

In star topology

- a. Each node is joined to the central node by a separate link
- b. Devices are connected in a closed loop
- c. Information is passed from one node to the another in series
- d. Devices on the network are connected to a single continuous cable

Ans - a

.....

In an optical fibre data is transmitted through

- a. a very thin glass or plastic fibres with a beam of light
- satellite
- laser beam driven by a high speed high current driver
- both a and c

Ans - d

.....

In a microwave system

- a. radio waves are modulated to carry information
- b. wave beams are sent from one antenna to another
- c. along the route, the received data is amplified and retransmitted
- d. all of above

Ans - d

.....

Banks evaluate a credit proposal based on which of the parameters? (i) character, capital, condition, (ii) capacity, collateral, compliance, (iii) capital, collateral, (iv) capacity, compliance

- (i)
- (ii)
- (i),(iv)
- (i),(ii)

Ans - d

.....

.....

Sec 85 of NI Act,1881 extends protection to the

- a. paying banker
- b. collecting banker
- c. advising banker
- d. issuing banker

Ans - a

.....

..... pools money from investors and invests in stocks, bonds, shares.

- a. a bank
- b. a merchant banker
- c. a factor
- d. a mutual fund

Ans - d

.....

X and Y are twin brothers aged 15 years. They want to open a joint account in your bank. You will allow them, to open a joint account

- a. to be operated jointly

- b. with operating instructions either or survivor
- c. with operating instructions former or survivor
- d. with operating instructions any one or survivor

Ans - a

.....

Which of the following ratings are provided in 'CAMELS' Approach?

- a. A to E
- b. A to C
- c. A & B
- d. A to D

Ans - a

.....

.....

The control risks are (i) Internal central Risk, (ii) Organizational Risk, (iii) Management risk & Compliance Risk,

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Assessment is to be made under Risk Based Supervision in areas.

- 4
- 8
- 10
- 12

Ans - d

.....

Up to which of the following limits loan granted to Small Scale service Business Enterprises for instrument in fixed assets excluding land and building are treated as priority sector?

- a. Rs. 5 lac
- b. Rs. 10 lac
- c. Rs. 20 lac
- d. Rs. 50 lac

Ans - b

.....

The Central Banking Inquiry Commission was set up in

- 1925
- 1926
- 1931
- 1933

Ans – c

.....

According to Section 130 of Transfer of Property Act the transfer of an actionable claim can be effected only by the execution of an instrument in writing signed by transferor or by his duly authorized agent This mode of transfer of an actionable claim is known as

- Assignment
- Lien
- Mortgage
- Hypothecation

Ans - a

.....

Mr.Rao wants to give mandate to his minor son

- a. It cannot be accepted since the mandate is to be given in favour of a minor
- b. It can be accepted as the minor can act as an agent
- c. Mandate can be accepted to operate only credit transactions and no debit should be allowed
- d. None of the above

Ans - b

.....

Expand - IDRBT

- a. Institute for development & Research in Banking & Training
- b. Institute for development & Research in Banking Terminalogy
- c. Institute for development & Research in Banking Technology
- d. None of the above

Ans - c

.....

A message switcher is used to

- a. store and forward data to large number of terminals over a single communication channel
- b. send more than one signal simultaneously over a single communication channel
- c. intercept and handle communication activities for the host computer
- d. all of above

Ans – a

In bus topology

- a. Each node is joined to the central node by a separate link
- b. Devices are connected in a closed loop
- c. Information is passed from one node to another in series
- d. Devices on the network are connected to a single continuous cable

Ans - d

.....

A coaxial cable consists of

- a. two insulated copper wire
- b. an inner copper conductor held in position by circular spacers
- c. single copper wire
- d. all of these

Ans - b

.....

Effective control mechanism(s) in computerised environment are

- Preventive
- Detective
- Corrective
- All of above

Ans - d

.....

Audit trail is

- a. A chronological record of all events occurring in a system is:
- b. Report submitted by auditors
- c. A collection of record generated by database administrator
- d. All of above

Ans - a

.....

Front End Processor (FEP) is used to

- a. store and forward data to large number of terminals over a single communication channel.
- b. send more than one signal simultaneously over a single communication channel
- c. intercept and handle communication activities for the host computer
- d. all of above

Ans - c

.....

Executors and administrators can delegate their powers to a third party to operate the account

.....

- a. By mandate
- b. By power of attorney
- c. By obtaining permission from RO
- d. None of the above

Ans - b

.....

Registration of a society is required

- a. To sue in it's own name as a separate legal entity
- b. To open a bank account
- c. To facilitate receipt of donations/grants from foreign countries
- d. None of the above

Ans - a

.....

Coupon rate refers to

- a. Bank rate
PLR
The annual interest rate specified on bonds
All the above

Ans - c

.....

.....

Section 171 of Indian Contract 1872, gives to a Banker an absolute right of general lien on all goods and securities received by the Banker. The Bankers Lien is

- a. Set off
- b. An Implied Pledge
Mortgage
Hypothecation

Ans - b

.....

In one of the joint Savings Bank accounts, you as a Branch Manager received information that one of the depositors had been declared as Insolvent? The depositors other than the undischarged insolvent claim the balance lying in the SB account. Can you pay?

- a. You can pay to the other deposit holders jointly

- b. You can pay to the other deposit holders, dividing the balance proportionately
- c. You can pay as per instruction jointly signed by the solvent depositors and the official receiver of the undischarged insolvent
- d. You can pay to the other deposit holders, dividing the balance proportionately, after taking RO permission

Ans - c

.....

Nomination rules for deposit accounts have been introduced under the following rules of Banking Regulation Act, 1949:

- a. Sec. 45ZA
- b. Sec. 45ZA – F
- c. Sec. 45ZA – B
- d. None of the above

Ans - a

.....

Under the banking ombudsman scheme a complaint can be lodged with the ombudsman

- a. within in the specified jurisdiction.
- b. with the head office of the bank
- c. with the consumer of the bank
- d. any of the above

Ans - a

.....

A Corporate Bond which carry a rating of D is considered to be

- a. Highly safe
- b. High probability of default
- c. Can't say
- d. None of the above

Ans - b

.....

Normally the day of auction for 182-day T-bill is

- Wednesday
- Wednesday of reporting week
- Wednesday of non-reporting week
- None of the above

Ans - c

.....

Real Time Gross Settlement (RTGS) is managed by

- a. State Bank of India
- b. Reserve Bank of India
- c. Indian Banks Association (IBA)
- d. Government of India

Ans - b

.....

Overdrafts granted against 'no frills' accounts in rural and semi-urban areas is classified as

- a. 50% Direct Advance to Agriculture Sector
- b. 100% Direct Advance to Agriculture Sector

.....

- c. 100% Indirect Advance to Agriculture Sector
- d. 100% Direct Advance to Personal Segment

Ans - c

.....

What is the provisions of remuneration of the banking ombudsman ?

- a. 60 years
- b. 62 years
- c. 65 years
- d. 68 years

Ans - c

.....

Forex is a hour market.

- 8
- 12
- 24
- None of the above

Ans - c

.....

LIBOR is not issued for

- USD
- GB Pound
- INR
- Japanese Yen

Ans - c

.....

NSE MIBOR is based on the rates polled by NSE from a representative panel of banks/FIs/PDs.

a. 30

.....
.....

- 31
- 50
- None of the above

Ans - b

.....

Bancassurance can be sold to

- a. All banks
- b. All insurance companies
- c. Insurance Agents
- d. All existing and prospective bank customers

Ans - d

.....

FERA came into force with effect from

- 01.01.1973
- 01.01.1974
- 01.01.1983
- 01.01.1984

Ans - b

.....

What are the provisions of remuneration of the banking ombudsman ?

- a. he is eligible for remuneration and other perquisites
- b. this will be determined by the RBI
- c. this has to be borne by banks proportionately
- d. all the above

Ans - d

.....

The scope of activities undertaken by the business correspondents will not include

- a. disbursal of small value credit
- b. recovery of principal/collection of interest

-
.....
- c. collection of small value deposits
 - d. payment of money on demand drafts not exceeding Rs. 1,000

Ans - d

.....

Who passed the Bill to set up the Reserve Bank of India?

- a. Legislative Assembly
Parliament
Governor General
British council

Ans - a

.....

RBI has given freedom to Banks to (i) Convert their non-viable rural branches into satellite offices on certain conditions, (ii) Provision of locker facilities at the extension counters, (iii) Closing of loss making branches in urban/metro centers and loss making branches at rural centers served by two Commercial Bank branches excluding RRBs, after mutual consent

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Mr. X who is an Ordinary SB account holder of your branch wants to nominate Mr. Y, an U.S. national, who is his friend. Is that allowed?

- a. Yes it is freely permitted
- b. Yes it is freely permitted, but at the time of settlement of claim and repatriation to the nominee, branch has to take RBI permission
- c. Yes it is freely permitted, subject to Regional office approval
- d. Yes it is freely permitted, subject to CO approval

Ans - b

.....
.....
.....

In terms of section 19 of the RBI Act, 1934, the RBI has prohibited from

- a. Making loans or advances

- b. Drawing or accepting bills payable otherwise than on demand
- c. Allowing interest on deposits or current accounts
- d. None of the above

Ans - c

.....

Introduction of rating methodology for banks was introduced by RBI on the lines of

- a. IRAC
- b. ALM
- c. CAMEL
- d. CMA

Ans - b

.....

The public debts offices function under the control of (i) Reserve Bank of India, (ii) Public Debt Ministry

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - a

.....

Which was the following commission recommended for establishment of Reserve Bank of India?

- a. Central Banking Commission
- b. Hilton young commission
- c. Presidency Banking Commission
- d. None of the above

Ans – b

.....
.....

Objective of IS security is to ensure

- Confidentiality
- Integrity
- Availability
- All of above

Ans - d

.....

Dumb terminals have (i) Key board, (ii) Monitor, (iii) Memory

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

Multiplexer is used to

- a. store and forward data to a large number of terminals over a single communication channel
- b. send more than one signal simultaneously over a single communication channel
- c. intercept and handle communication activities for the host computer
- d. all of above

Ans - b

.....

Hypothecation is not applicable in the case of (i) Movable goods, (ii) Immovable property, (iii) Corporate guarantee

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

.....

The credit cards are usually valid for

- a. One or Three years
- b. Five years
- c. Ten years
- d. No time limit

Ans - a

.....

Onsite inspections of banks is not based on methodology (i) CRISIL, (ii) CAMELS, (iii) CCIL

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Effective selling skills does not depend on (i) Size of the sales team, (ii) Peer strength, (ii) Knowledge level of the sales team

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Marketing implies 'meeting needs (i) profitably, (ii) increasingly

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - a

.....

.....

.....

The functions of the distribution channel do not includes

- a. Helping the company to do demand forecasting
- b. Helping the customer in understanding and using the goods
- c. Marketing research
- d. Promotion of the sale of goods

Ans - c

.....

Considering non personal communication channels, radio and television are not considered as (i) online media, (ii) broadcast media, (iii) display media

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Considering non personal communication channels, social networking sites, e-mail and company Websites are considered as

- a. broadcast media

- b. display media
- c. online media
- d. All the above

Ans - c

.....

In PLC stages, stage in which sales and profits declines is called

- a. decline stage
- b. less improved stage
- c. product maturity stage
- d. non-innovative stage

Ans – a

.....

Which is/are correct as regard to debit/smart card ? (i) The relationship between the card issuing bank and card holder is contractual and is subject to certain terms and conditions. (ii) As per the RBI guidelines, banks can introduce smart/debit cards with issued by Reserve Bank of India. (iii) Banks are not permitted to issue debit/smart cards in tie up with any non-banking entities.

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans – d

.....

Charge created on LIC Policy is not (i) Hypothecation, (ii) Pledge, (iii) Assignment

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

Bank's Assets are classified in to standard assets, substandard assets doubtful assets and loss assets, based on the recommendations of Committee

Rangarajan
Narasimham
Ghosh
Tandon

Ans - b

.....

If in a cheque, amount stated in words and figure are not same, then

- a. amount stated in words shall be paid
- b. amount stated in figure shall be paid
- c. cheque should be returned with reason "amount in words and figure differs"

.....
d. any one of the above

Ans - a

.....
The Bankers Fair Practice Code in 2004 was brought by...

- a. Govt of India
BCSBI
- IBA
- d.RBI

Ans - c

.....
Which was the first Mutual Fund started in India?

- a. SBI Mutual Fund
- b. Kotak Pioneer Mutual Fund
- c. Unit Trust of India
- d. Indian Bank Mutual Fund

Ans - c

.....
The main reason for rejection should be conveyed in writing if the loan application is upto Rs....

- a. 1 LaKh
- b. 2 Lakhs
- c. 3 lakhs
- d. 5 Lakhs

Ans - b

.....
Call Money means money lent/borrowed between banks and entities like PDs for

- a. 1 day
- 2-14 days
- More than 14 days

.....

.....
d. None of these

Ans - a
.....

A banker is expected to honour the cheques within the specified banking hours as per Section of NI Act,1881

22

25

31

65

Ans - d
.....

Which of the following is not the pricing strategy?

- a. Geographical pricing
- b. Psychological pricing
- c. Product mix pricing
- d. None of these

Ans - d
.....

What are the advantage of credit cards to the member establishments ? (i) Payment is guaranteed by the bank. (ii) The member establishment get immediate reimbursement from the bank as per the charge slips less discount as agreed with member establishment whether the card holder has balance in his account or not. (iii) It estimates the risk of cash handling.

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d
.....
.....

A company which pools money from investors and invests in stocks, bonds, shares is not called as (i) A bank, (ii) An insurance company, (iii) Mutual Fund

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - a

.....

What is Repo? (i) It is a method of borrowing against certain securities for a short period, (ii) The borrower undertake a commitment to purchase back the same securities after specified period at predetermined price, (iii) It is helpful in contracting liquidity in the system

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

Interest is calculated on actual/365 days basis in respect of the following products (i) GOI dated securities, (ii) Call Money, (iii) Notice Money

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

FIMMDA's general principles and procedures are applicable to (i) Fixed Income Markets, (ii) Money Markets, (iii) Derivatives Markets

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

.....
.....

d. (i), (ii) and (iii)

Ans - d

.....

The minimum percentage of Priority Sector advances to be maintained by foreign banks in India with 20 and above branches

- 40%
- 18%
- 32%
- 60%

Ans - a

.....

Book debts can be financed by

- Factoring
- Forfeiting
- Both a and b
- None of these

Ans - c

.....

..... is capable of fastest broad band transmission.

- Dial-up Network
- Microwave Network
- Leased Lines Network
- All of the above

Ans - b

.....

Two firms are said to be identical when

- a. Partners of the two firms are same
- b. When the two firms have some common factors

.....
.....

- c. When the activity is same
- d. When the address is same

Ans - a

.....

Way of personal communication between friends, family, neighbors and target buyers about particular market offering is called

- a. print and broadcast media
- word-of-mouth influence
- buzz marketing
- display and online media

Ans - b

.....

Encoding the contents of a message in such a way that hides the contents from outsider is not called as (i) encryption, (ii) decryption, (iii) cryptography

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

Loans to corporates directly engaged in Agriculture and Allied Activities to an aggregate limit of 2 crore is covered under Priority Sector as advances

- a. Direct Agriculture
- b. Indirect Agriculture
- c. Self Employment Scheme
- d. Allied to indirect Agriculture

Ans - a

.....

.....

Gift cheques are cheque which can be gifts in lieu of

- Cash
- Demand draft
- Mail transfer
- All of the above

Ans - a

.....

To carryout functions of Central Federal System, USA has been divided into districts.

- 10
- 12
- 15
- 25

Ans - b

.....

Loan for fish rearing is covered under Priority Sector as advances

- a. Direct Agriculture
- b. Indirect Agriculture
- c. Self Employment Scheme
- d. Allied to indirect Agriculture

Ans - a

.....

The part of the computer that makes use of primary memory:

- a. storage unit
- b. central processing unit
- c. output devices
- d. all the above

Ans - b

.....

.....
.....

Which of the following products in retail banking do not fall under retail deposit products?

- a. no frill accounts
- b. deposit accounts of senior citizens
- c. depository services
- d. all the above

Ans - c

.....

Following kind/s of market exist on the basis of geographical area (i) Retail Market, (ii) Local Market, (iii) Global Market

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans – c

.....

According to marketing four Ps, credit terms can not be classified as (i) Place, (ii) Price, (iii) Product

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

From buyers point of view, product is considered as

- a. Customers cost

- b. Customer solution
- c. Convenient availability
- d. Communication

Ans – a

.....

Bancassurance is not (i) An insurance scheme to insure bank deposits, (ii) A composite financial service offering both bank and insurance products, (iii) An insurance scheme to insure bank advances

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Communication channels such as buzz marketing and word-of-mouth influence are not classified as (i) non personal communication channels, (ii) non-emotional communication channels, (iii) personal communication channels

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

The minimum percentage of Priority Sector advances to be maintained by foreign banks in India with less than 20 branches

- 40%
- 18%
- 32%
- 60%

Ans - c

.....

The minimum percentage of Priority Sector advances to be maintained by Domestic commercial banks

- 40%
- 18%

.....

32%

60%

Ans - a

.....

Loans to corporates directly engaged in Agriculture and Allied Activities to an aggregate limit of more than 2 crore is covered under Priority Sector as advances

- a. Direct Agriculture
- b. Indirect Agriculture
- c. Self Employment Scheme
- d. Allied to indirect Agriculture

Ans - b

.....

Bank loans to Primary Agricultural Credit Societies (PACS) is covered under Priority Sector as advances

- a. Direct Agriculture
- b. Indirect Agriculture
- c. Self Employment Scheme
- d. Allied to indirect Agriculture

Ans - b

.....

What is Reverse Repo? (i) It is a method of borrowing against certain securities for a short period, (ii) It is process where lender levels against the securities with a commitment to take back the securities from the borrower against payment at a specified price, (iii) It is helpful in contracting liquidity in the system

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

.....

.....

Assumptions for neutral money are (i) The quantity of money has no effect on the prices,

When money becomes neutral price of the product will depend on productive power of the economy, (iii) Neutral money policy implies that monetary authorities should not change supply of money in response to changes in the supply of goods

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - d

.....

Public relation means building good relations with

- Consumers
- Suppliers
- Shareholders
- All the above

Ans - d

.....

There are stages in the buyers readiness level.

- Three
- Four
- Five
- Six

Ans - d

.....

One of the objectives of monetary policy is to maintain exchange stability because (i) It is necessary for smooth international trade, (ii) Exchange fluctuations lead to lack in confidence in a particular currency, (iii) Any Fluctuation in the exchange rate has direct effect

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

.....

d. (i), (ii) and (iii)

Ans - d

.....

Banks are to keep a close watch on large size cash transactions (debit/credit) of amount ...

- a. 10 Lakhs and above
- b. Above 10 Lakhs
- c. Above 2 Lakhs
- d. 2 Lakhs and above

Ans - a

.....

Profits related to new product in its introductory stage are

negative
continuously rising
higher
declining

Ans - a

.....

Foreign Exchange reserves of India are managed by (i) RBI, (ii) FEDAI, (iii) Exim Bank

- a. Only (i)
- b. Only (i) and (ii)
- c. Only (ii) and (iii)
- d. Only (i) and (iii)

Ans - a

.....

Monetary and credit policy helps in (i) Efficient Payment Mechanism, (ii) Adequate money supply, (iii) Expansion of Financial system

- a. Only (i) and (ii)
- b. Only (i) and (iii)

.....
.....

- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

The whole time Directors are not appointed by (i) Reserve Bank of India, (ii) Central government in consultation with RBI, (iii) Individual Bank

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Your bank's customer XYZ Ltd, enjoys a CC limit of Rs.1,00,000.00. The CC account shows a credit balance of Rs,10,205.00. The relationship between your bank and XYZ Ltd is

- a. Debtor/Creditor
- b. Creditor/Debtor
- c. Bailor/Bailee

d. Bailee/Bailor

Ans - a

.....

Which of the following statement, are correct? (i) Credit policy has been instrumental in the increased savings rate, (ii) Monetary policy has facilitated growth of financial institutions, (iii) Monetary policy has resulted in widening the gaps between rich and poor

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

.....

Which of the following is the limit for Home loans in rural and semi-urban areas for the purpose of priority sector advances?

- a. Rs. 2 lac
- b. Rs. 5 lac
- c. Rs. 15 lac
- d. Rs. 25 lac

Ans - c

.....

Which of the following were not created to provide long term funds for industry or agriculture. (i) Mutual funds, (ii) FIs, (iii) NBFCs

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

'MICR' technology used for clearance of cheques by banks refers to

- a. Magnetic Ink Character Recognition
- b. Magnetic Intelligence Character Recognition
- c. Magnetic Information Cable Recognition
- d. Magnetic Insurance Cases Recognition

Ans - a

.....

The regulator for Mutual Funds in India is.....

- FIMMDA
- AMFI
- RBI
- SEBI

Ans – d

.....

Individual customers are covered by of CIBIL.

- a. Personal Credit Bureau
- b. Consumer Credit Bureau
- c. Retail Credit Bureau
- d. Commercial Credit Bureau

Ans - b

.....

A company which pools money from investors and invests in stocks, bonds, shares is called

- a. A bank
- b. An insurance company
 - Bancassurance
 - Mutual Fund

Ans - d

.....

Which is not a type of P/A generally granted?

- General
- Limited
- Universal
- None of these

Ans - d

.....

“Buy Now – Pay Now” is commonly used for

- a. Debit Cards
- b. Vault Cards
- c. Credit Cards
- d. E-purse

Ans - a

.....

.....
.....
Cash budget is a payment of

- a. cash Receipts
- b. cash payments
- c. either a or b
- d. both a and b

Ans - d
.....

Open Systems Interconnection (OSI) Model consists of

- 5-layers
- 6-layers
- 7-layers
- 8-layers

Ans - c
.....

Loan Delivery System is applicable in case of borrowers enjoying :

- a. working capital credit limits of Rs. 10 crore and above from the banking system
- b. working capital credit limits of Rs 10 crore and above from a bank.
- c. fund based limits of Rs 10 crore and above from the banking system
- d. fund based limits of Rs 10 crore and above from a bank.

Ans - a
.....

The monetary and credit policy statement of RBI is called:

- a. Annual Policy Statement
- b. Credit policy of RBI
- c. Economic Policy
- d. None of these

Ans - a
.....
.....

Which of the following cannot be included in the definition of a financial intermediary?

banks and non-bank finance companies

financial institutions
mutual funds
companies engaged in manufacturing of good

Ans - d

.....

Which of the following cannot be included in the money market?

- a. call or notice money
- b. corporate securities
- c. certificate of deposit
- d. treasury bills

Ans - b

.....

..... directors or trustees of a MF should be independent. (i) 1/2 (ii) 2/3 (iii) 66%

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

Many computers connected to single computer falls in the category of

Internet
LAN
Branch Automation
All of the above

Ans - b

.....

.....

WAN (Wide Area Network) means (i) It is a set up which is spread across geographical locations rather than a small complex or building, (ii) It connects various branches/offices of the bank situated at different places/cities, (iii) The computer terminals are connected to main computer called server.

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....
ATM card is a plastic card which embedded with mini chip. The following details of account holder are available in ATM card (i) Name of account holder, (ii) Account number, (iii) Validity of card

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....
The small companies/organisations that have been created exclusively to deal in govt. securities are called (i) Mutual funds, (ii) NBFCs

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Neither (i) nor (ii)

Ans - d

.....
Evaluation of profitability of each segment is not called as (i) Targeting, (ii) Market segmentation, (iii) Positioning

- a. Only (i) and (ii)

-
- b. Only (i) and (iii)
 - c. Only (ii) and (iii)
 - d. (i), (ii) and (iii)

Ans - c

.....
Procedure of arranging a product to occupy distinct place in target customers mind is called

- a. Market segmentation
 - Targeting
 - Differentiation
 - Positioning

Ans - d

.....
In PLC stages, stage in which company's investment costs mount is classified as

- a. testing stage
- b. development stage
- c. buying stage
- d. merger stage

Ans - b

.....

Urban Cooperative Banks are controlled by (i) NABARD, (ii) State Governments, (iii) RBI

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

Depositories hold securities in form. (i) Demat, (ii) Physical

- a. Only (i)

.....

- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - a

.....

In new product development process, after analysis of business next step to be taken is not
(i) test marketing, (ii) one channel marketing, (iii) penetration marketing

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans – c

.....

Example of semi-duplex mode of communication is

- a. Radio broadcast
- b. walkie talkie
- Four-wire modems
- All of the above

Ans - b

.....

A & B are maintaining an 'E or S' account. D has been named as nominee. Balance in the account will be payable to on the death of A

- a. Jointly to B and Nominee D
- b. Jointly to B and legal heirs of A
- c. B alone
- d. D alone

Ans - c

.....

.....

Which of the following committees were set up by Government of India with a view to attract domestic and foreign investments in the country?

- a. Investment commission
- b. Foreign Investment commission
- c. Inland and Foreign investment commission
- d. National savings commission

Ans - a

.....

External commercial borrowings is a part of

- a. Balance of payment
- b. Balance of trade
- c. Current account
- d. Capital account

Ans - d

.....

External commercial borrowings are governed under

- a. Foreign Exchange Regulation act
- b. Securitisation and Reconstruction of Financial assets and enforcement of security interest act
- c. Debt Recovery Tribunal act
- d. Foreign exchange management act

Ans - d

.....

Foreign trade policy is framed and implemented by

- a. Chief controller of Import and Exports

- b. Director General of Foreign Trade
- c. Governor of Reserve Bank of India
- d. Chairman of Finance commission

Ans - b

Under which ministry Director General of Foreign Trade functions?

.....

- a. Commerce ministry
- b. Finance ministry
- c. Foreign ministry
- d. Home ministry

Ans - a

.....

An offshore banking unit (OBU) is a unit

- a. That is located in a foreign country
- b. That is located in special economic zone and deals in foreign currency
- c. That is engaged in business of lending foreign currency and establishing joint ventures
- d. All the above

Ans - a

.....

When it comes to scheduled commercial banks, which out of the following is not true?

- a. Nationalised banks
- b. Regional Rural banks
- c. Foreign banks
- d. Local area banks

Ans - d

.....

When it comes to nationalization of fourteen banks on 19.07.1969, which among the following is not true?

- a. Punjab National Bank
- b. Central Bank of India
- c. Canara Bank
- d. Andhra Bank

Ans - d

.....

.....

A loan or advance payable on demand against the security of immovable property by way of mortgage, the limitation period is

- a. twelve years from the date of mortgage deed
- b. three years from the date of mortgage deed
- c. five years from the date of mortgage deed
- d. None of the above

Ans - a

.....

Pledge does not mean (i) advance against goods, (ii) hypothecation of goods, (iii) bailment of goods as security for payment of a debt or performance of a promise

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

Which of the following are disclosed in the red-herring prospectus? (i) the price of the share, (ii) the no. of shares, (iii) the lower and upper price band

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

A and his wife B have a locker in joint names and A is residing abroad. B informs about loss of key of the locker and asks for breaking open the locker. Which is not the correct option? (i) Bank will not accept the request, (ii) Bank can accept on basis of indemnity, (iii) Bank can accept the request accompanied by power of attorney in her favour from A

- a. Only (i) and (ii)
- b. Only (i) and (iii)

.....

- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

Additional interest subvention is available under National Rural Livelihood Mission (NRLM) for prompt repayment of the loan by the women self-help group at %, which brings the effective rate of interest to %

- a. 2%, 5%
- b. 2%, 4%
- c. 3%, 4%
- d. 3%, 5%

Ans - c

.....

In case of recovery after receipt of claim from CGT-MSE, the recovered amount is to be used for

- a. repayment of balance amount of bank loan
- b. meeting the recovery expenses and then sharing on a prorata basis
- c. on a prorata basis i.e. 75:25
- d. as per agreement between the bank and CGT-MSE

Ans - b

.....

Which of the following own 10 per cent equity stake in the capital of CIBIL? (i) HDFC, (ii) SBI, (iii) ICICI Bank

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

.....

The period of transaction that is covered by a deferred payment guarantee is generally between

- a. 1 year to 5 years
- b. 3 years to 7 years
- c. 6 months to 3 years
- d. 6 months to 7 years

Ans - b

.....

The application software is the software that is

- a. developed by the user for specific functions

- b. developed by the manufacturer for manufacturing purpose
- c. supplied by the computer manufacture
- d. used by the computer manufacture

Ans - a

.....

Under RB1 NEFT system, what is the maximum limit of individual transaction presently?

- a Rs. 2 lac
- b. Rs. 10 lac
- c. Rs. 20 lac
- d. no ceiling

Ans - d

.....

Security features available with smart cards are (i) multiple pins, (ii) retinal pattern verification, (iii) dynamic signature verification

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

.....
A Forward Rate Agreement is (i) a financial contract between two parties, (ii) to exchange interest payments for a 'notional principal' amount on settlement date, (iii) for a specified period from start date to maturity date

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

VSAT network is a network for banks and financial institutions.

- a. Open User Group
- b. Closed User Group
- c. Distributed User Group
- d. Computer User group

Ans - b

.....

The advantages of the processor smart cards are (i) security, (ii) reliability, (iii) longer life

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Which of the following is the gateway in India for EDI services worldwide?

- a. Satyam online
- BSNL
- MTNL
- VSNL

Ans - d

Data Communication helps in drastically cutting involved in transferring data from one point to another.

- a. number of employees
- b. number of managers
- c. number of clerks
- d. cost of time

Ans - d

.....

Full form of FDMA is

- a. Frequency Division Multiple Access
- b. Financial Data Multiple Access
- c. Financial Data Multiple Act
- d. Fund Division Multiple Access

Ans - a

.....

Data mining techniques can be applied in (i) Predicting future trends based on information available, (ii) Credit risk analysis, (iii) Analysing demographic information about customers

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

The GIRO system is related to which of the following?

- a. data transmission
- b. information highway
- c. money transfer system
- d. internet highway

Ans - c

.....

.....

Which of the following statement is correct regarding CAMELS Approach? (i) The Reserve Bank of India is the authority to decide Ratings, (ii) The banks have been classified into two categories for the purpose of Rating, (iii) For the Rating of Foreign banks compliance with regulatory guidelines is significant

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Which of the following are characteristics of an equity share? (i) it is called ordinary share also, (ii) it represents complete ownership of the company, (iii) it provides voting right to the holder

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

The Banking Codes and Standards Board of India was registered on 18 February, 2006 under

.....

- a. RBI Act
- b. Banking Regulation Act
- c. the Societies Registration Act, 1860
- d. None of the above

Ans - c

.....

The responsibility to make investment in various types of securities for a mutual fund lies with which of the following?

- sponsor
- asset management company

.....

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.....

- trustee
- custodians

Ans - b

.....

Which of the following norms are applicable to a new private sector bank? (i) The bank shall get its shares listed on the stock exchanges within two years of licensing, (ii) A minimum capital of Rs. 500 crore, (iii) The bank shall open at least 25 per cent of its branches in unbanked rural centres

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

A futures is a (i) standard contract based on an agreement to buy or sell an assets at a certain price at a certain time in future, (ii) It is an obligation on the buyer to purchase the underlying instrument, (iii) It is an obligation on the seller to sell it

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Which of the following sections of banking regulation act 1949 deals with the pension of statutory liquidity ratio (SLR)?

- a. Section 42
- b. Section 24
- c. Section 3b
- d. None

Ans - b

.....

When it comes to nationalization of six banks during the second stage on 15.04.1980, which among the following is not true?

- a. Andhra Bank
- b. Punjab and Sind Bank
- c. New Bank of India
- d. Indian Overseas Bank

Ans - d

.....

New Bank of India merged with which of the following banks?

- a. Central Bank of India
- b. Canara Bank
- c. Indian Bank
- d. Punjab National Bank

Ans - d

.....

Which amongst the following banks is one among the private sector banks classified as old private sector banks?

- a. Axis Bank Limited
- b. HDFC Bank Limited
- c. Nainital Bank Limited

d. Yes Bank Limited

Ans - c

.....

When it comes to new private sector banks, which amongst the following is odd man out?

- a. Axis Bank Limited
- b. ICICI Bank Limited
- c. Kotak Mahindra Bank Limited
- d. The Ratnakar Bank Limited

Ans - d

.....
.....

Find the odd man out from the following:

- a. State Bank of Patiala
- b. State Bank of Indore
- c. State Bank of Hyderabad
- d. State Bank of Bikaner and Jaipur

Ans - b

.....

When it comes to the regional centres of Reserve Bank of India, which amongst the following is odd man out?

- Chennai
- Hyderabad
- Mumbai
- New Delhi

Ans - b

.....

RBI is responsible for undertaking the following activities except

- a. Currency note issuing authority
- b. Banker to the banker
- c. Financial adviser to the government
- d. Controller of capital markets

Ans - d

.....

Currency note issue is one among several functions of Reserve Bank of India and which amongst the following is not the responsibility of RBI?

- a. Issue of 2 rupee notes
- b. Issue of 1000 rupee notes
- c. Issue of one rupee notes
- d. Issue of ten rupees notes

Ans - c

.....

Which are the traditional functions of Reserve Bank of India?

- a. Issue of currency notes
- b. Forex management
- c. Functions like export assistance and clearing house functions
- d. All the above

Ans - d

.....

Which amongst the following is not the development function of Reserve Bank of India?

- a. Agriculture development
- b. Promotion of industrial finance
- c. Development of bill market
- d. Open market operations

Ans - d

.....

The financial system in our country comprises of which amongst the following?

- a. Financial markets
- b. Financial assets
- c. Financial Intermediaries and institutions
- d. All the above

Ans - d

.....

Which amongst the following is a money market instrument?

- a. Call money
- b. Term money
- c. Notice money
- d. All the above

Ans - d

.....

.....

.....
Interest is calculated on actual/365 days basis in respect of the following products, except one :

- a. Call Money
- b. Notice Money
- c. Term Money
- d. GOI dated securities

Ans – d
.....

A Co-Operative Bank operating in different States are regulated by:

- State Co-Operative Societies Act
- Banking Regulation Act
- Multi Unit Co-Operative Societies Act
- Banking Laws (applicable to Co-Operative Societies)

Ans - c
.....

Introducing RTGS and NEFT in remittance product category are example for

- a. Line extension
- b. Brand extension
- c. Multi brands
- d. New brands

Ans - c
.....

According to Companies Act, maximum duration of financial year is

- a. 12 months
- b. 12 months which can be extended upto 15 months
- c. 18 months
- d. 15 months which can be extended upto 18 months

Ans - d
.....
.....

Which of the following is true in respect of opening of account in the name of Pardanashin woman?

- a. Can be opened for literate and illiterate Pardanashin woman

b. Can't be opened for either literate or illiterate Pardnashin woman
c. Can be opened for literate Pardnashin woman only
d. Can be opened illiterate Pardnashin woman only

Ans - c

.....

The seven P's of service marketing in the context of banking services represent

a. Production, procurement, price, promotion, place, process and people
b. Product, price, promotion, place, process, physical evidence and people
c. Purchase, presentation, price, promotion, people, payment and persistent
d. None of these

Ans - b

.....

Cross-selling is a basic function of

a. All employers
b. All employees
c. All salespersons
d. Planning Department

Ans - c

.....

Funds and securities pay-in and pay-out are carried out on

a. On trading day
b. T+1 day
c. T+2 day
d. T+3 day

Ans - c

.....

.....

The businesses became driven due to increased competition. (i) Customer, (ii) Market (iii) Money

a. Only (i) and (ii)
b. Only (i) and (iii)
c. Only (ii) and (iii)
d. (i), (ii) and (iii)

Ans - a

.....

Idea Screening is the first stage of

- a. New product development
- Diversification
- Product modification
- None of the above

Ans - a

.....

Customer value hierarchy has levels.

- 4
- 5
- 6
- 7

Ans - b

.....

The Capital Adequacy Ratio is :

- 6%
- 8%
- 9%
- 10%

Ans - c

.....

.....

Which Consultancy Company is working on Restructuring the Financial and other Operations of NABARD?

- McKinsey
- Standard & Poors
- Ernst & Young
- Boston Consultancy Company

Ans - d

.....

The term 'hot listed card' refers to (i) lost card, (ii) stolen card (iii) misplaced card

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Which of the following Act give/s legal recognition to a digital signature? (i) Information Technology Act, (ii) Indian Evidence Act

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans – a

.....

Lien is not a/an of the creditor to retain possession. (i) right, (ii) obligation, (iii) instrument

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

The term VSAT stands for (i) Variable small aperture terminal, (ii) Very small aperture terminal

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b

.....

The frauds and other kind of crimes that happen on the internet network are called (i) Internet crimes, (ii) Cyber crimes

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b

.....

The firewall technology is not used in connection with (i) Physical safety, (ii) authorised access, (iii) Protection of computer network from intrusion by hackers

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - a

.....

If a complainant does not get satisfactory response from the bank within ___ days from the date of his lodging the complaint, he will have the option to approach the Office of the concerned Banking Ombudsman for redressal of his grievance.

- a. 15 Days
- b. 30 Days
- c. 45 Days

.....

.....
d. 60 Days

Ans - b
.....

Use of computer can be traced through a process which is called as (i) Computer audit, (ii) Audit trail

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b
.....

The payment system in which there is a single debit and multiple credit (i) Electronic clearing service, (ii) SWIFT (iii) Payroll Processing

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - B
.....

Which of the following incident can be treated as part of the cyber crime activity? (i) Misusing a credit card, (ii) Transmitting unlawful data from one part of the globe to another (iii) Using the network for drug trafficking

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a
.....

.....
Minimum number of directors in case of Private & Public Ltd Co. respectively?

- a. 2, 7
- b. 1, 5
- c. 2, 3
- d. No such stipulation

Ans - c

.....

Garnishee Order is issued by the (i) Court, (ii) IT Dept

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - a

.....

As per Sec. 372 A of Companies Act, 1956 a Limited Company can make a loan to any other body corporate and give a guarantee upto

- a. 60% of its paid-up share capital and free reserves
- b. 100% of its free reserves
- c. Higher of a and b
- d. Lower of a and b

Ans - c

.....

According to Companies Act, maximum duration of financial year?

- a. 12 months
- b. 12 months which can be extended upto 15 months
- c. 18 months
- d. 15 months which can be extended upto 18 months

Ans – d

.....

.....

RBI notifies CRR under _____ Act

- a. Section 24 of the Banking Regulation Act
- b. Section 42 of the Banking Regulation Act
- c. Section 24 of the RBI Act
- d. Section 42 of the RBI Act

Ans - d

.....

Which of the following is not true in respect of Minor?

- a. A minor cannot be sued for recovery of any monies lent except for meeting the necessities of his/her life

- b. A minor can draw, endorse and negotiate a cheque binding all other parties except himself
- c. If a minor misrepresents his age, he is liable for his contracts
- d. A minor cannot ratify the contracts on his attaining majority

Ans - c

.....

A cheque drawn by a Power of Attorney holder is presented for payment. You come to know through reliable source that Principal has died. Which of the following action you will take?

- a. Return the cheque
- b. Pay the cheque
- c. None of these

Ans - a

.....

Can nomination be made by an illiterate depositor?

- a. Yes, by affixing his Thumb Impression on form DA1 without witness
- b. Yes, by affixing his Thumb Impression on form DA1 with one witness
- c. Yes, by affixing his Thumb Impression on form DA1 with two witnesses
- d. No, such nomination may be under influence may not hold legal validity

Ans - b

.....

.....
.....

Nomination is not allowed in which of the following cases?

- a. Individual Resident A/c
- b. NRIs A/c
- c. Sole Proprietorship A/c
- d. Accounts held in Representative Capacity

Ans - d

.....

Facility of Nomination has been introduced in Banks on recommendations of which committee?

- a. Talwar Committee
- b. Ghosh Committee
- c. Jilani Committee
- d. Sawaikar Committee

Ans - a

.....

The Indian Banking System is regulated in terms of the provisions of (i) Reserve Bank of

India Act, 1934, (ii) Banking Regulation Act, 1949.

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - d

.....

Pledged goods in the possession with the bank can be sold by the bank (i) with court intervention (ii) after notice to borrower for recovery of its dues.

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans – b

.....

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.....

Registered office of M/s XYZ Ltd Co. is at New Delhi. This company wants to enter into an MOU with French Company having its registered office at Paris. Managing Director of M/s XYZ Co Ltd will be visiting Paris next month in this respect. What will you suggest him regarding Common Seal?

- a. To carry original common seal to Paris
- b. To carry facsimile of the Common Seal to Paris
- c. Either a or b
- d. No Common seal can be taken to a foreign country

Ans - a

.....

What is the amount of subsidy admissible to Self Help Group under SGSY scheme? (i) 50% of the project cost, (ii) Maximum Rs 10000 per beneficiary (iii) Maximum of Rs 2,00,000 for Self Help Group.

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

Which of the following is true in respect of opening of account in the name of Pardanashin woman?

- a. Can be opened for literate and illiterate Pardanashin woman
- b. Can't be opened for either literate or illiterate Pardanashin woman
- c. Can be opened for literate Pardanashin woman only
- d. Can be opened illiterate Pardanashin woman only

Ans - c

.....

Limitation period for filling of the review application against the award given by the Banking Ombudsman is

- a. 30 Days

.....
.....

- b. 45 days
- c. 60 Days
- d. 90 Days

Ans - b

.....

A cheque drawn by a Power of Attorney holder is presented for payment. You come to know through reliable source that PA holder has been declared insolvent. Which of the following action you will take?

- a. Return the cheque as agency is terminated
- b. Pay the cheque as insolvency of agent does not terminate the agency
- c. Pay the cheque after obtaining Principal's confirmation
- d. None of these

Ans - b

.....

Which of the following is not true in respect of Administrators?

- a. Appointed by a testator through a will
- b. Appointed by Court in absence of a will to act through Letter of Administration
- c. Performs the duty of realizing and distributing the assets of a deceased
- d. On death of one of the Administrators his powers are vested in surviving executors

Ans - a

.....

In terms of Section 293 (1) d. of the Companies Act, 1956, can Board of Directors of a Public Limited Company borrow in excess of the aggregate of the paid-up capital and its free reserves?

- a. Yes, after passing a resolution at a duly convened meeting of the Board
- b. Yes, after obtaining consent of the shareholders in its General Meeting
- c. No, it is prohibited under Section 293 of Companies Act
- d. Yes, Borrowing upto 200% of Paid Up capital & free reserves is permitted under Sec 293

Ans - b

.....

.....
.....

The Master Earth Station of NICNET is installed in

- Mumbai
- New Delhi
- Hyderabad
- Chennai

Ans - b

.....

Banknet link cities

- 5
- 6
- 7
- 8

Ans - c

.....

A bank customer ABC, enjoys a CC limit of Rs.300000. The CC account shows a credit balance of Rs.25000. The relationship between the bank and the customer is.

- Debtor/Creditor
- Creditor/Debtor
- Bailor/Bailee
- Bailee/Bailor

Ans - a

.....

The right of set-off is.....

- a. Customer's Right
- b. Customer's Obligation
- c. Banker's Right
- d. Banker's Discretion

Ans - d

.....
.....
RBI acts as bankers to State Govt. on basis. (i) Mandatory, (ii) Agreement

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Neither (i) nor (ii)

Ans - b
.....

The clearing house facilities for payment and delivery of securities is provided by:

- SEBI
- Stock Exchange
- Clearing Corporation of India
- All the above

Ans -b
.....

The Central Board of RBI comprises, a Governor, 4 deputy governors and ----- directors:

- a.5
- b.7
- c.10
- d.15

Ans - d
.....

RBI acts as bankers to Central govt. on ----- basis and state governments on -----basis:

- a. by agreement, by agreement
- b. mandatory, on agreement
- c. by agreement, mandatory
- d. mandatory, mandatory

Ans - b
.....

Normally what type of movement is seen in interest rate with change in bank rate by RBI:

- a. if bank rate is reduced, interest rate of Banks increase
- b. if bank rate is increased, interest rate of Banks decrease
- c. if bank rate is reduced, interest rate of Banks decrease

d. if bank rate is reduced or increased, there is no change in the interest rate of Banks

Ans - c

.....

The small companies/organisations that have been created exclusively to deal in govt. securities are called (i) Mutual funds, (ii) NBFCs

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Neither (i) nor (ii)

Ans - d

.....

Minimum amount of a CP should be lakh/s.

- 1
- 2
- 3
- 5

Ans - d

.....

Banking ombudsman is

- a. legal machinery established by subordinate legislation to provide an additional but optional legal remedy
- b. a judicial machinery
- NGO
- an administrative machinery

Ans – a

.....

The minimum tenor of issue of CDs can be days.

- 7
- 14
- 30
- 91

Ans - a

.....

An award by banking ombudsman will contain;

- a. specific performance of operations.

- b. loss / cost to be borne by the bank.
- c. reasons for making the award.
- d. all the above.

Ans - d

.....

Internet is

- a. Network of LAN
- b. Network of ATMs
- c. Network of ALPMs
- d. Network of Networks

Ans - d

.....

A passive threat to computer security is

- a. Malicious Intent
Sabotage
Accidental Errors
Espionage Agents

Ans - c

.....

.....

Which is not a function of a bank?

- Remittances
- Discounting of bills
- Conducting foreign exchange/Govt transactions
- None of these

Ans - d

.....

In Garnishee Order, the personal account of a partner for the debts of the firm.

- a. can be attached
- b. can't be attached
- c. can be attached if ordered so by the court
- d. None of these

Ans - a

.....

Mandate is a agreement

stamped
unstamped
memorandum
letter

Ans - b

.....

The benefits of test marketing are

- a. An opportunity to decide about launching or dropping the product
- b. Determining the suitable consumers
- c. More reliable forecast of future sales
- d. Determining the better promotional strategies

Ans - b

.....

.....

Mode of communication capable of only transmitting data but not receiving is

Simplex
Semi duplex or half duplex
Duplex
None of the above

Ans – a

.....

Mr. Jugraj Lal comes to open a saving bank account with your branch. He also has a cheque of Rs.500, which he would deposit in the account when account is opened. Which among the following can be accepted as first deposit in the account?

- a. cash only
- cheque
- DD/BC
- any of the above

Ans - d

.....

A partnership firm is dissolved compulsorily in which of the following circumstances?

- a. When all the partners are declared insolvent
- b. When the business of the firm becomes unlawful
- c. When a competent court passes an order for the dissolution of the firm
- d. All these cases

Ans - d

.....

Min Share capital required in case of Private & Public Ltd Co. respectively?

- a. Rs 1 lakh, Rs 7 lakhs
- b. Rs 5 lakhs, Rs 50 lakhs
- c. Rs 5 lakhs, Rs 7 lakhs
- d. Rs 1 lakh, Rs 5 lakhs

Ans – d

Minimum and maximum number of share holders in a Private Limited Co?

- a. 2, 50
- b. 5, 50
- c. 2, 20
- d. 5, 20

Ans - a

.....

Vehicle loans available to transport operators are made available with modifications to retail and agri-customers are example for

- a. Line extension
- b. Brand extension
- c. Multi brands
- d. New brands

Ans - b

.....

Which of the following is not the characteristics of the services?

- Intangibility
- Perishability
- Seperability
- Heterogeniety

Ans - c

.....

A Power of Attorney PA executed abroad, should be stamped within how many months of its receipt in India?

- a. One Month
- b. Two Months
- c. Three Months
- d. Six Months

Ans – c

.....
.....

Which can be taken as Identity Proff under KYC?

- a. Ration Card
- b. PAN Card
- c. Telephone Bill
- d. Electricity Bill

Ans - b

.....

Which of the following is true when Death/ insolvency/ Retirement or Expulsion of any partner takes place in a Partnership firm?

- a. Firm is compulsorily dissolved
- b. Firm is reconstituted
- c. Continuation of the Firm depends upon the provisions made in the Partnership Deed
- d. Both b or c

Ans – d

.....

Banker customer relationship comes to an end on...

- a. Death of customer
- b. Insolvency of customer
- c. Insanity of customer
- d. All the above

Ans - d

.....

Which of the following is not the level of the product?

- a. Potential product
- b. Augmented product
- c. Product line
- d. Expected product

Ans - c

.....

.....
.....

Nomination is defined under which Act?

- a. Sec 24 of BR act
- b. Sec 42 of RBI act
- c. Sec 45 Z of BR act
- d. None of these

Ans - c

.....

What are the disadvantages of not registering a partnership firm?

- a. Creditors of firm cannot sue an unregistered firm
- b. An unregistered firm cannot sue its debtors & partners
- c. Both a & b
- d. None of these

Ans - b

.....

In which of the following locker accounts nomination is allowed?

- a. E or S
- b. B or S
- c. Any one or Survivor
- d. Both without survivorship

Ans - d

.....

To authenticate a Digital signature, which of the following keys are used: (i) Private key, (ii) Public key, (iii) Master key

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

.....

Minimum and maximum number of share holders in a public limited company?

- a. 2, 50
- b. 10, 50
- c. 7, no limit
- d. 7, 50

Ans - c

.....

Which of the following are the norms of awarding compensation by the banking ombudsman ?

- a. banking ombudsman does not have unlimited powers to allow compensation.
- b. the maximum limit of compensation is Rs. 10 lac
- c. no compensation will be awarded in excess of that which is necessary.
- d. all the above

Ans - d

.....

Which of the following is the biological aspect of a computer? (i) Finger, (ii) Hand, (iii) Retina

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans – b

.....

The first committee that gave its recommendations relating to mechanization of banking system:

- a. Rangarajan Committee
- b. Saraf Committee
- c. Shere Committee
- d. Narasimham Committee

Ans - a

.....

.....

CBLO is operated by

- RBI
- NABARD
- CCIL
- GOI

Ans - c

.....

Government Securities are issued at par value of Rs.

- 10
- 50
- 100
- 1000

Ans - c

.....
Government Securities pay interest at coupon rate on a basis.

- Daily
- Monthly
- Half Yearly
- Yearly

Ans - c
.....

Can nomination be made in a singly operated SB Account of a Minor above age of 10 years?

- a. No, Contract with a Minor is void ab initio
- b. Yes, DA1 form to be signed by the Minor himself
- c. Yes, DA1 form to be signed by the person who is lawfully entitled to act on behalf of the minor
- d. Either b or c

Ans - c
.....
.....
.....

In case of non-compliance of the award by the bank the banking ombudsman will report to;

- a. reserve bank of India.
- b. supreme court
- c. finance ministry
- d. consumer protection forum

Ans - a
.....

What is the maximum limit of compensation the banking ombudsman may award?

- a. Rs. 1 lac
- b. Rs. 5 lac
- c. Rs. 10 lac
- d. Rs. No such limit

Ans - c
.....

A & B are maintaining an 'E or S' account. D has been named as nominee. Balance in the account will be payable to _____ on the death of A.

- a. Jointly to B and Nominee D
- b. Jointly to B and legal heirs of A

- c. B alone
- d. D alone

Ans – c

.....

Can nomination be made in favour of a Minor?

- a. No, Minor cannot give a valid discharge to bank on death of the depositor
- b. Yes, freely permitted
- c. Yes, however, an appointee is required to be named for Minor
- c. Either b or c

Ans - c

.....

Which of the followings cannot become a Partner in a Firm?

- a. Company as a single entity
- b. Trust if provided in Trust Deed
- c. HUF as a single entity
- d. Another Firm, each partner as individual member

Ans - c

.....

The committee that gave its recommendation for drawing a perspective plan of computerization for the period 1990-94:

- a. Shere Committee
- b. Narasimham Committee
- c. Rangarajan Committee
- d. Saraf Committee

Ans - c

.....

What is ASBA in e-Invest?

- a. All Scheduled Bank Association
- b. Applications Supported by Blocked Amount
- c. All India State Bank Association
- d. All Savings Bank Account Holders

Ans – b

.....

The banking ombudsman scheme was implemented in India on

1.1.7.1995

2.10.1995

15.12.1995

Ans - a

.....

.....

An electronic substitute for a manual signature that serves the similar function as a manual signature is called as (i) encrypted signature, (ii) digital signature

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b

.....

A cheque drawn by a Power of Attorney holder is presented for payment. You come to know through reliable source that PA holder has died. Which of the following action you will take?

- a. Return the cheque as agency is terminated
- b. Pay the cheque as Principal is alive
- c. Pay the cheque after obtaining Principal's confirmation
- d. None of these

Ans - b

.....

The Officer who Issues a Notice under SARFAESI Act should be at least

- a. Branch Manager
- b. Chief Manager
- c. Assistant General Manager
- d. Deputy General Manager

Ans - b

.....

The minimum tenor for borrowing of ICDs by PDs is days.

- 1
- 7
- 14
- 90

Ans - b

.....

CDs can't be issued to

- a. Trusts
- b. Minors
- c. NRIs
- d. Funds

Ans - b

.....

A Corporate would be eligible to issue CP, if its TNW is not less than crore/s.

- a. 1
- b. 2
- c. 3
- d. 4

Ans - d

.....

Fortnightly average outstanding lending of SCBs should not exceed more than % of their capital funds.

- a. 25
- b. 50
- c. 75
- d. 100

Ans - a

.....

Co-operative Banks are permitted to borrow to the extent of % of their aggregate deposits as at the end of March of the previous financial year in the call/notice money market.

- 1
- 2
- 3
- 5

Ans – b

.....

What are the formalities the banking ombudsman will comply before passing an award ?

- a. if the complaint is not settled within 2 months from the date of receipt of the complaint, the banking ombudsman will inform parties about his intention to pass an award.
- b. both the parties may submit further representation or evidences in support their case within 15 days.
- c. the banking ombudsman will pass an award.

d. all the above

Ans - d

.....

The maximum tenor of Government Securities can be upto years.

- 1
- 10
- 20
- 30

Ans - d

.....

The secretariat staff in the baking ombudsman office will be

- a. drawn from banks.
- b. drawn from reserve bank
- c. directly appointed
- d. (a) and (b)

Ans - d

.....

Normally the day of auction for 364-day T-bill is

- Wednesday
- Wednesday of reporting week
- Wednesday of non-reporting week
- None of the above

Ans – b

.....

The tenor of issue of ICDs can be upto months.

- 3
- 6
- 9
- 12

Ans - d

.....

Which of the following is a/an input device in a computer system? (i) Key board, (ii) Bar code reader, (iii) Touch pad

- a. Only (i) and (ii)
- b. Only (i) and (iii)

- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Advertising and sales promotion, public relations are three of the five tools of the promotion mix. The other two are

- a. Personal selling, direct marketing
- b. Home banking, internet banking
- c. Physical evidence and people
- d. Neither of the above

Ans - a

.....

LC which can be amended or cancelled by the opening bank is called.....

- a. Transferable LC
- b. Irrevocable LC
- c. Revocable LC
- d. Revolving LC

Ans – c

Product strategies are of types.

- 1
- 2
- 3
- 4

Ans - b

.....

The apex institution which handles refinance for agriculture and rural development is called:

- RBI
- SIDBI
- NABARD
- SEBI

Ans - c

.....

Which of the following charge over assets of the company is not required to be registered with Registrar of Companies?

- a. Equitable Mortgage

Hypothecation
Pledge
Charge on Book Debts

Ans - c

.....

Rules relating to Common Seal are contained in which of the following?

- a. Certification of Incorporation
- b. Memorandum of Association
- c. Certificate of Commencement of Business
- d. Articles of Association

Ans - d

.....

As per Basel II recommendations, there are key principles for Supervisory Review.

- 3
- 4
- 5
- 6

Ans - b

.....

Before passing an award the banking ombudsman will be guided by;

- a. evidences produced by the parties.
- b. banking law and practice.
- c. instructions and guidelines issued by RBI
- d. all the above

Ans - d

.....

The tenor of issue of CPs can be upto months.

- 3
- 6
- 9
- 12

Ans - d

.....

Minimum amount of a CD should be lakh/s.

- 1
- 2

3

5

Ans - a

.....

.....

The acceptance of recommendations of the banking ombudsman should be conveyed by the bank within?

- a. 7 days
- b. 15 days
- 15days
- 30days

Ans - d

.....

How many offices the banking ombudsman have at present ?

- 5
- 10
- 21
- 29

Ans - b

.....

Normally the amount of auction for 91-day T-bill is crores

- 4000
- 5000
- 6000
- 7000

Ans - c

.....

Issue of probate of a will is governed by which act?

- a. Indian Contract Act
- b. NI Act
- c. Indian Succession Act
- d. Transfer of Property Act

Ans - c

.....

.....
A probate issued by a High Court is valid _____ and is applicable to _____

- a. Within the state, Movable assets
- b. Within the state, Movable & Immovable assets
- c. Throughout India, Movable assets
- d. Throughout India, Movable & Immovable assets

Ans - d
.....

A probate issued by the District court is valid _____

- a. Within the district for any amount
- b. Within the State for any amount & property not exceeding Rs 50000/- outside the State
- c. Throughout India for any amount
- d. Within the State for any amount & property not exceeding Rs 10000/- outside the State

Ans - d
.....

Any addition/alteration made in the 'Will' by maker by an instrument is referred to as

- Allonge
- Codicil
- Assignment
- None

Ans - b
.....

Succession certificate is not applicable to which of the followings except in the states of UP & MP?

- Debts
- Securities
- Goods & Articles
- Applicable to All

Ans - c
.....

How many common seals a company may have?

- a. Any Number
- b. Only One
- c. As Provided in AoA
- d. As Provided in MoA

Ans - b

.....

A & B are maintaining an 'E or S' account. D has been named as nominee. Both A & B die in an accident. Balance in the account will be payable to

- a. Jointly to legal heirs of A & B
- b. legal heirs of A alone
- c. Legal heirs of B alone
- d. D alone

Ans - d

.....

Which of the following is not true in respect of Garnishee order?

- a. Issued under S 60 of the Civil Procedure Code
- b. Attaches TDRs payable at a Future Date
- c. Collection items / Clearing Credits realized after the receipt of the order are not attached
- d. Order in Joint names then deposit in single name not attached

Ans - d

.....

Which of the following is not true in case of Revenue attachment order?

- a. Issued by I Tax, Sales Tax, Wealth Tax authorities
- b. Specific amount will be mentioned
- c. Accounts of deceased/insolvent not attached
- d. Future Credits attached

Ans - c

.....

.....

What is the time limit to accept the recommendations of banking ombudsman by a bank?

- a. one week
- b. 2 weeks
- c. 3 weeks
- d. 4 weeks

Ans - b

.....

NREGA (National Rural Employment Guarantee Act) is renamed after

- a. Jawahar Lal Nehru
- b. Mahatma Gandhi
- c. Indira Gandhi

d. Rajeev Gandhi

Ans - b

.....

Optical fibre can carry signals at

- a. 100 mega bits/sec
- b. 500 mega bits/sec
- c. 2 giga bits/sec
- d. 5 giga bits/sec

Ans - c

.....

Which is not one of the aspects which need careful scrutiny for launching a product?

- a. Geographical reach
- b. Timing of launch
- c. Place of launch
- d. Prospect consumer groups

Ans - c

.....

.....

When a firm faces a situation that the expected sales and profit do not reach the desired levels, it can adopt ... possible approaches.

- 2
- 3
- 4
- 5

Ans - b

.....

Example of Simplex mode of communication is

- a. Radio broadcast
- b. Walkie talkie
- Four-wire modems
- All of the above

Ans - a

.....

Under PMRY, the eligible subsidy is % of the project cost.

15
20
d.25

Ans - b

.....

The tenor of issue of CBLO can be upto months.

3
6
9
12

Ans - d

.....

.....

The BBA asks Banks to contribute the LIBOR for each maturity and each currency.

4
8
16
32

Ans - c

.....

MIBOR was launched in year

1996
1997
1998
1999

Ans - c

.....

What is the relationship between the bank and RBI when the bank is handling the currency chest at its branch?

- a. Beneficiary and Trustee
- b. Agent and Principal
- c. Bailee and Bailor
- d. Trustee and Beneficiary

Ans - b

.....

Bank can grant loans against

- a. LIC Policy
- CDs
- FD issues other bank
- Mutual fund

Ans - a

.....

Vikash wants a demand draft striking the word 'Order' and writing the word 'Bearer'. How can the bank help him?

- a. Bearer Draft is unlawful under Section 31 of RBI.
- b. Bearer Draft can be issued like a cheque.
- c. Signature of the payee should be attested on the back of draft by the issuing branch.
- d. Attestation of the signature of the payee on a separate slip of paper by bank (without striking out the word 'Order' on draft).

Ans - d

.....

Merchant bankers' activity are not related to (i) Debt and debt related finance, (ii) Fund Business, (iii) Non-Fund Business

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Long Form Audit Report (LFAR) is prepared and submitted by

- a. RBI inspectors
- b. Internal inspectors
- c. Statutory auditors
- d. Concurrent auditors

Ans - c

.....

Which of the following is true in case a notice is received by your branch that an insolvency petition has been filed against or by a customer?

- a. Operation in the account should be stopped only when the customer is adjudicated as insolvent
- b. Operation in the account should be stopped from date of notice of insolvency petition itself

-
- c. Operation in the account should be stopped only when the Official Receiver requests in writing
 - d. None of these

Ans - b

Mr. X is maintaining a Savings Bank Account with your branch. His son reports that he has become insane. Which of the following action you will not take?

- a. Operation in the A/c will be stopped after exercising due diligence in verifying the fact
- b. Balance in the A/c will be paid to the legal heirs of Mr X after obtaining affidavit & indemnity
- c. His son will be advised to approach any court for appointment of Official Receiver
- d. Balance in the A/c will be paid to the Receiver appointed by a court under Mental Health Act

Ans - b

The word 'FTP' stands for

- a. File Translate Protocol
- b. File Transit Protocol
- c. File Typing Protocol
- d. File Transfer Protocol

Ans - d

Which of the following is not true in respect of Insolvency?

- a. A person who cannot pay his debts of Rs 500/- or more may be declared as insolvent
- b. Application for declaring a person insolvent can be made by his creditors only
- c. An insolvent person cannot act as director of company
- d. An insolvent can operate his PPF A/c and a Trust A/c as trustee

Ans - b

Under what circumstances a complaint can be lodged with the banking ombudsman

- a. if the bank has not settled the issue within a period of two months.
- b. the bank has rejected the complaint of the customer
- c. the reply given by the bank to the customer was not satisfactory.
- d. all the above

Ans - d

.....

Official liquidator is appointed by which of the following?

- a. Board of Directors of a Company going into liquidation
- b. Company Law Board
- c. Registrar of Companies
- d. Court

Ans - d

.....

What is the tenure of banking ombudsman?

- a. 1 years
- b. 3 years
- c. 5 years
- d. no such time limit

Ans - c

.....

Mr. X has been declared insolvent. You receive a cheque for payment drawn by Mr. X as a trustee of a Trust Account maintained at your branch. He is the sole authorised signatory on behalf of the Trust. What action you will take?

- a. Return the cheque
- b. Pay the cheque
- c. Pay the cheque if confirmed by other trustees
- d. None of these

Ans - b

.....

.....
.....

Most common tenur of issue of ICDs is days.

- 7
- 14
- 30
- 90

Ans - d

.....

Creator of Trust is referred as

Trustee

Beneficiary
Settlor
Garnishee

Ans - c

.....

All Trust accounts should be verified by Branch Manager at what interval?

- a. At the time of taking over charge
- b. Half Yearly
Annually
- Both a and c

Ans - d

.....

While opening an account in the name of a Joint Hindu Family a JHF letter is obtained. It will not be signed by

Karta
Adult Coparceners
Minor Coparceners
All will sign

Ans - c

.....

.....

Which of the following is not true in respect of Joint Hindu Family?

- a. It is governed by two schools of Hindu law – Dayabhaga & Mitakshara
- b. Under Mitakshara, every son/daughter of a coparcener acquire a right in JHF by birth c. Under Dayabhaga School he/she acquires the right in JHF only after father's death
- d. All members of the family are called coparceners including mother and daughter-in-law

Ans - d

.....

In case the letters engraved on the Common Seal has defaced, a new seal can be adopted by the Company by

- a. Referring to the provisions made in Article of Association
- b. Referring to the provisions made in Memorandum of Association
- c. Passing a suitable resolution before using the new seal
- d. Order of the Managing Director or Secretary

Ans - c

.....

The ombudsman signifies;

- a. an institution established to content and prevent abuses of power by Public official.
- b. redress individual grievances
- c. acts as an external agency to probe in to administration faults.
- d. all the above

Ans - d

.....

Maximum No of Partners in a banking partnership firm is _____ in terms of _____ Act

- a. 10, Indian Partnership Act 1932
- b. 20, Indian Partnership Act 1932
- c. 10, Companies Act 1956
- d. 20, Companies Act 1956

Ans - c

.....

.....

.....
Find the odd man out from the following:

- a. National Bank for Agriculture and Rural development
- b. Industrial Finance Corporation of India
- c. Industrial Investment Bank of India
- d. IDBI bank

Ans - d
.....

Which amongst the following is not term deposit issued by commercial banks?

- a. Current account
- b. Fixed deposit
- c. Recurring deposit
- d. Reinvestment deposit

Ans - a
.....

Find the odd man out from the following:

- a. Non resident external account
- b. Non resident ordinary account
- c. FCNR account
- d. Savings bank

Ans - d
.....

The minimum period for opening FCNR deposit account is

- a. Six months
- b. Three months
- c. One year
- d. Two years

Ans - c

.....
Which of the following is not true in respect of Common Seal?
.....

- a. Common Seal of the Company can only be of metal and not a rubber stamp
- b. Fact that it is a common seal & name of the Company should be engraved in it in legible characters in English only
- c. Common Seal can be affixed only with the authority of the Board of Directors as provided in AoA
- d. Subsequent Board resolution will not validate documents where Common Seal is affixed without Board of Directors Authority

Ans - b

.....
Pledge of movable assets by a company can be searched at

- a. Register of Charges maintained by a Company at the Registered Office
- b. Registrar of Companies of the State where Registered Office of the Company is situated
- c. Both a and b
- d. Neither a nor b

Ans - a

.....
Search for Corporate guarantee given in relation to any other corporate body can be made at

- a. Register of Guarantees maintained by a Company at the Registered Office
- b. Registrar of Companies of the State where Registered Office of the Company is situated
- c. Both a and b
- d. Neither a nor b

Ans - a

.....
Which of the following charge over assets of the company is not required to be registered with Registrar of Companies?

- a. Equitable Mortgage
Hypothecation
Pledge
Charge on Book Debts
-

Ans - c

.....
A charge created on the assets of the Company is required to be registered with RoC within how many days?

- a. 30 days from the date of sanction
- b. 60 days from the date of sanction
- c. 30 days from the date of creation of charge
- d. 60 days from the date of creation of charge

Ans - c
.....

The role of banking ombudsman is;

- a. resolution of complaints against banks regarding deficiency in services
- b. it is an external agency includes mediation persuasion and adjudication
- c. it is an external agency having independent identity
- d. all the above

Ans - d
.....

Who can't participate in Call/Notice Money Market?

- SCBs
- Co-Operative Banks
- RRBs
- PDs

Ans - c
.....

FERA was replaced by FEMA with effect from

- 01.01.1999
 - 01.06.1999
 - 01.01.2000
-

d. 01.06.2000

Ans - d
.....

The tenor of issue of CDs can be upto months.

- 3
- 6
- 9

Ans - d

.....

There are types of possible errors during screening of ideas.

- 1
- 2
- 3
- 4

Ans - b

.....

One of the objective of Feature improvement are

- Reliability
- Safety
- Aesthetic appeal
- Speed

Ans - b

.....

An audiocassette manufacturer enters into fax machines or diet products businesses is an example of

- a. Concentric diversification
- b. Horizontal diversification

.....

- c. Conglomerate diversification
- d. None of the above

Ans - c

.....

Minimum and maximum number of share holders in a public limited company?

- a. 2, 50
- b. 10, 50
- c. 7, no limit
- d. 7, 50

Ans - c

.....

The data processing NEFT clearing centre National Clearing Cell (NCC), of the RBI is located at?

- a. New Delhi
- Mumbai
- Calcutta
- Chennai

Ans – b

.....

CHIPS started its operation in

- 1960
- 1970
- 1980
- 1990

Ans - b

.....

In credit cards, the period of interest free credit ranges from days.

- a. 15 to 50
- b. 16 to 51

.....

- c. 15 to 51
- d. 16 to 50

Ans - c

.....

In service sector, small enterprises investment in equipment is

- a. Less than 25 lakhs
- b. 10 Lakhs to 2 Crores
- c. 25 Lakhs to 5 Crores
- d. 5 Crores to 10 Crores

Ans - b

.....

What are we going to do? And, how are we going to do? In which of the following categories these two questions fall?

- Researching
- Planning
- Controlling
- Managing

Ans - b

.....

Which of the following is true when Death/ insolvency/ Retirement or Expulsion of any partner takes place in a Partnership firm?

- a. Firm is compulsorily dissolved
- b. Firm is reconstituted
- c. Continuation of the Firm depends upon the provisions made in the Partnership Deed
- d. Both b or c

Ans - d

.....

.....

The Retail loans given by commercial banks are generally for duration of

- a. 5 to 7 with housing loans granted for a longer duration
- b. Less than 1 year
- c. Less than 5 years
- d. None of the above

Ans - a

.....

Kissan Credit Card is normally valid for a period of years.

- 2
- 3
- 4
- 5

Ans - d

.....

Maximum No of Partners in a non-banking partnership firm is _____ in terms of _____ Act

- a. 10, Indian Partnership Act 1932
- b. 20, Indian Partnership Act 1932
- c. 10, Companies Act 1956
- d. 20, Companies Act 1956

Ans - d

.....

What is the true limit for a bank to dispose customers complaints?

- a. 1 month
- b. 2 month
- c. 3 month

d. 6 month

Ans - b

.....

.....

What kind of complaint can be lodged with the banking ombudsman?

- a. delay in collection of cheques
- b. deficiency in cash transaction.
non- issue of demand drafts
- all the above

Ans - d

.....

A partnership firm is dissolved compulsorily in which of the following circumstances?

- a. When all the partners are declared insolvent
- b. When the business of the firm becomes unlawful
- c. When a competent court passes an order for the dissolution of the firm
- d. All these cases

Ans - d

.....

Min Share capital required in case of Private & Public Ltd Co. respectively?

- a. Rs 1 lakh, Rs 7 lakhs
- b. Rs 5 lakhs, Rs 50 lakhs
- c. Rs 5 lakhs, Rs 7 lakhs
- d. Rs 1 lakh, Rs 5 lakhs

Ans - d

.....

Which among the following is not mentioned in the Memorandum of Association of a company?

- a. Objects of the company
- b. Authorized capital
- c. Powers of directors in conducting general affairs of the company
- d. Registered office

Ans - c

.....

Which is not a retail deposit product?

- a. credit card
- b. term deposits
- c. senior citizen deposits
- d. No frills acct

Ans - a

.....

Which of the following statement is not true?

- a. Minor cannot become a partner in a Firm but he can be admitted to the benefits of the partnership with the consent of all partners
- b. Minor is not liable personally for any debts of the Firm nor his private property can be made liable
- c. Minor's share in the Firm is liable for all acts of the Firm
- d. Within one month of attaining majority, Minor should by way of public notice, elect to become or not to become a partner in the Firm

Ans - d

.....

MCX-SX Third on line national stock exchange started operating?

- a. Dec 2012
- b. Jan 2013
- c. Feb 2013
- d. April 2013

Ans - c

.....

A customer has a saving bank account and her husband had withdrawn the money from the bank on the basis of forged cheques at various occasions but the customer did not object to it. After his death, she comes to bank and demands the money:

- a. Bank would refer the matter to the court
- b. Bank is liable on forged cheques

.....
.....

- c. The bank is negligent but not liable, as the customer is party to the forgery and did not inform the bank in time
- d. loss shall be borne in the ratio of 50:50 by the bank and the customer

Ans - b

.....

MCX-STOCK EX LTD consists of how many shares?

- 30
- 40
- 50
- 60

Ans - b

.....

If a borrower wants to file an appeal with DRAT against the decision of DRT under Debt Recovery Act, how much amount it will be required to deposit:

- a. 75% of the amount
- b. 50% of the amount
- c. 25% of the amount
- d. 10% of the amount

Ans – b

.....

A customer of Delhi branch of the bank having Multi-city cheque book under the CBS, demands payment of a cheque at Lucknow branch of the bank and there is connectivity between these two branches

- a. it is not a proper demand
- b. demand is in order. Lucknow branch should pay. Bank would get proper discharge.
- c. to demand money all bank branches are considered one unit whether the cheque is normal or multi-city.
- d. demand is in order, but Lucknow branch cannot get valid discharge as contract is with Delhi branch

Ans – b

.....

In a partnership firm, the provision regarding maximum no. of partners is mentioned in

- a. Indian Partnership Act
- b. Indian Contract Act
- c. Indian Companies Act
- d. Banking Regulation Act

Ans - c

.....

The person who apply for an LC.

- seller
- creditor
- debtor
- buyer

Ans – d

.....

A firm discounts its export receivables of up to 5 years without recourse to the exporter under which of the following arrangement:

- forfaiting
- factoring
- securitisation
- bills discounting

Ans - a

.....

A gives a mandate in favour of B to operate his account and later on, a power of attorney is executed by A in favour his wife. In this case.....

- a. Mandate would remain effective along with power of attorney
- b. Mandate would become ineffective, if revoked specifically
- c. only one will be operative (either mandate or power of attorney)
- d. a and b

Ans – d

.....
Not negotiable crossing means

- a. The collecting banker should confirm about the genuineness of holder before collection of his cheque
- b. The not negotiable cheque cannot be further negotiated.
- c. Collection of not negotiable cheque will not get protection under NI Act
- d. A transferee cannot get better title than a transferor and he also cannot transfer a better title than he possesses.

Ans - d
.....

A & B are maintaining an 'E or S' account. D has been named as nominee. Both A & B die in an accident. C, son of A, produces a court order restraining the Bank from making payment from the account. What action you will take?

- a. Payment will be made jointly to legal heirs of A & B
- b. Payment will be made to C
- c. Payment to D will be a valid discharge to Bank's Liability
- d. Payment to D will be stopped

Ans - d
.....

You receive a garnishee order for a current account maintained in your branch. A cheque is received for payment. What memo should be appended while returning the cheque:

- a. Garnishee order received
- b. Refer to drawer
- c. Insufficiency of funds due to garnishee order
- d. a and b

Ans - b
.....

The stage where the product is introduced to the market and the real-life reactions are known is called as.....

- a. Idea screening
- b. Commercial launch

-
- c. Test Marketing
 - d. Concept testing

Ans - c

.....

Who among the following will sign the account opening form for opening a current account in case of a partnership firm where the firm has three partners and a minor, aged 17, has been admitted to the firm for benefits?

- a. all the three and the father of the minor
- b. all the three and natural guardian of the minor
- c. all the three and the minor himself
- d. all the three partners only excluding the minor.

Ans - d

.....

..... requires staffing, allocation of tasks and responsibilities, budgeting, and securing financial and other resources needed.

- Analysis
- Planning
- Implementation
- Control

Ans - c

.....

Which of the following documents in case of a company is called Charter of the company?

- a. Resolution from Board of Directors or Shareholders
- b. Memorandum of Association
- c. Articles of Association
- d. Certificate of Incorporation

Ans - b

.....

.....

Ravi Kumar and Sons, an HUF, maintain a current account. The Karta of the HUF dies and leaves behind three family members i.e. his wife and two minor sons. How will you deal with the account?

- a. Bank will stop operations in the account
- b. Account can be operated by minor son being male member
- c. Account would be operated by widow being guardian of eldest male member to be called Karta
- d. Account can be operated by any of the two sons

Ans - c

.....

What percentage of total output of the Export Oriented Units (EOUs) producing farm products could be sold in the Domestic Tariff Area (DTA) in India without losing the benefits of duty free imports?

- Nil
- 66
- 25
- 50

Ans - d

.....

Providing banking facilities to the poor people of the society for mutual benefit of poor persons as well as banks, is called ;

- a. Financial literacy
- b. Financial inclusion
- c. Narrow banking
- d. Universal banking

Ans - b

.....

Reserve Bank of India's functions are classified into:

- a. Supervisory & Regulatory
- b. Promotional & Developmental

.....
.....

- c. Refinance Activities
- d. All of the above

Ans - d

.....

A bill presented by your branch is dishonoured and you want to get its noting. The provision regarding noting is described under section...of NI Act:

- 100
- 99
- 85A
- 131

Ans - b

.....

If a borrower wants to file an appeal with DRAT against the decision of DRT under SARFAESI Act, how much amount it will be required to deposit:

- a. 75% of the amount
- b. 50% of the amount
- c. 25% of the amount
- d. 10% of the amount

Ans - b

.....

Hindustan lever launched Surf Excel and Surf Excelmatic. This is a type of branding strategy

- a. Line Extension
- b. Brand Extension
- c. New Brand
- d. Multi-Brand

Ans – a

.....

Supervision over Capital Market and Stock Exchanges is the role of...

.....
.....

- RBI
- SEBI
- IRDA
- AMFI

Ans - b

.....

A bank receives a cheque for collection from its customer. Bank gives credit before collection of the cheque. It also allows the customer to withdraw the amount. In such case, the

- a. Bank is holder
- b. Bank is holder for value

- c. Bank becomes holder in due course
- d. Representative of the drawer

Ans - b

.....

As per PML Act, Banks has to submit CTR to FIU-India for transactions of above Rs. 10 Lakhs within of close of the month.

- a. 3 Days
- b. 7 Days
- c. 15 Days
- d. 30 Days

Ans - c

.....

Which one doesn't come under the classification of scheduled banks?

- a. Public Sector Banks
- b. Private Sector Banks
- c. Foreign Banks
- d. None of these

Ans – c

.....

.....

An activity of intangible nature to satisfy the customer requirement is called as...

- Marketing
- Services
- Products
- None of the above

Ans - d

.....

Sales are declining, profits are declining and competition is increasing. These indicate that the product may be in

- a. Introduction stage
- b. Decline stage
- c. Growth stage
- d. None of the above

Ans - b

.....

Which one is not a non-fund based service?

- a. Collection of bills and documents
- b. Letter of Credit
- c. Bill discounting
- d. Bank guarantee

Ans - c

.....

The three layers of packaging are

- a. Primary, secondary, tertiary packaging
- b. Primary, secondary and shipping packaging
- c. Shipping, inner and outer packing
- d. None of the above

Ans - b

.....

.....

The objectives of price can be

- Profit
- Market share
- cash flow
- All the above

Ans - d

.....

Participatory notes are not allowed to be issued to

- Foreigners
- Non-Residents
- PIOs
- None of these

Ans - c

.....

A period of rapid market acceptance and increasing profits refers to which of the following stages of the product life cycle?

- Decline
- Maturity
- Introduction
- Growth

Ans - d

.....
The small companies created exclusively to deal with Govt Securities are called...

- a. Mutual Funds
- b. Primary Dealers
 - FIIIs
 - NBFCs

Ans - b
.....

.....
Time limit for settlement of claims in Deceased cases

- a. 30 days from the date of death
- b. 15 days from the date of death
- c. 15 days from the date of submission of all the documents d.
- 30 days from the date of submission of all the documents

Ans - c
.....

A draft purchased is reported lost and the purchaser wants to stop the payment of the draft.
What should the Bank do?

- a. Bank cannot stop payment since it is a promissory note.
- b. Bank can stop payment since covered under negotiable instrument.
- c. Bank can ask the purchaser to suffer for negligence and bank cannot help.
- d. Bank would issue stop payment instructions only after two weeks from date of issue.

Ans - a
.....

Which among the following is not mentioned in the Memorandum of Association of a company?

- a. Objects of the company
- b. Authorized capital
- c. Powers of directors in conducting general affairs of the company
- d. Registered office

Ans - c
.....

LAF relates to...

- a. Temporary loans to state govt by RBI
- b. Short term loans to Banks by RBI
- c. Temporary loans to central govt by RBI

d. None of these

Ans – b

.....
.....

Nomination can be done in the case of (i) Individuals, (ii) Partnership, (iii) Sole Proprietorship

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans – b

.....

Treasury Operations is an example for

- a. Market Risk
- b. Operational Risk
- c. Credit Risk
- d. All of the above

Ans - c

.....

The overall responsibility of risk management is assigned to...

- a. Risk Management Committee
- b. Board of Directors
- c. Risk management Group
- d. None of these

Ans - a

.....

This kind of market does not exist on the basis of Geographical Area.

- a. Regional Market
- b. National Market
- c. Retail Market
- d. Global Market

Ans - c

.....

.....
.....

Diversification in which the new products or businesses have no relationship to the existing

technology, products or market of the firm is called as

- a. Concentric diversification
- b. Horizontal diversification
- c. Conglomerate diversification
- d. None of the above

Ans - c

.....

A social and managerial process by which individuals and organizations obtain what they need and want through value creation refers to which one of the following concepts?

- Selling
- Advertising
- Barter
- Marketing

Ans - d

.....

In the case of SRMS, what is the rate of subsidy for project cost of more than Rs.25,000/-? (i) 25% of the project cost, (ii) Minimum of Rs 10000 (iii) Maximum of Rs 20,000.

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

Minimum of Rs 12500

.....

Karan draws a cheque for Rs. 5,000 favouring Vignesh (a minor aged 12 years) or bearer. Vignesh presents the cheque on counter duly signed on the back. Bank should

- a. refuse, since no contractual capacity
- b. pay the cheque after inquiring with X

.....
.....

- c. pay to Vignesh without any responsibility of bank
- d. ask Vignesh to bring his parents

Ans - c

.....

If loan given to agriculture is classified in Priority Sector. (i) Direct, (ii) Indirect

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - d

.....

Attachment order is issued by (i) income tax officer, (ii) sales tax officer, (iii) public debt office

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

A cheque drawn for Raj or order is stolen. The thief made endorsement as Raj on the cheque in his favour. The cheque is presented in clearing and paid by bank. True owner later on sent legal notice to bank. What is the liability of the bank?

- a. the paying bank will get protection under N.I. Act
- b. forgery does not give any rights to bank, hence liable
- c. under section 85, the paying bank is liable
- d. under section 131, the paying bank is liable.

Ans - a

.....

.....

Can Board of Directors of a Public Limited Company borrow in excess of the aggregate of the paid-up capital and its free reserves?

- a. Yes, after passing a resolution at a duly convened meeting of the Board
- b. Yes, after obtaining consent of the shareholders in its General Meeting
- c. No, it is prohibited under Section 293 of Companies Act
- d. Yes, Borrowing upto 200% of Paid Up capital & free reserves is permitted under Sec 293

Ans – b

.....

A Limited Company can make a loan to any other body corporate and give a guarantee upto

.....

- a. 60% of its paid-up share capital and free reserves
- b. 100% of its free reserves
- c. Higher of a and b
- d. Lower of a and b

Ans - c

.....

Mandate is a/an agreement. (i) Stamped, (ii) Unstamped

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b

.....

Certification Test for marketing & selling of mutual fund products is conducted by

- SEBI
- NSE or BSE
- AMFI
- RBI

Ans – c

.....

Which one of the following doesn't come under the functions of SEBI in India?

- a. Supervision over listed companies
- b. Management of Payment System
- c. Control over Equity Market
- d. Regulation of Debt Market

Ans - b

.....

Which is not a criteria generally adopted for short listing the ideas generated?

- a. Should build on the resources and the skills of the firm
- b. Should be suggested by the staffs
- c. Should have sufficient market potential
- d. Should fit into the overall strategy of the firm

Ans - b

.....

No-frills savings bank account, multi-city cheque book facility of savings bank account are example for

- a. Line extension
- b. Brand extension
- c. Multi brands
- d. New brands

Ans - a

.....

Which one doesn't belong to Money Market?

- a. T. Bills
- b. Commercial Papers
- c. PSU Bonds
- d. Certificate of Deposits

Ans - c

.....

.....

.....

Normally, the amount of advance payment made to the seller by the buyer before issue of guarantee is...

- 5-10%
- 10-15%
- 15-20%
- 20-25%

Ans - b

.....

Customer keeps certain valuables with the bank for safe-keeping. Here the bank is a

- Debtor
- Creditor
- Trustee
- Lessee

Ans – c

.....

RBI notifies CRR under Act

- a. Section 24 of the Banking Regulation Act
- b. Section 42 of the Banking Regulation Act
- c. Section 24 of the RBI Act
- d. Section 42 of the RBI Act

Ans - d

.....
The rate at which RBI lends to banks under the Liquidity Adjustment Facility (LAF) is called

- a. Repo Rate
- b. Reverse Repo Rate
- c. Bank Rate
- d. Cash Reserve Ratio

Ans - a
.....
.....

Retail loans are generally given for the duration of

- 2-7 years
- 2-5 years
- 5-7 years
- None of these

Ans - c
.....

Marketing management comprises key functional aspects.

- 3
- 4
- 5
- d.6

Ans - b
.....

Bank loans to are covered under Priority Sector as Indirect advances. (i) corporates directly engaged in Agriculture and Allied Activities to an aggregate limit of more than 2 crore, (ii) Bank loans to Farmers' Service Societies (FSS), Bank loans to Primary Agricultural Credit Societies

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d
.....

ATM cards are issued to a person who maintains any of following accounts with the bank

(i) Savings bank Accounts, (ii) Current Accounts, (iii) Term Deposits

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans – a

.....
.....

All the customers are charged with a single price without any discrimination is called ...

- a. Dynamic Price
- b. Fixed Price
- c. Single Price
- d. Variable Price

Ans - b

.....

The Advance Value on LIC Policy is linked with

- a. Face Value
- b. Surrender Value
- c. Paid Up Value
- d. Depending on the Age of the Policy Holder

Ans - b

.....

PDs are permitted to borrow on an average in a reporting fortnight to the extent of % of their total Net Owned Funds as at the end of March of the previous financial year in the call/notice money market.

- 75
- 175
- 225
- 275

Ans - c

.....

The market trading timings for Government Securities are from AM to PM

- a. 9, 4
- b. 9, 5
- c. 10, 4
- d. 10, 5

Ans – b

.....

Section 45ZA to 45ZF relate to Nomination in (i) Deposit, (ii) Safe custody, (iii) Locker accounts

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

The minimum tenor of issue of CPs can be days.

- 7
- 14
- 30
- 91

Ans - a

.....

The banking ombudsman receives maximum number of complaints in respect of;

- a. foreign bank
- b. public sector bank
- c. regional rural bank
- d. co- operative bank

Ans - b

.....

Vaidyanathan Committee's report relates to revival of

- RRBs
- NBFCs
- Cooperative Credit Structure
- Nationalised Banks

Ans - c

.....

.....
.....

The Third Pillar under BASEL II is?

- a. market discipline
- b. disclosure norms
- c. minimum capital requirement
- d. supervisory review

Ans - a

.....

After close of business hours by 3.30 hrs. the account holder himself availed payment. At 4.30 p.m. income tax attachment order is received by bank. What would be the liability of paying bank?

- a. payment is made in due course and as payment is debitale next day, bank is protected.
- b. payment is not in due course since paid after reasonable time.
- c. attachment order will be effective after bank's right of lien over the late payment
- bank d. should approach the customer to get the order changed to next day.

Ans - b

.....

For creating Equitable Mortgage by Deposit of Title Deeds, the property must be situated in

(i) Where EM is created, (ii) Any where in India.

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b

.....

Mr. Ram has a bank account and credited Rs. 5 lakh in it. Subsequently he was arrested on charge of fraud. The police informed the bank not to allow withdrawals from his account. Two days later, bank receives a cheque of Rs. 15,000 favouring Ram's creditor. Bank should

- a. not to pay cheque
- b. return cheque with memo stating A/c holder in jail
- c. honour the cheque

.....
.....

d. get police orders for payment

Ans - c

.....

As per MSMED Act, the buyer has to pay penalty, if he fails to pay the amount to the supplier within

- a. 30 days
- b. 45 days
- c. 60 days
- d. 90 Days

Ans - b

.....

..... % of small enterprises advances should go to micro enterprises in case of foreign banks.

- a. 20
- b. 40
- c. 60
- d.80

Ans – c

.....

Breakdowns in internal controls is an example for

- a. Market Risk
- b. Operational Risk
- c. Credit Risk
- d. All of the above

Ans – b

.....

In Manufacturing sector, medium enterprises investment in plant and machinery is

- a. Less than 25 lakhs
- b. 25 Lakhs to 5 Crores

.....

- c. 2 Crores to 5 Crores
- d.5 Crores to 10 Crores

Ans - d

.....

Which one doesn't fall under Multi-user Systems?

- a. Mini computers
 - Micro-computers
 - Stand Alone Computers
 - Main Frame Computers

Ans - c

.....

Branches send the information to head office covering branch profile containing

- a. Standing data file (SDF form)
- b. Performance report file (PRF)
- c. Both a and b
- d. Neither a nor b

Ans - c

.....

The process of product development comprises of main stages?

- 3
- 4
- 5
- 6

Ans - c

.....

Diversification in which the new products appeal to the existing customers though the products are technologically unrelated to existing product lines is called as

a. Concentric diversification

.....
.....

- b. Horizontal diversification
- c. Conglomerate diversification
- d. None of the above

Ans - b

.....

PDs are permitted to lend on an average in a reporting fortnight to the extent of % of their total Net Owned Funds as at the end of March of the previous financial year in the call/notice money market.

- 25
- 50
- 75
- 100

Ans - a

.....

What can be a characteristic of Service Products?

- a. Transfer of ownership possible
 - Tangible
 - Homogeneous
 - Perishability

Ans - d

.....

As per MSMED Act, if the buyer fails to pay the amount to the supplier within 45 days, he has to pay compound interest to the supplier on the amount with monthly interest at of the bank

rate.

- a. two times
- b. three times
- c. four times
- d. five times

Ans - b

.....
.....
.....

Trading of securities of a particular company at a stock exchange can be suspended by

- RBI
- Central Govt
- SEBI
- AMFI

Ans - c

.....

Which one is not a Commonly forfeited instrument?

- a. Promissory notes
- b. Bills of exchange
- Drafts
- None of these

Ans - d

.....

Clearing house facilities of securities is provided by

- SEBI
- Stock Exchanges
- RBI
- Clearing Corporation of India

Ans - b

.....

RBI introduced the ECS-RAPID in?

- 1983
- 1987
- 1993
- 1997

Ans - d

.....

.....

The purchase amount is debited to the customers a/c immediately after the transaction in

- a. Debit Card
- b. Credit Card
- c. Charge Card
- d. Smart Card

Ans - a

.....

Pick the odd one.....

- a. Commercial Banking
- b. Retail Banking
- c. Wholesale Banking
- d. Corporate Banking

Ans - b

.....

As per SGSY, who will not be member of the team while selecting the Swarozgaris?

- BDO
- Banker
- BPL Families
- Surpanch

Ans - c

.....

Under group loan (SGSY), the group is entitled to a subsidy of % of project cost.

- 20
- 30
- 40
- 50

Ans - d

.....

.....

Banker's lien is not applicable in case of (i) Safe custody, (ii) debts not due, (iii) Securities left negligently

- a. Only (i) and (ii)
- b. Only (i) and (iii)

- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Sameer issued a cheque at 4:30 p.m. (one hour after close of business hours of the bank) to Ranjit. Ranjit approached the bank and on request got paid the money at 4:45 p.m. as late payment. Sameer reached the bank and stopped payment of cheque issued to Ranjit at 4:50 p.m. on the same day. Who is liable for loss?

- a. Payment after business hours is not a payment in due course hence bank is liable, Section 10 N.I. Act.
- b. Payment even though after business hours but within banking hours is protected under Section 31.
- c. Payment late for today is protected under Section 85.
- d. Refused to accept stop payment instructions since late for today.

Ans - a

.....

If both duplicate and original drafts are presented in Clearing, Bank should pay (i) original and return Duplicate (ii) Pay duplicate and return Original

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b

.....

In Service sector, medium enterprises investment in equipment is

- a. Less than 25 lakhs

.....

- b. 25 Lakhs to 5 Crores
- c. 2 Crores to 5 Crores
- d. 5 Crores to 10 Crores

Ans – c

.....

The software that consists of all the programs, languages and documents supplied by the manufacturer of the computers is called: (i) application software, (ii) system software

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)

d. Both (i) and (ii)

Ans - b

.....

The highest percentage of victims of computer crime are in

- Banks
- Commercial Users
- Government
- University

Ans - b

.....

The minimum percentage of Priority Sector advances to be maintained by foreign banks in India

- 40%
- 18%
- 32%
- 60%

Ans - c

.....

.....

The board for financial supervision has a term of

- a. One year
- b. Two years
- c. Ten years
- d. No time limit

Ans - a

.....

In ECS-Credit (i) One account debited, number of accounts credited, (ii) One account credited, number of accounts debited

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - a

.....

Examples of documents are (i) Word-processing files, (ii) Spreadsheets, (iii) Bitmaps

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Expand - CAD/CAM

- a. Computer Aided Development/Computer Aided Maintenance b. Computer Aided Design/Computer Aided Maintenance
- c. Computer Aided Development/Computer Aided Manufacturing d. Computer Aided Design/Computer Aided Manufacturing

Ans - d

.....

.....

Which of the following is not the sole authority for issuance of currency in India? (i) Controller of Currency, (ii) Government of India, (iii) Reserve Bank of India

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Which of the following do not fall under qualitative methods of credit control adopted by Reserve Bank of India? (i) Selective Credit Control, (ii) Credit authorization scheme, (iii) Moral sausion

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

Company marketing mix that target market segments very broadly is called

- a. mass marketing
- b. segmented marketing
- c. niche marketing

d. micromarketing

Ans - a

.....

Recipients listed in the BCC field receive a copy of the message, but are not shown on (i) Any other recipient's copy (excluding other BCC recipients), (ii) Any other recipient's copy (including other BCC recipients)

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)

.....

d. Both (i) and (ii)

Ans - b

.....

Situation in which company targets whole market with one similar offer is called as

- a. mass marketing
- b. segmented marketing
- c. niche marketing
- d. micromarketing

Ans - a

.....

Bank cannot use the services of one of the following person/association/organisation as intermediaries in providing financial and banking services through the use of business facilitator and correspondent models

- non-governmental organizations
- self-help groups (NGOs/SHGs)
- village sarpanch
- Micro Finance Institutions (MFIs)

Ans - c

.....

The intention of provisions of shareholders Rights is to (i) To prevent the shareholders of a Bank from securing control over the management, (ii) To prevent preferential Rights on the Assets of the company

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - d

.....

.....
.....

Personal loans can be canvassed among

- a. salaried person
- pensioners
- foreign nationals
- NRI Customers

Ans - a

.....

Data mining means analyzing the data stored with

- a. The DSA
- b. The front-office staff
- c. The back-office staff
- d. The customers

Ans - c

.....

E-Marketing is the same as (i) Real time Marketing, (ii) Virtual marketing, (iii) Digital marketing

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Which of the following were not created to provide long term funds for industry or agriculture.
(i) Mutual funds, (ii) FIs, (iii) NBFCs

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans – b

.....

Banks can not grant loans to any of its directors against which of the following securities?

- a. Government Securities
- b. Life Insurance policies
- c. Bank's own deposit
- d. Shares

Ans - d

.....

Credit Exposure ceiling for borrowers is linked to:

- a. Paid up capital of bank
- b. Net worth of bank
- c. Capital fund of the bank
- d. None of these

Ans - c

.....

Banks have to limit their commitment by way of unsecured guarantees in such a manner that % of the Bank's outstanding unsecured guarantees plus the total of outstanding unsecured advances do not exceed % of total outstanding advances.

- a. 10%, 15%
- b. 15%, 20%
- c. 15%, 40%
- d. None of these as there is no such stipulation.

Ans - d

.....

Banks can not grant advance against their own shares as per provisions of:

- a. Section 20 (1) of RBI Act
- b. Section 19(2) of Banking Regulation Act
- c. RBI guidelines
- d. Section 20 (1) of Banking Regulation Act

Ans – d

.....
.....

Which of the following is not sensitive commodity for purpose of Selective Credit Control?

- a. food grains i.e. cereals and pulses
- b. major oil seeds and oils thereof
- c. raw cotton and kapas
- d. Tea and Coffee

Ans - d

.....
As per RBI, for borrowers availing working capital credit facilities of Rs 10 crore and above from the banking system, the loan component should normally be % and cash credit component should be %.

- a. 80%, 20%
- b. 20%, 80%
- c. 75%, 25%
- d. 60%, 40%

Ans - a

.....
As per Section 20A of the Banking Regulation Act, 1949, whose permission is required for remitting in whole or in part any debt due to a bank by any of the directors, or any firm or company in which any of its directors is interested as director, partner, managing agent or guarantor, or any individual, if any of its directors is his partner or guarantor.

- a. Reserve Bank
- b. Board of Directors of the Bank
- SEBI

None of these as loan given to a director can not be remitted at all.

Ans - a

.....
CRM (Customer Relationship Management) is (i) A tool for lead generation, (ii) An ongoing daily activity, (iii) The task of a DSA

- a. Only (i) and (ii)
- b. Only (i) and (iii)

-
.....
- c. Only (ii) and (iii)
 - d. (i), (ii) and (iii)

Ans - d

.....
Factors influencing the promotion mix is/are

- a. Type of product/market
- b. Buyers' Readiness stage
- c. Product life cycle stage
- d. All of the above

Ans - d

.....

Under PML Act, Banks has to maintain record of foreign currency transactions even below Rs. 10 Lakhs if the aggregate of such transactions is Rs..... during Days/Weeks/Months.

- a. Rs. 10 Lakhs, 1 Day
- b. Rs. 10 Lakhs, 1 Month
- c. Above Rs. 10 Lakhs, 1 Day
- d. Above Rs. 10 Lakhs, 1 Month

Ans - d

.....

A partnership firm has three partners and a minor, aged 17, admitted to the firm for benefits. Who among the following will sign the account opening form for opening a current account in this case ?

- a. all the three and the father of the minor
- b. all the three and natural guardian of the minor
- c. all the three and the minor himself
- d. all the three partners only

Ans - d

.....

The benefits of test marketing is/are

- a. More reliable forecast of future sales
- b. An opportunity to decide about launching or dropping the product
- c. Determining the better promotional strategies
- d. All of the above

Ans - d

.....

Which of the following is not the growth strategies?

- a. Intensive growth
- b. Innovative growth
- c. Integrative growth
- d. Diversification growth

Ans - d

.....

You received a garnishee order for a current account maintained in your branch. A cheque is received for payment. What memo should be appended while returning the cheque?

- a. Garnishee order received

- b. Refer to drawer
- c. Insufficiency of funds due to garnishee order
- d. None of the above

Ans - b

.....

Max fine for offences under PML Act can be

- a. Rs. 2 Lakhs
- b. Rs. 3 Lakhs
- c. Rs. 5 Lakhs
- d. Rs. 10 Lakhs

Ans - c

.....

.....

.....

Mr. Kumar as director of a Ltd company expired. Bank received a cheque signed by Mr. Kumar as director of the Ltd company. The bank

- a. Can honour the cheque only after obtaining confirmation from other directors
- b. Can honour the cheque
- c. Cannot honour the cheque
- d. The company should issue a stop payment instructions to the bank

Ans - b

.....

Account Payee crossing is an order of the drawer ...

- a. To all endorsees
- b. To Payee
- c. To Drawee Banker
- d. To collecting Banker

Ans - a

.....

A distribution channel has several points

- Exchange
- Distribution
- Selling
- Buying

Ans - a

.....

Marketing situation can't be ...

- a. Few Sellers & Many Buyers
- b. Many Sellers & Many Buyers
- c. One Seller & Many Buyers
- d. None of the above

Ans - d

.....

.....

Out of the items mentioned below are physical products. (i) Pilgrimage tour to Gaya, (ii) Dosa and chapatti, (iii) Drinking water

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

The note issue system in India is not based on (i) Gold Deposit System, (ii) Minimum Reserve System, (iii) Proportional Reserve System

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

During the continuance of the mortgage in possession, the mortgagee has the following liability

.....

- a. He must manage the property as a person of ordinary prudence.
- b. He must use the best endeavors to collect the rents and profits and should in the absence of a contract to the contrary pay the Government Revenue out of the income.
- c. He must keep accounts of any monies received and spent by him as mortgagee.
- d. All of the above

Ans - d

.....

When a proposal for an advance against immovable property is received, the following point should be carefully considered (i) Borrower's title, (ii) Borrower's repaying capacity, (iii) Valuation of the property

- a. Only (i) and (ii)

b. Only (i) and (iii)

.....
.....

c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - d

.....

An estimate of the value of the property can be arrived at by

a. taking architect or engineer's certificates

b. scrutinizing the certificate issued by a local authority for taxation

purpose c. calculations based on the net yield by way of rent d. Any of the above

Ans - d

.....

Promissory Notes / Bill of Exchange and Cheque are defined as

a. Trust Receipts

b. Judicial documents

c. Negotiable instruments

d. documents of title to goods

Ans - c

.....

Identify the document of title to goods:

a. Bill of exchange

b. Bill of lading

c. Bill of entry

d. any one of the above

Ans - b

.....

One rupee note does not bear the signature of (i) Secretary, Ministry of finance, Govt. of India, (ii) Dy. Governor of Reserve Bank of India, (iii) Governor of Reserve Bank of India

a. Only (i) and (ii)

b. Only (i) and (iii)

c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - c

.....
Sec 131 of NI Act,1881 does not extend protection to the (i) Paying Banker, (ii) Collecting Banker, (iii) Issuing Banker

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....
Hexadecimal number system uses (i) 0 to 16 numbers, (ii) 0 to 9 numbers and characters A, B, C, D, E, F for numbers 10, 11, 12, 13, 14 and 15

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b

.....
Which of the following Rating Approach is not applicable to foreign banks operating in India? (i) CAMELS, (ii) CAMEL, (iii) CACE

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....
.....
Loan for fishing is covered under Priority Sector as advances

- a. Direct Agriculture
- b. Indirect Agriculture
- c. Self Employment Scheme
- d. Allied to indirect Agriculture

Ans - a

.....
As per FIMMDA's guidelines, the Mid-Office is responsible for:

- a. Dealing activities

- b. Risk Management
 - Reconciliation
 - Confirmation of deals

Ans - b

.....

The converts digital signals to analog signals for the purpose of transmitting data over telephone lines

- Modem
- Router
- Gateway
- Bridge

Ans - a

.....

Which one is not a centralised control Network?

- a. Star Topology
- b. Ring Topology
- c. Tree Topology
- d. Loop Topology

Ans - b

.....

.....

The Officer who Issues a Notice under SARFAESI Act should be at least

- a. Branch Manager
- b. Chief Manager
- c. Assistant General Manager
- d. Deputy General Manager

Ans - b

.....

Which is not correct with regard to Marketing?

- a. Focus is on the consumer
- b. Marketing is a broader concept than selling
- c. Focus is on the products
- d. Profit maximises with customer satisfaction

Ans - c

.....

Based on Product, markets can be grouped into

- a. Real Estate Market
- b. Regional Market
- c. Cash/Spot Market
- d. Commodity Market

Ans - a

.....

What is the time period under SARFAESI Act for replying the borrower, in case he raises an objection for possession of the asset:

- a. 60 days
- b. 30 days
- c. 7 days
- d. 3 days

Ans - c

.....

.....

Repayment capacity of a company in case of term loan proposals, is judged by the banks, with which of the following ratios :

- a. debt equity ratio
- b. internal rate of return
- c. net present value
- d. debt service coverage ratio

Ans - d

.....

Which type of the following software is not used by a person for preparation of text documents. (i) Data processor (ii) Word processor, (iii) Compiler

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

IDRBT stands for

- a. Institute for Development and Research in Banking Technology
- b. Institute for Development and Research in Business Technology
- c. Institution of Development and Research in Banking Technology
- d. Institute for Development of Rural Banking Technology

Ans - a

.....

Relationship of Banker with Payee of Draft is

- a. Trustee and Beneficiary
- b. Drawer and Drawee
- c. Licensor and Licensee
- d. Principal and Agent

Ans – a

.....

Minimum and maximum number of share holders in a Private Limited Co?

- a. 2, 50
- b. 5, 50
- c. 2, 20
- d. 5, 20

Ans - a

.....

Rules relating to Common Seal are contained in which of the following?

- a. Certification of Incorporation
- b. Memorandum of Association
- c. Certificate of Commencement of Business
- d. Articles of Association

Ans - d

.....

Bank's Assets are classified into standard, substandard, doubtful and loss assets, based on the recommendations of Committee

- Rangarajan
- Narasimham
- Ghosh
- Tandon

Ans – b

.....

Satellite is fitted with transmitters and receiving antennas called

- Transmitters
- Transponders
- Receivers
- Both a & c

Ans - b

.....

B is payee of a cheque, who endorses it to c.C lost the cheque which is found by D, who endorses it in favour of A for valuable consideration by way of forging C' signatures. The cheque is dishonoured. A can recover from:

- B
- C
- D
- any of the previous parties

Ans - c

.....

Which of the following statement is not true?

- a. Minor cannot become a partner in a Firm but he can be admitted to the benefits of the partnership with the consent of all partners
- b. Minor is not liable personally for any debts of the Firm nor his private property can be made liable
- c. Minor's share in the Firm is liable for all acts of the Firm
- d. Within one month of attaining majority, Minor should by way of public notice, elect to become or not to become a partner in the Firm

Ans - d

.....

Holidays are declared to the banks under

- a. RBI Act
- b. Banking Regulation Act
- c. Negotiable Instrument Act
- d. Indian Contracts Act

Ans – c

.....

..... requires collection of information related to understand customers, competitors, trends and changes in the environment and internal strengths and weaknesses using systematic marketing research and marketing information systems, and scientific analysis of the data.

- a. Analysis

.....

Planning
Implementation

Control

Ans - a

.....

If loan is sanctioned against pledge of stocks, within how many days creation of charge should be filed with Registrar of companies?

- a. 30 Days
- b. 45 Days
- c. 60 Days
- d. Registration not required

Ans - d

.....

Which is not correct with regard to Selling?

- a. Focus is on the products
- b. Marketing is a broader concept than selling
- c. Profit maximises with customer satisfaction
- d. Profit maximises with increase in volume

Ans - c

.....

A & B are maintaining an 'E or S' account. D has been named as nominee. Both A & B die in an accident. C, son of A, serves a legal notice thorough his advocate and objects payment to the nominee D. What action you will take?

- a. Payment will be made jointly to legal heirs of A & B
- b. Payment will be made to C
- c. Payment to D will be a valid discharge to Bank's Liability
- d. Payment to D will be stopped

Ans - c

.....

.....
.....

Intensive Growth is defined as.....

- a. Identify opportunities for further growth within the existing businesses
- b. Identify opportunities to build or acquire businesses related to the existing businesses
- c. Identify opportunities to add attractive businesses, unrelated to the existing businesses
- d. None of the above

Ans - a

.....

During Mortgage, normally parent documents for years is asked for.

- a. 10 years
- b. 13 years
- c. 20 years
- d. 30 years

Ans - d

.....

Which is a possible approach which can be adopted by a firm, when it faces a situation that the expected sales and profit do not reach the desired levels?

- a. Intensive Growth
- b. Integrative Growth
- c. Diversification Growth
- d. All the above

Ans - d

.....

Under PMRY, the project cost for the industry sector is restricted to

- a. 2 Lakhs
- b. 5 Lakhs
- c. 6 Lakhs
- d.10 Lakhs

Ans - b

.....

.....

Product strategies are based on

- a. Product Mix
- b. Product Life Cycle
- c. Both a & b
- d. None of these

Ans - c

.....

Borrowing powers of the Board of Directors of the company can be verified by examining...

- a. Memorandum of Association
- b. Articles of Association
- c. Certificate of incorporation
- d. None of the above

Ans - b

.....

Banknet was set up in

- 1971
- 1981
- 1991
- 2001

Ans - c

.....

Diversification in which the new products have technological and/or marketing synergies with existing product lines, though the target groups of customers are entirely different is called as

- a. Concentric diversification
- b. Horizontal diversification
- c. Conglomerate diversification
- d. None of the above

Ans – a

.....
.....

The clearing house facilities for payment and delivery of securities is provided by ...

- CCIL
- SEBI
- Stock Exchanges
- All of the above

Ans - c

.....

If the company's sales are slow down, and profits level off or decline. At which stage the company has reached?

- Introduction
- Decline
- Growth
- Maturity

Ans - d

.....

Mark-up pricing is a pricing while as Geographic pricing is a pricing

- a. Method, Strategy

- b. Strategy, method
- c. Process, Policy
- d. Policy, Process

Ans - a

.....

Home banking is an example of

- a. Direct marketing
- b. Indirect marketing
- c. Branch marketing
- d. All the above

Ans - a

.....

.....

'Orient your needs to your sales', is a

- a. Sales concept
- b. Marketing concept
- c. Management concept
- d. Production concept

Ans - a

.....

The sum value of all the values that the consumer exchanges for the benefits of having or using the product or service is called...

- a. Pricing Strategy
- b. Sale
- c. Price
- d. Purchase

Ans - c

.....

A successful "Blue Ocean" requires (i) Effective communication, (ii) Innovative skills, (iii) Motivation

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Which of the following is not an implied power of a partner in a partnership firm?

- a. To sell/pledge movable goods on account of partnership
- b. To borrow money, contract debts etc for the business of the partnership
- c. To draw, make or accept negotiable instruments
- d. To mortgage partnership immovable property

Ans – d

.....

Generation of sales lead can not be improved by..... (i) being passive, (ii) being very talkative, (iii) engaging recovery agent

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

Introduction of additional items in an existing product category under the same brand name is called as

- a. Line extension
- b. Brand extension
- c. Multi brands
- d. New brands

Ans - a

.....

A collecting bank gets statutory protection under:

- a. RBI Act
- b. Banking Regulation Act
- c. Negotiable Instruments Act
- d. Indian Contract Act

Ans - c

.....

Time limit for settlement of claims in Deceased cases

- a. 30 days from the date of death
- b. 15 days from the date of death
- c. 15 days from the date of submission of all the documents
- d. 30 days from the date of submission of all the documents

Ans – c

.....

Apart from Customer needs and wants, Cost to the customer and Convenience, which is the other one in 4Cs?

- Consumption
- Communication
- Customer satisfaction
- Customer demand

Ans - b

.....

Marketing the customer requirements. (i) identifies, (ii) satisfies

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - d

.....

The key challenge to market-driven strategy is

- a. Selling maximum products
- b. Employing maximum DSAs
- c. Delivering superior value to customers
- d. Being rigid to changes

Ans - c

.....

Clearing house facilities are not provided by for netting of payments and securities delivery.
(i) primary dealers, (ii) stock exchanges, (iii) SEBI

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans – b

.....

.....

A & B are maintaining an 'E or S' account. D has been named as nominee. Both A & B die in an accident. Balance in the account will be payable to

- a. Jointly to legal heirs of A & B

- b. legal heirs of A alone
- c. Legal heirs of B alone
- d. D alone

Ans - d

.....

RBI acts as the Banker to the Governments. (i) Central, (ii) State

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - d

.....

A decrease in the Bank Rate is likely to lead to a in interest rates of banks. (i) Decrease, (ii) Increase

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Neither (i) nor (ii)

Ans - a

.....

Bailor-bailee relationship is applicable in:

- a. cash deposited with cashier by customer
- b. safe deposit locker
- c. demand draft issued by bank
- d. keeping articles in safe custody with bank

Ans – d

Format of cheque is defined in (i) NI Act, (ii) As per RBI guidelines (iii) As per customs & practices

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

The relationship created when the bank collects a cheque in clearing is

- a. holder for value
- b. clearing member and principal
- c. agent and principal
- d. collecting bank and holder

Ans – d

.....

Corporate Bonds usually carry a rating from to

- a. A, D
- b. AA, DD
- c. AAA, D
- d. AAA, DDD

Ans - c

.....

Interest rate futures were launched in India in year

- 2001
- 2002
- 2003
- 2004

Ans – c

.....

.....

Which is not a function of RBI?

- a. Lender of Last resort to banks
- b. Management of Govt Debts
- c. Regulating Capital Market
- d. Bankers to Govt

Ans - c

.....

The securities are held in electronic form by...

- SEBI
- Depositories
- Mutual Funds
- Registrars

Ans - b

.....

Interest rate risk is an example for

- a. Market Risk
- b. Operational Risk
- c. Credit Risk
- d. All of the above

Ans - a

.....

Which one doesn't come under Financial Markets?

- a. Money Market
- b. Debt Market
- c. Forex Market
- d. None of these

Ans - d

.....

.....

RBI issues notes of ...

- a. All denomination
- b. All denomination except Re.1
- c. All denomination except Rs.1000
- d. None of these

Ans - b

.....

INFINET is set up at

- Mumbai
- New Delhi
- Hyderabad
- Chennai

Ans - c

.....

Limitation period for filing a suit for sale of mortgaged property is years from due date.

- a. 10 years
- b. 12 years
- c. 20 years
- d. 30 years

Ans - b

.....

Which is not a communication processor?

- a. Message switches
- Multiplexers
- Transponders
- Front End Processors

Ans - c

.....

.....

A minor account can be opened jointly with ...

- a. Natural Guardian
- b. Grand Parents
- c. Adult member of the family
- d. Any one of the above

Ans - a

.....

While raising a loan for the company, who will sign the documents on behalf of the company?

- a. Managing Director
- b. Authorised official as mentioned in resolution from Board of Directors
- c. Executive Director
- d. None of the above

Ans - b

.....

In which topology, breakdown of one station can disable the entire LAN?

- Star
- Bus
- Ring
- None of these

Ans - c

.....

Various techniques like brainstorming sessions, surveys for need/idea identification, suggestion scheme for staff are used during

- a. Idea screening
- b. Commercial launch
- c. Product Development
- d. Concept testing

Ans - a

.....
.....
.....

..... is a complex function requiring use of both qualitative and quantitative techniques including budgetary control, control of marketing mix, and even marketing audit.

- Analysis
- Planning
- Implementation
- Control

Ans - d

.....

Which of the following is not the stage of product life cycle?

- Introduction
- Growth
- Maturity
- None of these

Ans - d

.....

Suspicious Transactions to be submitted to FIU for amount

- a. 10 Lakhs and above
- b. Above 10 Lakhs
- c. Above 2 Lakhs
- d. Any amount

Ans - d

.....

For a loan to be raised in case of need, a person assigns his insurance policy in favour of the bank. Such relationship of the customer with the bank, will be of a/an:

- a. Pledger and pledgee
- b. Beneficiary and trustee
- c. Lender and borrower
- d. Assignor and assignee

Ans – d

Which of the following is not the process of Marketing Management?

- Analysis
- Planning
- Control
- None of these

Ans - d

.....

Which of the following is not the characteristic associated with transactions between two or more parties?

- a. Agreed upon conditions
- b. Time of agreement
- c. A place of agreement
- d. None of these

Ans - d

.....

A garnishee order is applicable to

- a. Demand deposits
- b. Time deposits subject to maturity
- c. Recurring Deposit
- d. All the above

Ans - d

.....

Who doesn't come under low risk category under KYC guidelines?

- a. Persons from lower strata of the society
- b. Salaried employees
- Trusts
- Govt Departments

Ans - c

.....

.....

Marketing concept is rested on four main pillars. Which of the following is not amongst four pillars?

- a. Target Market
- b. Customer needs
- c. Segregated Marketing
- d. Profitability

Ans - c

.....

Which of the following represent the acronyms of age groups?

- SKIPPIES
- DINKS
- PUPPIES
- All of the above

Ans - d

.....

Pricing is significant for firms because

- a. It determines revenues generated by the firms
- b. It determines profits earned by the firms
- c. It affects the level of funds available for other element of marketing mix
- d. All of the above

Ans - d

.....

A collecting bank gets statutory protection under.....

- a. RBI Act
- b. Banking Regulation Act
- c. Negotiable Instruments Act
- d. Indian Contract Act

Ans - c

.....

.....

B is payee of a cheque, who endorses it to c. C lost the cheque which is found by D, who endorses it in favour of A for valuable consideration by way of forging C' signatures. The cheque is dishonoured. A can recover from

- B
- C
- D
- any of the previous parties

Ans - c

.....

A customer has a SB account and her husband had withdrawn the money from the bank on the basis of forged cheques at various occasions but the customer did not object to it. After his death, she comes to bank and demands the money.

- a. Bank would refer the matter to the court
- b. Bank is liable on forged cheques

- c. The bank is negligent but not liable, as the customer is party to the forgery and did not inform the bank in time
- d. Loss shall be borne in the ratio of 50:50 by the bank and the customer

Ans - b

.....

Suspicious Transactions to be submitted to FIU within of arriving at conclusion.

- a. 3 Days
- b. 7 Days
- c. 15 Days
- d. 30 Days

Ans - b

.....

Except one of the following others are Non Fund based facilities:

- Letters of Credit
- Bank Guarantees
- Co-acceptance of Bills

d) Trust Receipt

Ans - d

.....

Which of the following statement is not correct?

- a. Price exist in different forms for products of different nature
- b. Price affects the consumer behaviour in deciding about acquiring the product
- c. Price is the only element that produces revenues
- d. None of these

Ans - d

.....

Which of the following cannot part of a product line?

- Liril
- Lux
- Rin
- Dove

Ans - c

.....

Example of Duplex mode of communication is

- a. Radio broadcast
- b. walkie talkie
- Four-wire modems
- All of the above

Ans - c

.....

Which one doesn't come under plastic money?

- a. Credit Card
- b. Charge Card
- c. Debit Card

.....

- d. None of these

Ans - d

.....

The T-bill is quoted at a discount price to the par value of Rs.....

- 10
- 100
- 1000
- 10000

Ans - b

.....

Registered office of M/s XYZ Ltd Co. is at New Delhi. This company wants to enter into an MOU with a Chennai based Company. Managing Director of M/s XYZ Co Ltd will be visiting Chennai next month in this respect. What will you suggest him regarding Common Seal?

- a. To carry original common seal to Chennai
- b. To carry facsimile of the Common Seal to Chennai
- c. Either a or b
- d. Neither a nor b

Ans - a

.....

A & B are friends aged 14 & 15 respectively. They want to open a joint account in your bank. You can't (i) Allow them to open a joint account to be operated jointly, (ii) Allow them to open a joint account with operating instructions Either or Survivor, (iii) Allow them to open a joint account with operating instructions Former or Survivor

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - c

.....

.....

Using an existing brand name to launch new or modified products in a new category is called as

.....

- a. Line extension
- b. Brand extension
- c. Multi brands
- d. New brands

Ans - b

.....

The features of the award awarded by banking ombudsman are;

- a. it is binding on the banks
- b. it is not binding on the complaints unless he accepts it
- c. the complaint is free to seek alternative remedies available under general law
- d. all the above

Ans - d

.....

COMET permits free format messages of lines of characters each.

- 6,36
- 7,48
- 8,48
- 9,56

Ans - c

.....

Customization does not mean (i) acquiring more customers, (ii) special products to suit each customer, (iii) more products per customer

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Modern style of marketing include (i) digital marketing, (ii) tele-marketing, (iii) e-mails solicitation

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Temporary financial assistance availed by a State Government from Reserve Bank of India is called as

- Overdraft
- Temporary loan
- Short term finance
- Ways and Means advance

Ans - d

.....

Bank loans to Large-sized Adivasi Multi Purpose Societies (LAMPS) is covered under Priority Sector as advances

- a. Direct Agriculture
- b. Indirect Agriculture
- c. Self Employment Scheme
- d. Allied to indirect Agriculture

Ans - b

.....

A & B are maintaining an 'E or S' account. D has been named as nominee. Both A & B die in an accident. C, son of A, produces a court order restraining the Bank from making payment from the account. What action you will take?

- a. Payment will be made jointly to legal heirs of A & B
- b. Payment will be made to C
- c. Payment to D will be a valid discharge to Bank's Liability

.....
.....

d. Payment to D will be stopped

Ans - d

.....

Normally coaxial cables can carry signals at

- a. 100 mega bits/sec
- b. 500 mega bits/sec
- c. 2 giga bits/sec
- d. 5 giga bits/sec

Ans - b

.....

Universal Banking means...

- a. International Banking
- b. Wholesale Banking
- c. Offering multiple Financial Products
- d. All of the above

Ans - c

.....

Which of the following are involved in the Growth Strategies of a company? (i) Intensification, (ii) Diversification, (iii) Horizontal integration

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

Concept of Bank computerisation practically started after

- 1970-71
- 1973-74

.....
.....

- 1981-82
- 1983-84

Ans – c

.....

A communication processor that connects dissimilar networks by providing the translation from one set of protocol to another is

- Bridge
- Gateway
- Router
- Modem

Ans - b

.....

..... % of small enterprises advances should go to micro enterprises in case of domestic banks.

- a. 20
- b. 40
- c. 60
- d. 80

Ans - c

.....

The first pillar under BASEL II is?

- a. market discipline
- b. disclosure norms
- c. minimum capital requirement
- d. supervisory review

Ans - c

.....

A bill is payable to or to order of a non-trading firm. Endorsement can be made by

- a. Any partner of the firm

.....
.....

- b. All the partners
- c. Authorised partner through power of attorney
- d. Any two partners

Ans - b

.....

The term 'allonge' refers to

- a. A plain sheet appended to a negotiable instrument for the purpose of making endorsement thereon.
- b. Conditional endorsement of a negotiable instrument
- c. A plain sheet appended to a will
- d. Enclosures to the balance sheet of the bank

Ans - a

.....

Which of the following is/are tool(s) for promotion mix?

Advertising

- Public relations
- Direct Marketing
- All of the above

Ans - d

.....

Which one of the following inputs accounts for the largest percentage share in the total cost of all inputs in Indian agriculture ?

- a. Feed for livestock
 - Seed
 - Irrigation charges
 - Chemical Fertilizers

Ans - a

.....

.....
.....

The securities are held in electronic form instead by physical form by ...

- a. Mutual Funds
 - Registrars
 - Custodians
 - Depositories

Ans - d

.....

Which of the following is not true about push strategy of promotion mix?

- a. Promotion efforts are directed at the channel member
- b. It is done through personal selling and trade promotion
- c. Promotion efforts are directed towards the final consumer
- d. None of these

Ans - c

.....

Based on Geographical Area, markets can be grouped into

- a. Real Estate Market
- b. Regional Market
- c. Retail Loan Market
- d. Wholesale Market

Ans - b

.....
In respect of Regional Rural Banks, the share holding pattern is:

- a. Central Government 50%,State Government 35%,Sponsoring Bank 15%
- b. Central Government 50%,State Government 15%,Sponsoring Bank 35%
- c. Central Government 15%,State Government 35%,Sponsoring Bank 50%
- d. Central Government 35%,State Government 50%,Sponsoring Bank 15%

Ans - b
.....
.....
.....

Which can be crossed by the drawer?

- a. A promissory note
- b. A bill of exchange
- c. A Cheque
- d. All the above

Ans - c
.....

In 1969, major banks were nationalised.

- 12
- 14
- 17
- d.19

Ans - b
.....

Low-price and high promotional spending is likely to succeed in markets.

- Large
- Small
- International
- Local

Ans - a
.....

Launching the financial Inclusion scheme in one district and later extending it to other districts is an example of.....

- a. Idea screening
- b. Commercial launch

- c. Product Development
- d. Concept testing

Ans - c

.....
.....
.....

Based on Volume of Transaction, markets can be grouped into

- a. Real Estate Market
- b. Retail Market
- c. Cash/Spot Market
- d. Commodity Market

Ans - b

.....

There is a joint account in the names of A and B to be operated upon by both of them jointly. On death of A, the credit balance in the account is payable to.....

- B
- B and Legal heirs of A Jointly
- Either a or b
- None of these

Ans - b

.....

Which of the following is not true in respect of Minor?

- a. Minor can't be sued for recovery of any money lent except for meeting the necessities of his/her life
- b. A minor can draw, endorse and negotiate a cheque binding all other parties except himself
- c. If a minor misrepresents his age, he is liable for his contracts
- d. A minor cannot ratify the contracts on his attaining majority

Ans - c

.....

When a cheque is crossed as "not negotiable", who doesn't come in the picture at all?

- Holder
- Holder-in-due course
- Payee
- Drawer

Ans – b

.....

Threats of physical damage to the hardware is from

- a. Natural Calamities
- b. Power Fluctuations
- c. Electro Magnetic Effects
- d. All of these

Ans – a

.....

If Garnishee Order is in a single name, and the account is in joint names with Operating clause "Either or Survivor", the money in the account

- a. can be attached
- b. can't be attached
- c. can be attached if ordered so by the court
- d. None of these

Ans - b

.....

The network interface card of LAN is related to following layer of OSI Model Transport

- Network
- Data Link
- Physical
- None of these

Ans - c

.....

One of the objective of Quality improvement is

- a. Products' versatility
- b. Aesthetic appeal
- Durability
- Convenience

Ans - c

.....

.....

Which of the following Act gives legal recognition to a electronic signature?

- a. Negotiable Instruments Act
- b. Income Tax Act
- c. Information Technology Act
- d. Indian Evidence Act

Ans - c

.....

Which of the following orders, the RBI may pass when the affairs of a banking company are detrimental to the interest of public? (i) To call any officer of the Bank to discuss the matter with RBI officials, (ii) RBI may depute its officer to watch the proceedings at any meeting of the Board of Directors, (iii) To instruct Banking company to make within specified time the changes in the management

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

X got his house insured against fire due to short circuiting. When he was away, his house caught fire due to leakage of LPG cylinder. He will not get any claim because of application of

- a. principle of subrogation
- b. principle of proximate cause
- c. principle of insurable interest
- d. principle of indemnity

Ans - b

.....

To provide regular income and growth of investment, the balance fund schemes invest in

- a. govt. securities
- b. equity of companies
- c. debentures of companies

.....

d. equity and debt instruments

Ans - d

.....

Which of the following disqualifies a person to become a chairman of a Bank? (i) If a person is engaged in any other business or vocation, (ii) If a person has substantial interest in another company or the firm, (iii) If a person is a Director of another company other than a subsidiary of a Bank

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

What does moral suasion imply? (i) RBI may issue certain guidelines to be followed during a particular period, (ii) It is a kind of presentation and request made by RBI on commercial Banks, RBI may advise to provide favorable conditions for Bank credit in the period of business recession

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

When an insurance company indemnities the insured, it gets the right over all the rights and remedies which are available to the insured against 3rd parties. This right is available under

- a. principle of subrogation
- b. principle of proximate cause
- c. principle of insurable interest
- d. principle of indemnity

Ans - a

.....
.....

What is open market operations being conducted by the Reserve bank of India? (i) It has direct impact on cash base of the commercial bank, (ii) It is a process of buying and selling govt. securities by the RBI on behalf of the government, (iii) It doesn't have any direct impact on cash base of the commercial bank

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

Setting a low initial price to attract a large number of buyers quickly and cover the large market share is known as

- a. Skimming pricing
- Going-rate pricing
- Value based pricing
- Penetration pricing

Ans - d

.....
..... deals with the specification of the actual good or service and how it relates to the target customer.

- a. Price aspect
- b. Product aspect
- c. Promotion aspect
- d. Place aspect

Ans - b
.....

Only those commercial banks which fulfill the eligibility criteria fixed by RBI are allowed to have access to the National Payment system. This criteria include (i) minimum net worth of Rs.50 cr (ii) Net NPA less than 10% (iii) net profits in at least one year out of the latest 2 years.

- a. Only (i) and (ii)
-
.....

- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d
.....

Which legal provisions accord the same rights and remedies to the payee (beneficiary) against dishonour of electronic funds transfer instructions for insufficiency of funds in the account of the payer (remitter), as are available to the payee under section 138 of the NI Act?

- a. Section 16 of Information and Technology Act 2000
- b. Section 25 of the Payment and Settlement Systems Act, 2007
- c. Section 27 of Indian Evidence Act
- d. Section 141 of Negotiable Instruments Act 1881

Ans - b
.....

Which of the following are characteristics of a preference share? (i) holders get voting rights similar to an equity shareholder, (ii) owners get a fixed dividend, (iii) owners get the dividend in preference over the equity shareholders

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....
Which of the following do not determine the speed of the computer system? (i) size of the hard disk, (ii) size of the computer unit, (iii) capacity of the microprocessor

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....
.....
What are the powers of RBI under section 35A of the Banking Regulation Act 1949 for issuing directions to Bank? (i) To issue directions in the public interest or in the interest of Banking policy, (ii) To prevent affairs of banking company if it is detrimental to the interests of depositors, (iii) To secure the proper management of any banking company

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....
In joint accounts, the nomination

- a. Can be made by all account holders in favor of different persons
- b. Can be made in favor of one person for deposit accounts
- c. Can not be availed
- d. All of the above

Ans - b

.....
All normal transactions are accepted and processed under RTGS in which of the following phases

- a. RTGS open business phase
- b. IDL Shut phase
- c. IDL close phase
- d. RTGS close phase

Ans - a

.....
What are the major objectives of credit policy? (i) To control money supply, (ii) To attain full employment, (iii) To maintain price stability

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

.....

- d. (i), (ii) and (iii)

Ans - d

.....

Under a contract of insurance, the payment is made of the insured amount on which of the following dates (choose the wrong one):

- a. the date of maturity
- b. specified dates at periodical intervals
- c. death, in case it happen earlier than date of maturity
- d. death only, in all the cases.

Ans - d

.....

The Charge card does not offer (i) revolving credit for certain period, (ii) payoff the entire amount of card usage, (iii) online recover of amount of card usage

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Which of the following are not correct regarding the no. of factors? (i) in domestic factoring and international factors 2 factors are involved, (ii) in domestic factoring, 2 factors are involved and in international factoring 1 factor is involved, (iii) in domestic factoring, 1 factor is involved and in international factoring 2 factors are involved

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

.....

Interest of time deposits may be paid, credited, transferred or reinvested with frequency not

less than the

- a. quarterly rests
- b. monthly rests
- c. half yearly rests
- d. yearly rests

Ans - a

.....

In terms of Rule 14 of IBA Code for Banking Practice, Banks may accept time deposit for more than 10 years (i) In terms of orders of competent courts, (ii) In the case of minors where interest of minors are involved provided bank's convinced that it is necessary to do so, (iii) In their judgement based on asset liability management policies

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

The bailment of goods as security for payment of a debt or performance of a promise is known as

- Pledge
- Hypothecation
- Mortgage
- Lien

Ans - a

.....

For protection of investors of mutual funds, who formulates the policies and regulates the mutual funds to protect the interest of investors?

- a. Reserve Bank of India
- b. Company Law Board Insurance

.....
.....

- c. Regulatory and Development authority
- d. None of the above

Ans - d

.....

Which of the following are not off-balance sheet items? (i) overdraft limit sanctioned to a firm, (ii) bid bond, (iii) credit balance in the overdraft account

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

In case of receipt of request for transfer of borrowal account, the consent or objection of the lender, if any, should be conveyed within

- a. twenty-one days from the date of receipt of request
- b. fifteen days from the date of receipt of request
- c. immediately on receipt of request
- d. None of the above

Ans - a

.....

Which of the following statement, is correct regarding Risk Based supervision of RBI? (i) The RBI will have effective review, evaluation and follow-up of the risk profile of the concerned bank,

The focal point of contacts for all banks would be central office of RBI and its Regional offices, (iii) The risk profile would focus on high risk areas

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

.....

.....

Which is not a major reason for product elimination?

- a. Excessive administration expenditure and time
- b. Sales keep declining continuously and there is no possibility of increasing sales
- c. Profits keep declining continuously and there is no possibility of improving profits
- d. All the above

Ans - d

.....

A result of a computer virus cannot lead to

- a. Disk Crash
- b. Mother Board Crash
- c. Corruption of program

d. Deletion of files

Ans - b

.....

A company which pools money from investors and invests in stocks, bonds, shares is called

- a. A bank
- b. An insurance company
 - Bancassurance
 - Mutual Fund

Ans - d

.....

Bancassurance is

- a. An insurance scheme to insure bank deposits
- b. An insurance scheme to insure bank advances
- c. A composite financial service offering both bank and insurance products
- d. A bank deposit scheme exclusively for employees of insurance companies

Ans - c

.....

.....

Max period of imprisonment for offences under PML Act can be

- 2-3 Years
- 3-5 Years
- 3-7 Years
- 5-7 Years

Ans - d

.....

A document executed in India shall be stamped the time of execution.

- before
- after
- at
- either a or c

Ans - d

.....

Under PMRY, the project cost for the business services sector is restricted to

- a. 2 Lakhs
- b. 5 Lakhs

- c. 6 Lakhs
- d. 10 Lakhs

Ans - a

.....

..... covers both strategic planning for the long-term marketing direction of the firm, and marketing programmes and tactics to be used to support the strategic plans.

- Analysis
- Planning
- Implementation
- Control

Ans - b

.....

The Imperial Bank of India was converted into State Bank of India in

- 1947
- 1955
- 1967
- 1969

Ans - b

.....

Which is not defined in NI Act?

- a. Special Crossing
- b. A/c Payee
- c. General Crossing
- d. None of the above

Ans - b

.....

..... covers both strategic planning for the long-term marketing direction of the firm, and marketing programmes and tactics to be used to support the strategic plans.

- Analysis
- Planning
- Implementation
- Control

Ans - b

.....

During Mortgage, normally EC is asked for years.

- a. 10 years

- b. 13 years
- c. 20 years
- d. 30 years

Ans - b

.....

.....

A bank in India, wants to undertake capital market activities, doesn't need to (i) Obtain special license from AMFI, (ii) Register with SEBI, (iii) Obtain special license from FIMMDA

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Monitorable Action Plan (MAP) of RBI would include (i) Improvement areas identified during the current on site and off site supervisory process, (ii) Accountability of key individuals of the bank, (iii) Sanction and penalties to Banks for not meeting the monitorable action plan

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

What is the maximum time for settlement of a claim before passing an award by the banking ombudsman?

- a. within 15 days from the date of receipt of complaint.
- b. within 30 days from the date of receipt of complaint.
- c. within 2 months from the date of receipt complaint ,
- d. within 3 months from he date of receipt of complaint

Ans - c

.....

'A' maintaining an SB Account dies intestate. No nomination had been made by him. Balance in the account is Rs 50000/- . Which of the following is not required for settling the claim without legal representation?

- a. Death Certificate of 'A'
 - b. Claim format signed by claimants
-

- c. Stamped Letter of Indemnity by claimants
- d. Stamped Letter of Indemnity by Surety

Ans - d

.....

'A' maintaining an SB Account dies intestate. No nomination had been made by him. Balance in the account is Rs 1 lakh. Which of the following is not required for settling the claim without legal representation?

- a. Death Certificate of 'A'
- b. Claim format signed by claimants
- c. Stamped Letter of Indemnity by claimants & Sureties
- d. Affidavit (stamped. from one Independent respectable person)

Ans – d

.....

Which of the following can be treated as part of the computer hardware: (i) Mother board (ii) Memory (iii) power supply

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

A credit voucher for Rs. 30,000/- favouring Raju was wrongly posted to Ramu by the bank. The relationship established with Ramu is of

- a. trustee and beneficiary
- b. debtor and guarantor
- c. creditor and indemnifier
- d. creditor and debtor

Ans - d

.....

.....

The board for financial supervision will exercise integrated supervision over (i) Commercial Banks, (ii) Financial Institutions, (iii) Non-Banking Financial Intermediaries and other para-Banking financial institutions

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - d

.....

The term 'Moral Suasion' does not refer to (i) The Banker's duty of secrecy as regards the affair and accounts of his customers, (ii) Moral duty of a borrower to deal with only one Bank,

A mechanism by which supervisors may enforce requirements through dialogue with the bank's management.

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

Out of the following, are objectives of pricing. (i) Profit, (ii) Stabilising demand and sales of the product, (iii) Improvement in product quality

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

A simplex transmission is capable of

- a. transmitting data only in one direction
- b. data movement in both the direction but only in one direction at a time

.....

c. providing a simultaneous two way communication d. data communication only

Ans - a

.....

The risks broadly lead to

- a. Incorrect decision making leading to setback to business
- b. Interruption in activities due to loss of data, hardware, software, people ware
- c. Violation of privacy
- d. All of these

Ans - d

.....

Retail stores such as Wal-Mart and Target are examples of

- a. specialty stores
- b. department store
- c. discount store
- d. super store

Ans - c

.....

Minimum number of directors in case of Private & Public Ltd Co. respectively?

- a. 2, 7
- b. 1, 5
- c. 2, 3
- d. No such stipulation

Ans - c

.....

The minimum maturity period of CBLO can be days.

- 1
- 3

.....

- 7
- 14

Ans – a

.....

A cheque drawn by a Power of Attorney holder is presented for payment. You come to know through reliable source that PA holder has been declared insolvent. Which of the following action you will take?

- a. Return the cheque as agency is terminated
- b. Pay the cheque as insolvency of agent does not terminate the agency
- c. Pay the cheque after obtaining Principal's confirmation
- d. None of these

Ans - b

.....

A marketing manager of a large consumer foods company is studying distribution, promotion, and price of the company's product. Marketing manager is studying which one of the following concepts?

- a. Marketing plan

- b. Marketing strategy
- c. Marketing mix
- d. Market offering

Ans - c

.....

The market trading days for Government Securities are from to

- a. Monday, Friday
- b. Monday, Saturday
- c. Monday, Sunday
- d. None of the above

Ans - a

.....

.....

One rupee note bears the signatures of:

- a. Governor RBI
- b. Secy. Ministry of Finance
- c. Prime Minister of India
- d. Finance Minister

Ans - b

.....

As per section 45(ZA) of Banking Regulation Act 1949:

- a. Nomination facility has been granted for bank deposits.
- b. Guidelines have been laid down for election of Chairmen and Managing Directors of the banks.
- c. Guidelines have been given for providing working capital to big units.
- d. Nomination facility is available for locker accounts

Ans - a

.....

The Imperial Bank of India was converted into State Bank of India in

- 1947
- 1955
- 1967
- d.1969

Ans - b

.....

The report on Harmonization of role of FIs and banks relating to universal banking was given by:

- a. M S Verma
- b. R H Khan
- c. B D Shah
- d. K S Shere

Ans - b

.....

.....

When colour TVs were introduced in India for the first time, the manufacturers priced them very high. After the initial enthusiasm waned, they reduced the price. This type of pricing is called

- a. Price skimming
- b. Market skimming
- c. Exploitation pricing
- d. a & c

Ans - b

.....

Which Section As per the RBI's Clean Note Policy, writing on a Currency Note is

- a. An Offence
- b. A Crime
- c. A Punishable Offence
- d. The notes become non-legal tender

Ans - c

.....

BCSBI is setup on the Recommendations of which Committee

- a. S.S. Tarapore Committee
- b. Dr. c.Rangarajan Committee
- c. Vijay Kelkar Committee
- d. Montek Singh Ahluwalia Committee

Ans - a

.....

The Second Pillar under BASEL II is?

- a. market discipline
- b. disclosure norms
- c. minimum capital requirement
- d. supervisory review

Ans -d

.....

Based on Nature of Transaction, markets can be grouped into

- a. Real Estate Market
- b. Regional Market
- c. Cash/Spot Market
- d. Wholesale Market

Ans - c

.....

.....of Banking Regulation Act, 1949 provides Nomination for Payment of Depositor's Money

- a. Section 42
- b. Section 24
- c. Section 110A
- d. Section 45ZA

Ans - d

.....

Focus of a Marketing Exercise is ...

- a. Goods and services
- b. Market Demand
- c. Consumers and their requirements
- d. Sale of product

Ans - c

.....

A cheque is presented for payment through clearing house but due to certain reasons, it is returned unpaid. The returning memo is enclosed to comply with

- a. Negotiable Instruments Act
- b. RBI Act
- c. Banking Regulations Act
- d. RBI clearing House rules

Ans - d

.....

.....

Urban co-operative banks are controlled by ...

- a. Central Govt and NABARD
- b. RBI and NABARD
- c. State Govt and NABARD

d. State Govt and RBI

Ans - d

.....

According to four Ps of marketing, inventory and logistics services are not classified as (i) Place, (ii) Product, (iii) Promotion

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

When new developed product concept is tested, next immediate step is not to (i) develop intermediaries, (ii) develop market strategy, (iii) develop logistic network

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Products such as "VHS tapes" are examples of

- a. product classes
- b. product forms
 - branding
 - product perception

Ans – b

.....

A firm discounts its export receivables of up to 5 years without recourse to the exporter under which of the following arrangement.

- forfeiting
- factoring
- bills discounting
- foreign bills discounting

Ans – a

.....

Major media channels such as print media, display media, online media and broadcast media are not classified as (i) non personal communication channels, (ii) non-emotional communication channels, (iii) personal communication channels

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

Customers in growth stage of life cycle of products are not classified as (i) innovators, (ii) early adopters, (iii) middle majority customers

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

Though "Pizza huts" are located in posh, air-conditioned premises, they continue call themselves as "Pizza huts". This is to take advantage of

- a. Local sentiment of wanting to eat in huts
- b. Brand value
- c. Brand recognition

.....

- d. Brand extension

Ans - c

.....

Which is not one of a main stage in the process of product development?

- a. Idea screening
- b. Commercial launch
- c. Product testing
- d. Concept testing

Ans - c

.....

A is having a locker and sends the key by post with an intention to surrender the locker:

- a. bank will be discharged of its liability, if key is accompanied by a letter stating the contents of the lockers as NIL

- b. The bank will not be discharged of its liability
- c. The bank should not accept
- d. bank can accept subject to its rights under reserve

Ans – a

.....

Banks provide safe deposit lockers to the Customer who hire them on lease basis. Here the bank is a

- Lessor
- Creditor
- Trustee
- Lessee

Ans - a

.....

In strategic Alliance, the alliance partners

- a. Merge with each other

.....

- b. One partner acquires the other
- c. Remain separate entities
- d. None of these

Ans - c

.....

Limitation period for filing a suit for foreclosure is years from the date mortgage debt becomes due.

- a. 10 years
- b. 12 years
- c. 20 years
- d. 30 years

Ans - d

.....

Participatory notes are issued by

- a. NREs
- b. NRIs
- c. FIIs
- d. PIOs

Ans - c

.....

A bearer cheque of Rs. 3 lac has been presented by Mr. Sham Kumar, the payees of a cheque drawn on your branch. He being new to the bank has shown inability to give identification

- a. In case of bearer cheque, no identification is needed irrespective of the amount of the cheque
- b. Identification is required to safe guard the interest of the bank
- c. Identification is essential for all instruments for getting protection
- d. Identification would not be required if presented with pass book

Ans – a

.....

.....

Which of the following can't be included in the money market?

- CDs
- Treasury Bills
- Corporate Securities
- Call/Notice money

Ans - c

.....

Which of the following is part of the money market?

- Debentures
- Bonds issued by PSUs
- Term Money
- Bonds issued by Govt

Ans – c

.....

Mr. Dharmvir has given a power of attorney to Mr. Ashok Kumar for operation of accounts and dealing with negotiable instruments drawn in favour of Mr. Dharmvir. What will be the correct endorsement by Mr. Ashok Kumar among the following

- a. Dharmvir sd/ by Ashok Kumar
- b. Ashok Kumar sd/ Ashok Kumar
- c. For Dharmvir sd/Dharmvir by Ashok Kumar
- d. For Dharmvir sd/ by Ashok Kumar (attorney for Dharmvir)

Ans - d

.....

Which of the following is not the common objective pursued by firms for short term?

- a. Profit optimization

- b. Profit maximization
- c. Minimum return on sales turnover
- d. Fast turnaround or early cash recovery

Ans – a

.....
.....

Smart Card is

- a. Special purpose Cards
- b. Microprocessor Cards
- c. Processing unit contains memory for storing data
- d. Both b & c

Ans - d

.....

1 MB not equal to

- a. 1000 KB
- b. 1024 KB
- c. 2^{10} KB
- d. Both B & C

Ans - a

.....

Which is not a major objective of computerisation in banking?

- a. Customer service
- Housekeeping
- CBS
- Decision-making

Ans - c

.....

Interest in SB account is calculated on.....

- a. Minimum balance during the month
- b. Balance as on 30th of the month
- c. Minimum balance between 10th and last day of the month
- d. On daily balance basis

Ans - d

.....

.....
.....

..... of State Bank of India, providing loan for consumer durables 2 decades ago was a failure.

- a. Buy Back Scheme
- b. Big Buy Scheme
- c. Big Sale Scheme
- d. None of the above

Ans - b

.....

Which one is among the various techniques used for generation of ideas?

- a. brainstorming sessions
- b. surveys for need/idea identification
- c. suggestion scheme for staff
- d. All the above

Ans - d

.....

In a book built issue allocation, RIIs, NIIs and QIBs are in the ratio of

- 30:20:50
- 35:50:15
- 35:15:50
- 30:50:20

Ans - c

.....

A market plan is

- a. performance appraisal of the marketing staff
- b. company prospectus
- c. documented marketing strategy
- d. business targets

Ans - c

.....

.....

Marketing the customer requirements. (i) identifies, (ii) satisfies

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - d

.....

Cross-selling is not effective for which one of the following products?

- a. Debit Cards
- b. Savings Accounts
- c. Internet Banking
- d. Pension loans

Ans - b

.....

Marketing channels do not mean (i) delivery objects, (ii) delivery outlets, (iii) delivery boys

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

In Garnishee Order, the firm's account for the debts of the partners.

- a. can be attached
- b. can't be attached
- c. can be attached if ordered so by the court
- d. None of these

Ans - b

.....

If a cheque is accidentally torn by the drawer, the cheque

- a. can't be paid
- b. can be paid, if the drawer confirms the mutilation
- c. can be paid, if the drawer confirms the mutilation and if otherwise in order
- d. can't be paid, even if the drawer confirms the mutilation and otherwise in order

Ans - c

.....

Which one is not one of the most common tasks performed by RO/ZO?

- Inter-branch reconciliation
- Credit Monitoring
- Personnel Data Management
- Customer service

Ans - d

.....

If Garnishee Order is in a single name(former., and the account is in joint names with Operating clause "Former or Survivor", the money in the account

- a. can be attached
- b. can't be attached
- c. can be attached if ordered so by the court
- d. None of these

Ans - a

.....

Generally LAN will not extend beyond

- a. 50 meters
- b. 100 meters
- c. 150 meters
- d. 200 meters

Ans – c

.....

The directory is mandatory for every disk

- Root
- Base
- Sub
- Case

Ans - a

.....

Banks undertake to pay electricity bills, insurance premium for the customer regularly. Here the bank is a

- Debtor
- Creditor
- Principle
- Agent

Ans - d

.....

In the online world of electronic commerce, what do the initials CEM stands for?

- Costly E-Commerce Marketing
- Customer Experience Management
- Customer Experience Misleading
- Cost Estimates are Mind Boggling

Ans - b

.....

Tele banking is not based on (i) virtual banking, (ii) voice processing, (iii) online banking

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - b

.....

In LAN, each independent system is known as

- Tree
- Node
- Server
- Stand-alone PC

Ans - b

.....

The fastest I/O of RAID (Redundant Arrays of Inexpensive Disks) is

- a. Level – 0
- b. Level – 1
- c. Level – 3
- d. Level – 4

Ans - a

.....

Cash payment of Term deposits is possible, if the amount doesn't exceed Rs.

- 20000
- 25000
- 40000
- 50000

Ans - a

.....

BCSBI has been set up as a

- a. Autonomous Body
- Society
- Company
- None of these

Ans - b

.....

.....

Digital signature has

- a. Public Key
- b. Private Key
- c. Both A and B
- d. None of the above

Ans - c

.....

CHAPS system is set-up in

- a. USA
- b. UK
- c. Hong Kong
- d. Brazil

Ans - b

.....

CHATS system is set-up in

- USA
- UK
- Hong Kong
- Brazil

Ans - c

.....

"CASHWIRE", a clearing facility, is provided by

- Bankwire
- Fedwire
- POS
- None of these

Ans - a

.....

Hypothecation is applicable in the case of

- a. Movable goods

- b. Immovable property
- c. Book debts
- d. Corporate guarantee

Ans - a

.....

Charge created on LIC Policy is

- Hypothecation
- Pledge
- Assignment
- Mortgage

Ans - c

.....

As per the provisions of NI Act,1881 a banker gets protection for payment of a cheque only if it is a

- a. Holder in due course
- b. Payment in due course
- c. Holder for value
- d. All of the above

Ans - b

.....

A negotiable instrument is endorsed as Pay to Raju only. This is called as

- a. Blank endorsement
- b. Restrictive endorsement
- c. Sans recourse endorsement
- d. Endorsement in Full

Ans - b

.....

.....

Which one ensures high speed with laser beam light source?

- Copper wire-pair
- Coaxial pair
- Optical fiber
- All of them

Ans - d

.....

In the maturity stage of its life cycle, the sales of a product

- Increases
- Declines
- Stands Still
- None of the above

Ans - b

.....

An audiocassette manufacturer starts manufacturing cassette holding trays is an example of

- a. Concentric diversification
- b. Horizontal diversification
- c. Conglomerate diversification
- d. None of the above

Ans - b

.....

Which of the following statements is correct regarding banking ombudsman scheme?

- a. it is an opportunity to public to redress their grievances of banking services
- b. it is an additional grievances settlement mechanism
- c. it is not substitution of consumer protection ant.
- d. all the above.

Ans - d

.....

.....

The objectives of the banking ombudsman scheme are;

- a. to promote settlement through conciliation
- b. prompt settlement of customer grievances .
- c. inexpensive settlement of grievances.
- d. all the above.

Ans - d

.....

Who can make the complaint to ombudsman?

- a. the customer himself
- b. the authorized representative of customer.
- c. (a) or (b) above
- d. all the above

Ans - c

.....

Which of the following is not true in respect of Married Woman?

- a. Married woman may extend guarantee on behalf of third parties
- b. Married woman cannot be arrested or imprisoned for non-payment of judgement debt
- c. A married woman dependent on husband cannot be adjudged as insolvent
- d. Personal assets of a married woman are not liable for any loan availed by her

Ans - d

.....

Which of the following is the first step in the 'transaction processing cycle', which captures business data through various modes such as optical scanning or at an electronic commerce website?

- a. Document and report generation
- b. Database maintenance
- c. Transaction processing
- d. Data Entry

Ans – a

.....

Find the correct statement.

- a. Marketing is redundant in monopolistic companies
- b. The performance of a salesperson depends on the amount of incentives paid
- c. Marketing is influenced by peer performance
- d. A mission statement is part of the Company's Prospectus

Ans - d

.....

The target group of the SME loans is

- a. All businessmen
- b. All professionals
- c. All SSIs
- d. All of the above

Ans - c

.....

Home loans can be best canvassed among

- Builders
- Flat owners
- Land developers
- Individual wanting to buy a flat or house

Ans - d

.....

How much additional exposure is permitted in exceptional circumstances with the permission of the Board of Directors of the bank in case of exposure to single borrower or group?

- a. 5%, 5%
- b. 10%, 10%
- c. 5%, 10%
- d. No additional exposure without RBI approval

Ans - a

.....

.....

The banker acts as a Bailee and the customer as Bailor, this relationship is applicable

- a. when a bank lends funds to a corporate customer
- b. when a bank accepts US\$ FCNR deposits form a NRI customer
- c. when a customer operates a safe deposit locker
- d. when a customer keeps articles in safe custody with a bank

Ans - d

.....

At a Shopping complex, you withdraw cash from ATM of State Bank of India. SBI is a

- a. Paying Banker
- b. Collecting Banker
- c. Advising Banker
- d. Issuing Banker

Ans - a

.....

Ram issues a stop payment instructions to his banker to Stop payment of a cheque for Rs.20,000. This is

- a. A request from Ram
- b. An intimation from Ram
- c. An advice from Ram
- d. A mandate from Ram

Ans - d

.....

A holder for value is

- a. A bank allows one of its clients to withdraw against clearing of a cheque.
- b. A bank which maintains high net worth customers accounts

- c. A bank which collects cheques for non customers
- d. A bank which handles high value clearing cheques

Ans - a

.....

.....

Service marketing is the same as

- a. internet marketing
- b. telemarketing
- c. internal marketing
- d. relationship marketing

Ans - d

.....

Value-added services does not mean (i) additional services, (ii) costlier products, (iii) large number of products

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

Innovation in marketing is same as

- a. motivation
- b. perspiration
- c. aspiration
- d. creativity

Ans - d

.....

In respect of Regional Rural Banks, the share holding pattern is:

- a. Central Government 50%, State Government 35%, Sponsoring Bank 15%
- b. Central Government 50%, State Government 15%, Sponsoring Bank 35%
- c. Central Government 15%, State Government 35%, Sponsoring Bank 50%
- d. Central Government 35%, State Government 50%, Sponsoring Bank 15%

Ans - b

.....

A bank in India, wants to undertake capital market activities, it should:

- a. Obtain special license from AMFI
- b. Obtain special license from FIMMDA
- c. Both a and b
- d. Register with SEBI

Ans - d

.....

You receive a cheque in an overdraft account for Rs.35,000. The debit balance in the account is Rs.70,000 and the OD limit is Rs.1,00,000. What reason you will state while returning?

- a. Refer to drawer
- b. Effects Not cleared
- c. Exceeds arrangement
- d. Endorsement not correct

Ans - c

.....

When a cheque is drawn on a bank, the bank is called as, the

- Payee
- Drawee
- Drawer
- Endorsee

Ans - b

.....

Your bank receives a cheque in inward clearing which has not been signed by the account holder. Which one of the following reasons you will select to return the cheque?

- a. Cheque is not signed by the payee
- b. Refer to the drawer
- c. Cheque is not signed by the drawee
- d. Cheque is not signed by the endorsee

Ans – b

.....
.....

An order cheque is endorsed as "without recourse to me" by the endorser. This endorsement is known as

- a. Blank endorsement
- b. Restrictive endorsement
- c. Endorsement in full
- d. None of these

Ans - d

.....
A stop payment instruction of a cheque can be issued by

- a. The payee
- b. The endorsee
- c. The drawer
- d. The drawee

Ans - c

.....
During which one of the following periods did Reserve Bank of India play a more aggressive promotional role for rural India?

- a. 1982 to 1987
- b. 1969 to 1982
- c. 1960 to 1968
- d. 1951 to 1959

Ans - b

.....
Law of limitation is not applicable in respect of :

- a. Advance against pledge of shares
- b. CC granted against hypothecation of inventory
- c. Term loan secured by mortgage of Plant & Machinery
- d. Bank Term Deposit

Ans – d

.....
FIMMDA stands for:

- a. Foreign Exchange Money Markets and Derivatives Association of India
- b. Fixed Income Money Markets and Derivatives Association of India
- c. Foreign Income Money Markets and Derivatives Association of India
- d. None of the above

Ans - b

.....
Who was the chairman of the Committee which recommended the setting up of the National Co-operative Bank of India?

- A M Khushro
- V Kurien
- B Shivaraman
- None of these

Ans – c

.....

A bond is normally

- Secured
- Unsecured
- Either a or b
- None of these

Ans - b

.....

SME means (i) Small and Medium Enterprises, (ii) Small and Medium Establishments

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - a

.....

.....

Aggressive Marketing is necessitated due to (i) Globalization, (ii) increased competition

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - b

.....

Efficient Marketing styles require

- a. proper planning
- b. good communication skills
 - teamwork
 - knowledge of products

Ans - d

.....

Market-driven strategy includes

- a. identifying problems
- b. planning marketing tactics of peers

c. positioning the organization and its brands in the market place
d. internal marketing

Ans - c

.....

A call means:

- after-sales service
- profession or business
- visiting friends
- visiting prospective customers

Ans - d

.....

.....

Conversion means:

- a. meeting a prospective client
- b. interacting with a prospective client
- c. converting an employer into an employee
- d. converting a prospective client into customer

Ans - d

.....

Customization is useful for

- a. Designing customer specific product
- b. Call centres
- Publicity
- Motivating the staff

Ans - a

.....

The performance of a sales person mostly depends on

- a. salary paid
- b. sales incentive paid
- c. sizes of the sales team
- d. ability and willingness of the salesperson

Ans - d

.....

The sole aim of marketing is to (i) increase sales, (ii) increase profits

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - a

.....

.....

Commercial Banks are permitted to borrow to the extent of % of their capital funds in the call/notice money market.

- 100
- 125
- 150
- 175

Ans - b

.....

The banking ombudsman may ask the concerned bank to submit

- a. information on the complaint.
- b. evidences and documents in support of the reply to the complaint
- c. other related document
- d. all the above

Ans - d

.....

Interest rate futures were launched in India in

- NSE
- BSE
- Both a & b
- None of the above

Ans - a

.....

Normally the amount of auction for 364-day T-bill is crores

- 4000
- 5000
- 6000
- 7000

Ans - c

.....

Sec of RBI Act,1934 gives sole power to RBI to issue currency notes

- 10
- 18
- 22
- 26

Ans - c

.....

Diversification Growth is defined as.....

- a. Identify opportunities for further growth within the existing businesses
- b. Identify opportunities to build or acquire businesses related to the existing businesses
- c. Identify opportunities to add attractive businesses, unrelated to the existing businesses
- d. None of the above

Ans - c

.....

Who regulates the Insurance Business in India?

- RBI
- SEBI
- IRDA
- AMFI

Ans - c

.....

RBI exercises monetary control in India through...

- a. Issue of currency
- b. Cash reserve and liquid reserve ratios
- c. Repo and Reverse Repo Rate
- d. Regulated Payment System

Ans - b

.....

.....

Building a brand doesn't involve

- a. Brand positioning
- b. Brand name selection
- c. Brand marketing
- d. Brand development

Ans - c

.....

Which of the following is not required in case of a private limited company?

- a. Memorandum of Association
- b. Articles of association
- c. Certificate to commence business
- d. Certificate of incorporation

Ans - c

.....

Creator of Trust is referred as

- Trustee
- Beneficiary
- Settlor
- Garnishee

Ans - c

.....

Who is the customer among the following?

- a. One who acts as an agent for one maintaining a deposit account.
- b. One who regularly gets Draft issued.
- c. One who maintains a Loan Account.
- d. One who regularly visits the bank.

Ans - c

.....

.....

FIMMDA's guidelines cover the following products, except one:

- a. Call Money
- b. Cross Currency Interest Rate swaps
- c. Commercial Paper
- d. Certificate of Deposit

Ans – b

.....

In Manufacturing sector, small enterprises investment in plant and machinery is

- a. Less than 25 lakhs
- b. 10 Lakhs to 2 Crores
- c. 25 Lakhs to 5 Crores
- d. 5 Crores to 10 Crores

Ans – c

.....

While opening an account in the name of a Joint Hindu Family a JHF letter is obtained. It will be signed by?

- Karta
- Adult Coparceners
- Minor Coparceners
- Only by a and b

Ans - d

.....

The measurement and evaluation of progress against the goals and targets of plans falls under...

- Planning
- Implementation
- Control and review
- Analysis

Ans – c

.....

ABC Company purchased Hear Music and began making compilation music CDs to play and sell in its stores. It has also tested new restaurant concepts. It is considering which of the following strategies?

- a. Product development
- b. Market development
- Diversification
- Market penetration

Ans - a

.....

A cheque drawn by a Power of Attorney holder is presented for payment. You come to know through reliable source that Principal has died. Which of the following action you will take?

- a. Return the cheque
- b. Pay the cheque
- d. Confirm the legal heirs of the principle
- c. None of these

Ans - a

.....

Fortnightly average borrowing outstanding of Commercial Banks should not exceed more than

..... % of their capital funds.

- a. 100
- b. 125
- c. 150
- d. 175

Ans - a

.....

The bank is required to comply with the execution of the award of banking ombudsman within
the bank is required to comply with the execution of the award of banking ombudsman within;

- a. 7 days
- 15days
- 30days

.....

d. 60days

Ans - b

.....

Relationship between Banker & Customer in case of Deposit Account is

- Creditor- Debtor
- Bailer – Bailee
- Debtor – Creditor
- Licensor – Licensee

Ans - c

.....

There is a joint account in the names of A and B to be operated upon by both of them jointly.
On the death of A, the credit balance in the account is payable to

- B
- B and Legal heirs of A Jointly
- Either a. or b.
- None of these

Ans - b

.....

What can be a characteristic of Physical Products?

- Inseparability
- Heterogeneity
- Homogeneous
- Perishability

Ans - c

.....

Apart from Product, price and place, which is the other one in 4Ps?

Profit
Plan

.....

Promotion
People

Ans - c

.....

The banking ombudsman may reject the complaint on the following grounds

- a. complaint is without sufficient cause.
- b. complaint is not pursued with reasonable diligence.
- c. there is no loss or damage or inconvenience suffered by the complainant.
- d. any one or all of the above

Ans - d

.....

Which of the following is not true in respect of Guardian to Minor?

- a. Guardian of Illegitimate minor child – Mother
- b. Guardian of Hindu married minor girl – Girl's Father-in-law, If Husband Minor
- c. Testamentary Guardian becomes effective after death of father and mother
- d. Natural Guardian varies from religion to religion

Ans - b

.....

Which of the following forms of business are permissible under BR Act:

Borrowing
Issuance of Letters of Credit
Buying and selling of bullion
All of the above

Ans - d

.....

FIMMDA's general principles and procedures are applicable to:

- a. Fixed Income Markets
- b. Money Markets

c. Derivatives Markets

d. All of the above

Ans - d

.....

Mode of communication capable of receiving and transmitting at all time (i.e. Two-way communication simultaneously possible) is

Simplex

Semi duplex or half duplex

Duplex

None of the above

Ans - c

.....

Which one doesn't offer voting rights?

a. Equity shares

b. Preference shares

c. Bonus Shares

d. Rights shares

Ans - b

.....

Which is not an objective of Test Marketing?

a. To know how the consumers and dealers react to handling, using and repurchasing the actual product

b. To learn the size of the market

c. To test the product in authentic consumer settings

d. All the above

Ans - d

.....

.....

Mode of communication capable of receiving and transmitting both but only one at a time is

.....

Simplex

Semi duplex or half duplex

Duplex

None of the above

Ans - b

.....

Who is eligible to issue CPs?

- Corporates
- PDs
- FIs
- All of them

Ans - d

.....

LC is issued by the opening bank on request of ...

- Seller
- Supplier
- Applicant
- Beneficiary

Ans - c

.....

..... are not Commercial Banks

- a. Public Sector Banks
- b. Cooperative Banks
- c. Private Sector Banks
- d. Foreign Banks

Ans - b

.....

.....

The bank that makes payment to the beneficiary on receipt of documents as per terms of Letter of Credit is...

- a. Advising Bank
- b. Negotiating Bank
- c. Confirming Bank
- d. Opening Bank

Ans - b

.....

Equity shares are issued on redemption of bond to the holder of bond.

- Coupon
- Convertible
- Preference
- Zero Coupon

Ans - b

.....

NREP has been merged into :

- EAS
- NRV
- JRY
- PMRY

Ans - c

.....

The deposit of cash under CRR requirement with RBI is requirement.

- Voluntary
- Discretionary
- Mandatory
- None of the above

Ans - c

.....

A direct marketing channel is also called level channel

- Zero
- One
- Two
- Three

Ans - a

.....

In the recent years, important of marketing has increased due to ...

- a. Availability of information to customer
- b. Target and customised communications and offerings
- c. Consumer has wider choices
- d. All the above

Ans - d

.....

In a book built issue allocation, RIIs, NIIs and QIBs are in the ratio of

- 30:20:50
- 35:50:15
- 35:15:50
- 30:50:20

Ans - c

.....

Bank can grant loans against ...

- a. LIC Policy
- CDs
- FD issues other bank
- Mutual fund

Ans - a

.....

.....

CIBIL came into effect with effect from?

- a.1999
- b.2000
- c.2001
- d.2002

Ans - b

.....

Which is not a retail deposit product?

- a. credit card
- b. term deposits
- c. senior citizen deposits
- d. No frills acct

Ans - a

.....

Marketing passes through the management functions of

- Analysing
- Planning
- Controlling
- All the above

Ans - d

.....

As per Foreign Exchange Regulation Act 1973 which one of the following forms is to be used by the exporter for declaring the exports made to all countries otherwise than by post?

- a. PP Forms
- b. G R Forms

- c. V P Forms
- d. COD Forms

Ans - b

.....

.....

Which is not a characteristic of services?

- Perishable
- Tangible
- Heterogeneous
- Inseparable

Ans - b

.....

Which one of the following Committees introduced the concept of weaker sections within the priority sector for the first time in India?

- a. Ojha Committee
- b. Nariman Committee
- c. Krishnaswamy Committee
- d. None of these

Ans - c

.....

What are the provisions of remuneration of the banking ombudsman ?

- a. he is eligible for remuneration and other perquisites
- b. this will be determined by the RBI
- c. this has to be borne by banks proportionately
- d. all the above

Ans - d

.....

As per Sec 3 of The Majority Act, a person below how many years of age is Minor in case guardian has been appointed by court?

- 16
- 18
- 21
- Depends upon court order

Ans - b

.....

.....

Normally the day of auction for 91-day T-bill is

- Wednesday
- Wednesday of reporting week
- Wednesday of non-reporting week
- None of the above

Ans - a

.....

A Power of Attorney PA executed abroad, should be stamped within how many months of its receipt in India?

- a. One Month
- b. Two Months
- c. Three Months
- d. Six Months

Ans - c

.....

Which of the following is not true in respect of Executors?

- a. Appointed by a testator through a will
- b. Appointed by Court in absence of a will to act through Letter of Administration
- c. Performs the duty of realizing and distributing the assets of a deceased
- d. On death of one of the Executors his powers are vested in surviving executors

Ans - b

.....

Which one is a distributed control Network?

- a. Star Topology
- b. Bus Topology
- c. Tree Topology
- d. Loop Topology

Ans – b

.....

Commonly used medium of communication in banking

- a. Coaxial Cables
- b. Fibre Optic Cable
- c. Telephone Lines
- d. None of these

Ans - c

.....

'DOS' floppy disk does not have

- a. A Boot Record
- b. A File Allocation Table
- c. A Root Directory
- d. Virtual Memory

Ans - d

.....

Credit card is a small plastic card of around cm.

- a. 7.0 x 5.5
- b. 8.5 x 5.0
- c. 7.5 x 5.0
- d. 8.5 x 5.5

Ans - d

.....

The way devices are interconnected is known as

- Network
- Topology
- LAN
- None of these

Ans - b

.....

.....

In Garnishee Order, balances held outside India

- a. can be attached
- b. can't be attached
- c. can be attached if ordered so by the court
- d. None of these

Ans - b

.....

In which account customer has the flexibility to select the number of installments and also vary his monthly installment amounts subject to certain conditions?

- a. An EEFC account
- b. A variable recurring deposit account
- c. A flexi deposit account
- d. A roaming current account

Ans - b

.....

RSA is

- a. Symmetric Cryptosystem
- b. Asymmetric Cryptosystem
- c. Block Cypher
- d. Digital Signature

Ans - b

.....

Firewalls are used to protect against

- a. Unauthorised Attacks
- b. Virus Attacks
- c. Data Driven Attacks
- d. Fire Attacks

Ans - a

.....

Minimum tenor of Government Securities is days.

- 1
- 2
- 3
- 5

Ans - a

.....

SCBs can lend to the extent of % of their capital funds on any day.

- 25
- 50
- 75
- 100

Ans - b

.....

Compiler is a

- Package
- System Software
- Process
- Application Software

Ans - b

.....

If number of partners in a firm is 22 in respect of trading activity the firm is

- a. Limited company
- b. Large partnership
- c. Illegal association
- d. None of these

Ans - c

.....

.....

CPs are issued normally for a tenure of.....

- a. 30 Days
- b. 60 Days
- c. 90 Days
- d. 120 Days

Ans – c

.....

The validity period of SEBI's observation letter for IPO offer document is.....

- a. 1 month
- b. 2 months
- c. 3 months
- d. 6 months

Ans - c

.....

ECS-RAPID was introduced by RBI in

- 1995
- 1996
- 1997
- 1998

Ans - c

.....

Smallest storage unit of a computer is

- Bit
- Byte

Nibble
Pixel

Ans - a

.....

.....

MICR was introduced in

- 1945
- 1954
- 1965
- 1956

Ans - b

.....

Reforms in the financial services sector were initiated on the recommendations of
Committee.

- Jankiraman
- Narasimhan
- Tarapore
- Rangarajan

Ans - b

.....

Treasury bills are issued for a period of upto.....

- a. 30 days
- b. 31 days
- c. 90 Days
- d. 91 days

Ans - d

.....

Notice Money means money lent/borrowed between banks and entities like PDs for

- a. 1 day
- 2-14 days
- More than 14 days
- None of these

Ans - b

.....

.....

In bank's parlance credit risk in lending is

- a. Default of the banker to maintain CRR
- b. Default of the banker to maintain SLR
- c. Default of the banker to release credit to the customer
- d. Default of the customer to repay the loan

Ans - d

.....

Headquarters of SWIFT is at

- a. Newyork
- b. Paris
- c. Brussels
- d. London

Ans - c

.....

ECS was launched by RBI in

- 1995
- 1996
- 1997
- 1998

Ans – a

.....

Digital Signature consists of

- a. Message Only
- b. Random Number Only
- c. Both A and B
- d. None of these

Ans - c

.....

Online Marketing is the function of which of the following

- a. Purchase section
- b. Production Department
- c. IT Department
- d. A collective function of all staff

Ans - d

.....
Lead generation does not mean (i) tips for selling tactics, (ii) tips for better production, (iii) likely sources for prospective clients

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....
BCSBI is setup on the Recommendations of which Committee

- a. S.S. Tarapore Committee
- b. Dr. C. Rangarajan Committee
- c. Vijay Kelkar Committee
- d. Montek Singh Ahluwalia Committee

Ans - a

.....
Relationship of Banker with Payee of Draft

- a. Trustee and Beneficiary
- b. Drawer and Drawee
- c. Licensor and Licensee
- d. Principal and Agent

Ans - a

.....
.....
In terms of PMLA, Records of Cash Transaction of Rs. 10 Lacs and Suspicious Transactions are required to be maintained for a Period of

- a. 5 Years
- b. 10 Years
- c. 15 Years
- d. 25 Years

Ans - b

.....
01st August of Every Year is observed as

- a. KYC Compliance Day
- b. KYC Compliance and AML Day
- c. Computer Security Day

d. KYC Compliance and Fraud Prevention Day

Ans - d

.....

Which Section of Banking Regulation Act, 1949 provides Nomination for Payment of Depositor's Money?

- a. Section 42
- b. Section 24
- c. Section 110A
- d. Section 45ZA

Ans - d

.....

Suspicious Transactions Reports (STRs), is submitted to

- RBI
- Banking Department, Ministry of Finance
- FIU-IND
- Central Bureau of Investigation (CBI)

Ans – c

.....

Normally the amount of auction for 182-day T-bill is crores

- 4000
- 5000
- 6000
- 7000

Ans - c

.....

The head quarter of IMF is located at

- London
- Washington
- New York
- Paris

Ans - b

.....

Basel II consists of three mutually reinforcing pillars viz; minimum capital requirement, supervising review of capital adequacy and the 3rd one is

- a. Internal Audit

USGAAP
CRA
Market Discipline

Ans - d

.....

In a securitisation deal, the role of a Special Purpose Vehicle (SPV) is

- a. To acquire large Non Performing Loans (NPA)
- b. To acquire such loans from a bank or financial institution
- c. To acquire such loans for a transfer price, with or without recourse
- d. To manage the acquired loans for the purpose of realization or holds them as investment till maturity

Ans – d

.....

Securitisation is a process of acquiring the loans classified as (i) Bookdebts, (ii) Non performing debts

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Neither (i) nor (ii)

Ans - b

.....

Which of the following is not a popular social marketing network?

- Facebook
- Pinterest
- Twitter
- None of the above

Ans - b

.....

Sale or purchase of Govt Securities by RBI in open market is called as

- a. Credit Planning
- SCC
- OMO
- CAS

Ans - c

.....

How many types are T bills are issued?

- 2
- 3
- 4
- 5

Ans - b

.....

In respect of which one of the following co-operative institutions the percentage share of deposits in their total financial resources is the lowest among all the institutions given in the list?

- PACS
- DCCB
- SCB
- PLDB

Ans - d

.....

Bank A allows one of its clients to withdraw against clearing of a cheque. The banker is called.....

- a. Collecting banker
- b. Holder in due course
- c. Holder for value
- d. Paying banker

Ans – c

.....

Any contract with minor is void ab initio in terms of which of the following Act?

- a. Sec 34 Transfer of Property Act 1882
- b. S 11 of Indian Contract Act 1872
- c. Sec 26 Negotiable Instruments Act 1881
- d. Sec 6 of The Majority Act

Ans - b

.....

The banking ombudsman scheme covers the following banks;

- a. scheduled commercial banks.
- b. regional rural banks.
- co-operative banks.
- all these

Ans – d

.....
Total amount of transactions are accumulated and debited to the customer's account in

- a. Debit Card
- b. Credit Card
- c. Charge Card
- d. Smart Card

Ans - c
.....

As per Basel 2 Recommendations, the subordinate Term Debt are restricted to...

- a. 25% of Tier I Capital
- b. 50% of Tier I Capital
- c. 25% of Tier II Capital
- d. 50% of Tier II Capital

Ans - b
.....

In India, the drought in which one of the following years was categorised as 'SEVERE'?

- 1979
- 1966
- 1987
- All these years

Ans - c
.....

At which one of the following centres one of the Software Parks is located?

- Gandhinagar
- Cochin
- Kandla
- None of these

Ans - a
.....

.....
Under PMRY scheme, which is not levied?

- a. Penal Interest
- b. Processing charges
- c. both a and b

d. None of these

Ans - c

.....

The service provided by HSBC which allows the customer to access their accounts from a PC installed at his office or at their home is called

- a. Corporate Banking
- Hexagon
- Personal Banking
- Both a & c

Ans - b

.....

Communication software which allows free format messaging and file transfer on Banknet infrastructure is

- NICNET
- Banknet
- RBI Net
- Indonet

Ans - c

.....

Which one comes under Terrestrial cables?

- Copper wire-pair
- Coaxial pair
- Optical fibre
- All of them

Ans - d

The customer has the option to pay the entire amount once in a month or pay in installments in

- a. Debit Card
- b. Credit Card
- c. Charge Card
- d. Smart Card

Ans - b

.....

SGYS scheme came into operation from

01.03.1998

01.04.1998
01.03.1999
d.01.04.1999

Ans - d

.....

Cash budget deals with

- a. cash transactions
- non-cash transactions
- both a and b
- None of these

Ans - a

.....

Who are eligible for subsidy under SHG?

- a. All the members
- b. only BPL members
- c. only APL members
- d. None of the above

Ans - b

.....

.....

.....

As per Indian Stamp Act, which one attracts stamp duty?

- DPN
- Agreements
- both a and b
- Neither a not b

Ans - c

.....

Banking defines the acceptance of deposits should be for the purpose of

- lending
- investments
- lending and investments
- None of these

Ans - c

.....

Which one is not a component of ATM?

- Key-pad
- Cash Dispenser
- Deposit slot
- None of these

Ans - d

.....

An audiocassette manufacturer introduces computer tape manufacture is an example of

- a. Concentric diversification
- b. Horizontal diversification
- c. Conglomerate diversification
- d. None of the above

Ans – a

.....

.....
.....

Using a new brand name for a new product, either when entering a new product category or when it is felt that the existing brand power is waning is called as

- a. Line extension
- b. Brand extension
- c. Multi brands
- d. New brands

Ans - d

.....

'PIN' in Smart Card is called

- a. Permanent Index Number
- b. Personal Identification Number
- c. Personal Index Number
- d. Permanent Identification Number

Ans - b

.....

The usage of word "ATM" in the banks denotes

- a. Automatic Teller Machine
- b. Automated Teller Machine
- c. Accounts Transacting Machine
- d. Automated Tallying Machine

Ans - b

.....

Integrative Growth is defined as.....

- a. Identify opportunities for further growth within the existing businesses
- b. Identify opportunities to build or acquire businesses related to the existing businesses
- c. Identify opportunities to add attractive businesses, unrelated to the existing businesses
- d. None of the above

Ans - b

.....

Upto how much amount loan can be sanctioned by appropriate authority within powers delegated to him to any relative of their own director or directors of other banks or relative of director of other bank?

- a. up to Rs 25 lakh
- b. Rs 25 lakh and above
- c. Less than Rs 25 lakh
- d. None of these as loan to relatives of bank's directors can not be granted without RBI permission

Ans - c

.....

The small companies/organisations that have been created exclusively to deal in govt. securities are called:

- NBFCs
- mutual funds
- primary dealers
- asset management companies

Ans - c

.....

As a cover for bank note issue, RBI keeps some minimum value of total approved assets in the form of:

- a. cash and bank balances
- b. cash, gold coins and bank balances
- c. gold coins, bullion and foreign securities
- d. all the above

Ans - c

.....

For controlling inflationary or deflationary situations in India, RBI makes use of(which one is excluded):

- a. Cash Reserve Ratio
- b. Statutory Liquidity ratio

.....

- c. Open Market operations
- d. Liquidity adjustment facility

Ans - d

.....

A cheque drawn by a Power of Attorney holder is presented for payment. You come to know through reliable source that PA holder has died. Which of the following action you will take?

- a. Return the cheque as agency is terminated
- b. Pay the cheque as Principal is alive
- c. Pay the cheque after obtaining Principal's confirmation
- d. None of these

Ans - b

.....

One of the objective of Style improvement is

- a. Products' versatility
- b. Aesthetic appeal
- Durability
- Convenience

Ans - b

.....

How many types of diversification are generally observed?

- 2
- 3
- 4
- 5

Ans - b

.....

There are stages of branding in banking services.

- a. 2

.....

- 3
- 4
- 5

Ans - c

.....

In which of the following product life cycle stages, sales are zero and the company's investment costs mount?

- a. Product development
 - Introduction
 - Growth
 - Maturity

Ans - a

.....

The central banking authority i.e. RBI in India , is performing two distinct roles in context of money market that include:

- a. monetary control and banking supervision
- b. issue of currency and maintenance of CRR
- c. handling govt. business and maintaining price stability
- d. banking supervision and financial stability

Ans - a

.....

Introducing additional brands in an existing product category is called as

- a. Line extension
- b. Brand extension
- c. Multi brands
- d. New brands

Ans - c

.....

.....

Which one is not a part of Marketing Mix (4Ps)

- Price
- People
- Product
- Place

Ans - b

.....

Banknet doesn't link

Nagpur
Bangalore
Hyderabad
Ahmedabad

Ans - d

.....

Banks access Banknet with

- a. RBI Net
- INET
- COMET
- INDONET

Ans - c

.....

The message transfer utility of COMET enables users to login at a time at each node.

- 200
- 2000
- 400
- 4000

Ans - c

.....

Which of the following is part of the money market?

- a. bonds issued by the govt.
- b. bonds issued by public sector undertakings
- c. term money
- d. debentures

Ans - c

.....

Monetary control is exercised by RBI in India through:

- a. payment system
- b. issue of currency
- c. cash reserves and liquid reserve ratios
- d. repo rate and reserve repo rate

Ans - c

.....

Supervision over the depositories and stock exchanges is the role of:

- RBI
- IRDA
- SEBI
- PFRDA

Ans - c

.....

Which of the following does not match?

- a. regulator of insurance market -IRDA
- b. regulator of capital market -SEBI
- c. regulator of money market -RBI
- d. regulator of forex market -SEBI

Ans - d

.....

.....

Which of the following function is not carried by IRDA in India?

- a. regulator of insurance companies
- b. regulator of insurance products
- c. regulation over the funds managing pension
- d. supervision of the general insurance market

Ans - c

.....

Which of the following have been created to provide long term funds for industry or agriculture:

- a. mutual funds
- b. financial institutions
- c. asset management companies
- d. non-bank finance companies

Ans - b

.....

Which of the following function is not carried out by RBI?

- a. bank of govt.
- b. raising deposits from public
- c. lender of last resort to banks
- d. management of Govt Debt

Ans -b

.....

Which of the following is an important reason for regulation of banking system?

- a. to promote confidence of public in banking system
- b. to protect interest of the investors
- c. to ensure that the financial markets are efficient and transparent
- d. all the above

Ans - d

.....

.....

Which of the following is not covered under selective credit control, at present:

- sugar
- buffer stocks of sugar
- unreleased stocks of sugar with sugar mills representing free levy sugar
- none of above

Ans -a

.....

Against which type of following security, the banks can sanction loans:

- a. commercial paper
- b. certificate of deposit
- c. FDR issued by other bank
- d. none of above

Ans - d

.....

The rate at which RBI purchases or rediscounts bill of exchange or other eligible commercial instrument from banks is called:

- a. repo rate
- b. reverse repo rate
- c. MSF rate
- d. bank rate

Ans - d

.....

Which of the following is no more used by RBI as a tool for regulation?

- a. credit rationing or credit allocation
- b. credit authorization scheme
- c. inventory and receivables norms

d. all the above

Ans - d

.....

Co-operative Banks can lend to the extent of % on any day in the call/notice money market.

- 1
- 2
- 3
- No limit

Ans - d

.....

An award of banking ombudsman is;

- a. a judicial decision.
- b. an arbitrarily order
- c. an order on the bank .
- d. an appeal to the bank

Ans - a

.....

The minimum tenor of issue of ICDs can be days.

- 1
- 7
- 14
- 30

Ans - a

.....

Which of the following are the norms of awarding compensation by the banking ombudsman ?

- a. banking ombudsman does not have unlimited powers to allow compensation.
- b. the maximum limit of compensation is Rs. 10 lac
- c. no compensation will be awarded in excess of that which is necessary.
- d. all the above

Ans - d

.....

Transferee will not get a better title than that of the transferor in crossing. (i) Payees account only, (ii) Not Negotiable

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans – b

.....

Non resident external account, FCNR account and RFC account can be opened by means of foreign inward remittances only and which amongst the following is not foreign inward remittances?

- a. Foreign demand draft
- b. Foreign currency traveler cheques
- c. Foreign currency notes
- d. Demand draft

Ans - d

.....

Regional Rural Banks were established in our country on

- 02.10.1975
- 02.10.1985
- 02.10.1976
- 02.10.1974

Ans - a

.....

At the time of remitting cash into deposit accounts and overdraft accounts, the customers are in a position to furnish the permanent account number for remittance amount exceeding Rupees:

- 10000
- 50000
- 100000
- 200000

Ans - b

.....

Mr. X maintains two accounts with you, one his individual saving bank account and another a current as a trustee of a charitable trust. He has to go abroad and gives power of attorney in favour of his wife.

- a bank can allow operations in saving bank account only
- b bank can allow operations in savings account but for trust account refer to trust deed if it can be acceptable
- c bank will not allow operations in trust account in any circumstances
- d bank will allow operations in Trust account and not in the SB account

Ans - b

.....

The negotiable financial instrument which is traded on a stock exchange of another country but represents security issued by foreign listed company is called:

- a. buyers credit
- b. depository receipt
- c. cross listed stock
- d. participatory note

Ans – b

.....

Market research is useful for (i) Deciding proper marketing strategies, (ii) Deciding the selling price, (iii) Choosing the right products

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

.....

.....

The motive that drive a consumer towards selection of particular outlet, retailers or supply of service is known as

- a. Public relation
- b. Futile exercise
- c. Patronage motives
- d. Prestige

Ans - c

.....

What are the features of selective credit control? (i) They effect only the lenders but not the borrowers, (ii) They distinguish between essential and non-essential uses of Bank credit, (iii) Only non-essential uses are brought under the scope of Credit Bank controls

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - c

.....

A sequence of bits which is created by running an electronic message through a oneway hash function (a program) is called

- a. pass word
- b. electronic signature
- c. encrypted signature
- d. decrypted signature

Ans - b

.....

If the documents submitted by the beneficiary of an LC are not as per terms of LC, as per UCPDC, these

- a. cannot be accepted by the negotiating bank
- b. can be accepted by negotiating bank subject to consent of the opening bank
- c. can be accepted by the negotiating bank

.....

d. can be accepted by the negotiating bank for confirmation of the applicant

Ans - a

.....

What do you mean by “Two parallel transverse lines on the face of the cheque”?

- a. Open cheque
- b. Bearer cheque
- c. Order cheque
- d. Crossed cheque

Ans - d

.....

In periods of boom, which leads to economic instability Reserve Bank does not resort to (i) Selling of first class securities in its precession in the market, to reduce the supply of money as a measure of open market operations, (ii) Bying of approved securities in the market as a measure of open market operations, (iii) Increasing the bank rate as a measure of open market operations

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

Which of the following has the authority to suspend trading of the securities of a particular company at a stock exchange?

- SEBI
- Central Govt.
- RBI
- All the above

Ans - a

.....

.....

Which of the following statements, is correct regarding bank rate? (i) Interest rate to decide interest rates on deposits by banks, (ii) It is a tool of credit control, (iii) It affects money supply

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

What do we call the practice of charging different prices depending on individual consumer and situation?

- a. Break –even pricing
- b. Cost-PLUS pricing
- c. Value based pricing
- d. Dynamic pricing

Ans - d

.....

In the call/notice money market the following participants are not allowed to trade (i) all corporates, (ii) Primary Dealers and Mutual funds, (iii) banks

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - a

.....

The nomination facility in respect of safe custody is not available (i) when the customer is an individual, (ii) In respect of articles deposited by two or more individuals, (iii) In the case of articles deposited by firms and companies

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

.....
.....

- d. (i), (ii) and (iii)

Ans - c

.....

What is the amount of capital subsidy available under National Rural Livelihood Mission (NRLM) scheme?

- a. 30% for individuals
50% for self-help
group c. 40% for SC/ST
- d. no capital subsidy is available

Ans - d

.....

Which is/are correct as regard to smart/debit cards? (i) Banks are generally extending this facility to savings/current account, fixed deposit account holders with built in liquidity features, (ii) Smart/Debit card facility is not extended to loan account holders

- a. Only (i)
- b. Only (ii)
- c. Either (i) or (ii)
- d. Both (i) and (ii)

Ans - d

.....

Which of the following transactions would amount to a pledge? (i) Delivery of the key where the goods are stored, (ii) Endorsement of Railway Receipt/Lorry Receipt in favor of bank by the borrower, (iii) Endorsement of warehouse receipt by the borrower in favor of the bank

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

.....

In Marketing mix which scope of product supports the elements? (i) Guarantee/Warranty, (ii) Quality, (iii) Packaging

- a. Only (i) and (ii)

- b. Only (i) and (iii)
- c. Only (ii) and (iii)
- d. (i), (ii) and (iii)

Ans - d

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A and B have a locker as either or survivor and A inform that keys have been lost. Thereafter B comes for operations.

- a Bank will allow operations
- b Bank will allow operations if indemnity is given by B
- c Bank will not allow operations without consent of A
- d Bank will not allow operations to any of them withoUt a court order

Ans - c

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Which of the following is correct with regard to quantum of loan to micro, small & medium enterprises?

- a. WC and TL for micro enterprise — maximum Rs.25 lac
- b. WC and Tt for small enterprise — maximum Rs.200 lac
- c. WC and TL for medium enterprise — maximum Rs.500 lao
- d. WC and TL need based and composite loan (SIDBI Scheme) to MSEs Rs.100 lac

Ans - d

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A purchased draft in favour of UPSC and after some time he approached the bank for cancellation. The draft bears endorsement of the payee also.

- a. The bank will accept the request
- b. The bank will not accept the request because it bears payees endorsement. Unless he presents a letter from payee for release, it cannot be cancelled
- c. The bank will refer the matter to the court

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d. None of the above

Ans - b

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Which are the modes of pricing technique? (i) Elasticity, (ii) Market skimming, (iii) Market penetration

- a. Only (i) and (ii)
- b. Only (i) and (iii)
- c. Only (ii) and (iii)

d. (i), (ii) and (iii)

Ans - d

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ALL THE VERY BEST FOR YOUR EXAMS